Investor Presentation

April 2024

## Cadence by the Numbers

- Dual headquarters in Tupelo, Mississippi and Houston, Texas. The bank was originally chartered in 1876 and went public in 1986.
- Customer-focused business model with comprehensive line of financial products and banking services for individuals, small to mid-size, and large commercial businesses.
- Comprehensive products \& services, including consumer banking, mortgages, credit cards, commercial and business banking, treasury management, specialized lending, asset-based lending, commercial real estate, equipment financing, correspondent banking, SBA, foreign exchange, wealth management, investment and trust, financial and retirement planning.


## \$48.3 Billion ${ }^{(1)}$

In Total Assets

## \$38.1 Billion ${ }^{(1)}$

In Deposits

## \$32.9 Billion ${ }^{(1)}$

In Loans

```
    Largest bank in
31st U.S. by total assets
    size(2)
#1 Largest Bank w/ HQ
    in Mississippi(2)
    Largest Bank w/
#3 Corporate HQ in
    Texas(2)
```


## $>5,300$

Teammates
>350
Locations in Texas and Southeast
Attractive Growth Markets
8 of the top 10 largest MSAs ${ }^{(3)}$

## S\&P Global Ratings

Long-term issuer credit BBB+
Short-term issuer credit
A-2
Moody's
Counterparty Risk Rating Baa1
Bank deposits
A2/P-1

## Premier Regional Banking Franchise

| Delivering <br> Shareholder Value | - History of enhancing shareholder value. <br> - Led by dedicated and talented bankers with a deep, broad-based skill set. <br> - Experienced and engaged board of directors and management team. <br> - Increased penetration across all markets, driving future growth and supporting top tier profitability. <br> - Disciplined underwriting and well-established risk management framework. |
| :---: | :---: |
| Significant Scale in Attractive Markets | - Well positioned in highly attractive markets throughout Texas and the Southeast. <br> - 7th largest bank headquartered in its nine-state footprint with potential to extend market leadership position. ${ }^{(1)}$ <br> - Presence in 8 of the top 10 largest in-footprint MSAs with strong growth dynamics. <br> - Strong demographics and presence in rapidly growing markets will foster organic growth opportunities. |
| Positioned for Growth | - Strong balance sheet and reserve levels enabling continued growth trajectory. <br> - Diversified loan portfolio funded by stable, low-cost core deposits. <br> - Scalable platform to drive organic growth and future acquisitions. <br> - \$5.2 billion of total shareholders' equity and total risk-based capital ratio of $14.5 \%$ as of March 31, 2024. |
| Proven Acquirer \& Highly Focused on Operating Leverage | - Highly experienced in acquisitions and integrations ensuring a focus on long-term customer relationships. <br> - Providing the highest level of customer service and community involvement. <br> - Diversified business model supports prudent risk management practices. <br> - Combined community banking and commercial banking focus. <br> - Diversified, durable business mix with recurring and growing fee income streams. <br> - Executing on targeted efficiencies through expense focus and profitability initiatives. |

## Durable and Diverse Deposit Franchise

Deposits by State (3/31/24)

| State | Total Deposits <br> (\$B) | \% of <br> Total | Deposit <br> Mkt. Share <br> Rank $^{(\mathbf{1 )}}$ |
| :--- | :---: | :---: | :---: |
| Texas | $\mathbf{\$} 11.0$ | $29 \%$ | 11 |
| Mississippi | 10.0 | $26 \%$ | 2 |
| Alabama | 4.6 | $12 \%$ | 7 |
| Georgia | 3.6 | $10 \%$ | 13 |
| Tennessee | 2.5 | $7 \%$ | 13 |
| Arkansas | 2.1 | $6 \%$ | 8 |
| Florida | 1.9 | $5 \%$ | 41 |
| Louisiana | 1.9 | $5 \%$ | 12 |
| Missouri | 0.5 | $1 \%$ | 78 |
| Total | $\mathbf{\$ 8 8 . 1}$ | $\mathbf{1 0 0 \%}$ | $\mathbf{-}$ |

- Number of Deposit Accounts <\$250k: ~98\%(3)
- FDIC Insured or Collateralized (by dollar): ~74\%
- Average Consumer Account Balance: ~\$23k
- Average Commercial Account Balance: ~\$129k ${ }^{(4)}$
- Total Deposit Mix (by dollar): 82\% housed in Community Banking and 18\% in Corporate \& Other.
- Over 943,000 unique customer deposit accounts: ~85\% consumer and $\sim 15 \%$ commercial \& other.

Top 20 Largest Deposit Markets by MSA ${ }^{(2)}$ - in footprint
FDIC Summary of Deposits - \$ amounts as of 6/30/23

| MSA | $\begin{aligned} & \text { Deposits } \\ & (\$ B) \end{aligned}$ | Branch \# | Mkt. <br> Share <br> Rank | Mkt. <br> Share <br> \% | \% of Franchise | $\begin{array}{r} \text { Population } \\ (\mathrm{mm}) \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Houston, TX | \$ 7.8 | 19 | 6 | 2.4 \% | 20.1 \% | 7.5 |
| Memphis, TN | 2.0 | 22 | 4 | 5.0 | 5.3 | 1.3 |
| Tupelo, MS | 1.8 | 9 | 2 | 31.2 | 4.7 | 0.2 |
| Jackson, MS | 1.7 | 19 | 4 | 8.3 | 4.3 | 0.6 |
| Birmingham, AL | 1.6 | 13 | 6 | 3.4 | 4.3 | 1.1 |
| Killeen, TX | 1.4 | 9 | 1 | 21.6 | 3.6 | 0.5 |
| Atlanta, GA | 1.3 | 6 | 19 | 0.6 | 3.3 | 6.3 |
| Macon, GA | 1.2 | 8 | 2 | 23.7 | 3.1 | 0.2 |
| Jackson, TN | 0.9 | 9 | 1 | 20.3 | 2.2 | 0.2 |
| Hattiesburg, MS | 0.9 | 7 | 1 | 22.1 | 2.2 | 0.2 |
| Shreveport, LA | 0.9 | 8 | 5 | 8.6 | 2.2 | 0.4 |
| Gulfport, MS | 0.8 | 7 | 3 | 10.2 | 2.2 | 0.4 |
| Tampa, FL | 0.7 | 7 | 16 | 0.9 | 1.9 | 3.4 |
| Fort Smith, AR | 0.7 | 7 | 3 | 11.6 | 1.7 | 0.2 |
| Dallas, TX | 0.6 | 9 | 50 | 0.2 | 1.6 | 8.1 |
| Hunts ville, AL | 0.5 | 5 | 7 | 4.8 | 1.4 | 0.5 |
| Na cogdoches, TX | 0.5 | 4 | 1 | 34.3 | 1.4 | 0.1 |
| Monroe, LA | 0.5 | 7 | 3 | 9.7 | 1.3 | 0.2 |
| Nashville, TN | 0.5 | 3 | 26 | 0.5 | 1.3 | 2.1 |
| Columbus, MS | 0.5 | 2 | 2 | 25.9 | 1.2 | 0.1 |
| Total (Top 20) | \$ 26.8 | 180 | - | - | 69.2 \% | 33.6 |

Note: Highlighted rows represent Top 5 market share ranking

[^0]
## Leading Bank in Texas \& the Southeast


>350 Full-Service Branches
Select Location Features and Services

- Mortgage
$\square$ ATM
Wealth Management
Trust Services
- Drive-Thru
$\square$ Video Teller

| Top 10 Banks in the Company's TX \& Southeast Footprint ${ }^{(2)}$ |  |  |
| :---: | :--- | :---: |
| Rank | Company | 3/31/24 |
| 1 | Regions Financial Corporation | Assets (\$B) |
| 2 | First Horizon Corporation | $\$ 155$ |
| 3 | Comerica Inc. | 82 |
| 4 | Synovus Financial Corp. | 79 |
| 5 | Cullen/Frost Bankers, Inc. | 60 |
| 6 | Pinnacle Financial Partners, Inc. | 50 |
| 7 | Cadence Bank | 49 |
| 8 | South State Corporation | 48 |
| 9 | UMB Financial Corporation ${ }^{(3)}$ | 45 |
| 10 | Prosperity Bancshares, Inc. | 44 |

[^1]
## Positioned in High Growth Markets



[^2]
## Diversified Business Model



- Nine-state footprint, from Texas to Florida.
- Comprehensive product suite delivered through >350 locations.
- Leadership in community markets.
- Source of high-quality deposits in urban and rural markets.
- Proven business model focused on high-touch client relationships.
- Well-positioned in large and fast-growing metro markets.
- Experienced and talented bankers.
- Sophisticated treasury / cash management products and services.

| Wealth, |
| :---: | :---: |
| FINANCIAL |
| SERVICES |$\quad$| Investment Advisory |
| :---: |
| \& Trust Services |

- $\$ 23.0$ billion Assets Under Management and Administration. ${ }^{(1)}$
- Affluent and high net worth segments
- Advisory services and asset management.
- Personal and institutional trust services
- Originators/production staff across the footprint.
- \$2.4 billion mortgage production in 2023.
- $\$ 7.8$ billion of loans serviced for others.


## Digital \& Technology - Foundation for Growth

## 2024 Priorities

## Building for the Future

## Enhance Infrastructure Efficiency

- Reduce costs and increase functionality of data network.
- Use technology to reduce support overhead.
- Continue to invest in advanced cybersecurity and fraud prevention capabilities.


## Expand Capabilities to Deliver Financial Services

- Enhance digital sales to add products and add to customer experience.
- Add digital servicing options for consumers and businesses.
- Refine back-office systems and processes to enhance customer experience and reduce expenses.
- Provide real time and other money movement enhancements.

Deliver an Exceptional Customer and Employee Experience

- Targeted and multi-faceted ability to support customer servicing in the branches.
- Move internal processes to a digital first approach.
- Expand employee productivity tool suite.



## Diverse and Experienced Executives \& Board

Senior Executives


Dan Rollins
Chairman \& CEO


Chris Bagley
President


Valerie Toalson
Chief Financial Officer


Billy Braddock Chief Banking Officer

## Board of Directors



Shannon Brown


Warren Hood


Deborah Cannon


Charlotte Corley


Joe Evans


Virginia Hepner


Skipper Holliman


Keith Jackson


Precious Owodunni


Alan Perry


Dan Rollins


Marc Shapiro


Tom Stanton

## Committed to Our Corporate Values



## A Better World

- Committed to sustainability and prudent governance.
- Focused on reducing our carbon footprint to protect generations to come.
- Foster a diverse and inclusive workforce that positively impacts our clients, communities and shareholders.
- Working proactively with the community and government to serve the society at large.


Customers \& Communities

- Responsible business partner to every customer and community that we serve.
- Providing superior client service.
- Dedicated to low-to-moderate income and mass market clients offering financial education and targeted products.
- Giving back by supporting charitable events, employees volunteering their service, and through philanthropy.



## Teammates \& Culture

- Proven and experienced leadership.
- Complementary cultures with disciplined approach to risk management.
- Maintain operation centers in key geographies across footprint.
- Expanded core competencies across organizations.
- Integration of diversity into advancement and retention.


## Vision, Mission and Values

## Vision:

Helping people, companies, and communities prosper.

## Mission:

We meet customers where they are in their financial journey, providing expert advice and a broad array of products and services to help them reach their goals. While delivering value to our shareholders, we foster a workplace where teammates thrive and communities prosper.

## Values:



Value relationships

Put customers at the center of our business

Do right by others

Embrace inclusivity

Create a great place to work

## First Quarter 2024 Financial Highlights

## Earnings Highlights

Balance Sheet

Credit

- Net income available to common shareholders of $\$ 114.6$ million, or $\$ 0.62$ per diluted common share, and adjusted net income from continuing operations available to common shareholders, ${ }^{(1)}$ which excludes non-routine income and expenses, of $\$ 114.4$ million, or $\$ 0.62$ adjusted earnings per diluted common share. ${ }^{(1)}$
- Return on average tangible common equity ${ }^{(1)}$ was $12.94 \%$ and the adjusted return on average tangible common equity from continuing operations ${ }^{(1)}$ was $12.92 \%$.
- Adjusted pre-tax pre-provision net revenue from continuing operations ${ }^{(1)}$ of $\$ 174.2$ million, or $1.44 \%$ of average assets.
- Total loans increased $\$ 385.6$ million during the first quarter of 2024 , or $4.8 \%$ annualized to $\$ 32.9$ billion.
- Total deposits were $\$ 38.1$ billion as of March 31, 2024, a decline of $\$ 376.9$ million from the prior quarter, driven primarily by lower public funds and brokered deposits, offset by strong core customer deposit growth.
- Loan to deposit ratio was $86.3 \%$ and securities to total assets was $17.2 \%$, maintaining strong balance sheet liquidity.
- Total investment securities increased $\$ 0.2$ billion during the quarter to $\$ 8.3$ billion at March 31, 2024. Cash, due from balances and deposits at the Federal Reserve declined $\$ 1.2$ billion to $\$ 3.0$ billion at March 31, 2024, as the Company continued to reinvest in securities, reduce use of brokered deposits and fund loan growth.
- Net charge-offs for the first quarter of 2024 were $\$ 19.5$ million, or $0.24 \%$ of average net loans and leases, annualized.
- The provision for credit losses for the first quarter of 2024 was $\$ 22.0$ million, compared with $\$ 38.0$ million for the fourth quarter of 2023. Allowance for credit losses was $1.44 \%$ of net loans and leases at March 31, 2024.
- Total non-performing assets as a percent of total assets were $0.51 \%$ at March 31, 2024.
- Total adjusted revenue of $\$ 437.7$ million in the first quarter of 2024 compared to $\$ 407.7$ million in the fourth quarter of


## Revenue and Expenses

 2023 with increases in both net interest revenue and noninterest revenue versus the prior quarter.- Adjusted noninterest expense ${ }^{(1)}$ for the first quarter of 2024 was $\$ 263.5$ million, compared with $\$ 269.8$ million for the fourth quarter of 2023. The adjusted efficiency ratio ${ }^{(1)}$ was $60.1 \%$ in $1 Q 24$, compared to $66.0 \%$ in the previous quarter.
- Total shareholders' equity was $\$ 5.2$ billion, and $\$ 6.0$ billion excluding AOCI. ${ }^{(1)}$

Capital - Tier 1 capital ratio of $12.1 \%$ and total risk-based capital ratio of $14.5 \%$ estimated as of March 31, 2024.

- Repurchased 657,593 shares of common stock in 1Q24 at a weighted average price of $\$ 25.65$ per share.

[^3]Note: As a result of the previously announced sale of Cadence Insurance, Inc. ("Cadence Insurance") in the fourth quarter of 2023, the reported financial results include both continuing operations and discontinued operations.

## Summary Financial Results

As of and Three Months Ended

| 3/31/24 |  |  | 12/31/23 |  | 3/31/23 | QoQ | YoY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 353.9 | \$ | 334.6 | \$ | 354.3 | 5.8 \% | (0.1) \% |
|  | 22.0 |  | 38.0 |  | 10.0 | (42.1) | 120.0 |
|  | 83.8 |  | (311.5) |  | 34.5 | (126.9) | 143.1 |
|  | 263.2 |  | 329.4 |  | 284.6 | (20.1) | (7.5) |
|  | 152.5 |  | (344.2) |  | 94.1 | (144.3) | 62.1 |
|  | 35.5 |  | (80.5) |  | 21.1 | (144.1) | 68.5 |
|  | 117.0 |  | (263.7) |  | 73.0 | (144.4) | 60.2 |
|  |  |  | 706.1 |  | 5.0 | NM | NM |
| - |  |  | 183.3 |  | 1.4 | NM | NM |
| - |  |  | 522.8 |  | 3.6 | NM | NM |
| \$ | 117.0 | \$ | 259.1 | \$ | 76.6 | (54.8) \% | 52.7 \% |
| \$ | 2.4 |  | 2.4 |  | 2.4 | - | - |
|  | 114.6 | \$ | 256.7 | \$ | 74.3 | (55.4) \% | 54.3 \% |
| \$ | 117.0 | \$ | (263.7) | \$ | 73.0 | (144.4) | 60.2 |
|  | (0.2) |  | 338.8 |  | 50.1 | (100.1) | (100.5) |
|  | 2.4 |  | 2.4 |  | 2.4 | - | - |
| \$ | 114.4 | \$ | 72.7 | \$ | 120.7 | 57.2 \% | (5.3) \% |
| \$ | 0.62 | \$ | (1.46) | \$ | 0.38 | (142.5) \% | 63.2 \% |
| \$ | 0.62 | \$ | 1.41 | \$ | 0.40 | (56.0) | 55.0 |
| \$ | 0.62 | \$ | 0.40 | \$ | 0.66 | 55.0 | (6.1) |
|  | 0.97\% |  | (2.16)\% |  | 0.61\% | (144.8) \% | 58.9 \% |
|  | 0.97\% |  | 2.12 \% |  | 0.64\% | (54.4) | 51.4 |
|  | 9.17\% |  | (24.32)\% |  | 6.77\% | (137.7) | 35.4 |
|  | 9.17\% |  | 23.46\% |  | 7.12\% | (60.9) | 28.8 |
|  | 0.97\% |  | 0.62\% |  | 1.03\% | 56.5 \% | (5.8) \% |
|  | 12.92\% |  | 10.06\% |  | 17.84\% | 28.4 | (27.6) |
| \$ | 174.2 | \$ | 137.9 | \$ | 169.6 | 26.3 \% | 2.7 \% |
|  | 1.44\% |  | 1.13\% |  | 1.41\% | 27.4 | 2.1 |
| \$ | 19.48 | \$ | 19.32 | \$ | 15.55 | 0.8 \% | 25.3 \% |
| \$ | 23.81 | \$ | 23.48 | \$ | 21.47 | 1.4 | 10.9 |

## Core Deposit Base

\$ in millions, unless otherwise indicated

|  | As of 3/31/24 |  |  | $\Delta$ vs. 4Q23 |  | $\Delta$ vs. 1Q23 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance |  | $\begin{gathered} \% \text { of } \\ \text { Total } \end{gathered}$ |  |  |  |  |
|  |  |  | \$ | \% | \$ | \% |
| Noninterest Bearing Demand | \$ | 8,820 |  | 23\% | \$(412) | -4\% | \$ $(2,697)$ | -23\% |
| Interest Bearing Demand |  | 18,946 | 50\% | (331) | -2\% | 799 | 4\% |
| Savings |  | 2,695 | 7\% | (26) | -1\% | (532) | -16\% |
| Other Time |  | 7,659 | 20\% | 391 | 5\% | 1,143 | 18\% |
| Total Deposits (period end) | \$ | 38,120 | 100\% | \$(377) | -1\% | \$(1,286) | -3\% |
| Memoranda |  |  |  |  |  |  |  |
| Public Funds |  | 4,760 | 12\% | (874) | -16\% | $(1,215)$ | -20\% |
| Brokered Deposits |  | 502 | 1\% | (263) | -34\% | $(1,426)$ | -74\% |



## HIGHLIGHTS

- Total deposits were $\$ 38.1$ billion as of March 31, 2024, a decline of $\$ 376.9$ million from the prior quarter. The decline included a $\$ 262.8$ million reduction in brokered deposits as the Company continues to reduce reliance on brokered deposits.
- Core customer deposits, which excludes brokered deposits and public funds, grew approximately $\$ 400.0$ million organically, compared to December 31,2023 , with the majority of this growth across our community banking footprint. In addition, we had approximately $\$ 360.0$ million in customer balances transition from repo products into deposit products during the first quarter of 2024.
- Noninterest bearing deposits were $23.1 \%$ of total deposits at March 31, 2024.
- As of $3 / 31 / 24$, deposits are diverse with top commercial deposit sectors including finance and insurance at $5.6 \%$ of total deposits; real estate, rental and leasing at 5.1\%; and construction at 4.2\%.
- Long-standing customer relationships:
- 44.8\% of total deposits with 15+ year relationships
- $12.6 \%$ are at $10-15$ years
- 32.5\% are at 5-10 years.


## Diversified Loan Portfolio

## HIGHLIGHTS

- Loans and leases, net of unearned income, increased $\$ 385.6$ million during the first quarter of 2024, or $4.8 \%$ annualized to $\$ 32.9$ billion. C\&l loans increased $\$ 279.2$ million compared to the prior quarter, CRE loans were flat and residential mortgages grew $\$ 118.0$ million during the first quarter of 2024.
- The loan portfolio mix remains well-balanced with commercial and industrial the largest segment at $41.2 \%$ of total loans, commercial real estate at $29.3 \%$ and consumer at $29.4 \%$ as of March 31, 2024.
- Total active line utilization increased during the first quarter of 2024 to $49 \%$ at March 31, 2024, compared to 47\% at December 31, 2023 and 44\% at March 31, 2023, due primarily to line utilization in the construction portfolio.

Period Ending Loans

|  | As of 3/31/24 |  | As of 12/31/23 |  | As of 3/31/23 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | \% of Total | Balance | \% of Total | Balance | \% of Total |
| Commercial and Industrial ("C\&I") |  |  |  |  |  |  |
| Non Real Estate | \$9,121 | 27.7\% | \$8,936 | 27.5\% | \$9,159 | 29.3\% |
| Owner Occupied | 4,442 | 13.5\% | 4,349 | 13.4\% | 4,278 | 13.7\% |
| Total C\&I | 13,564 | 41.2\% | 13,285 | 40.9\% | 13,438 | 43.0\% |
| Commercial Real Estate ("CRE") |  |  |  |  |  |  |
| Construction, Acquisition and Development | 3,864 | 11.8\% | 3,911 | 12.0\% | 3,703 | 11.8\% |
| Income Producing | 5,784 | 17.6\% | 5,737 | 17.7\% | 5,369 | 17.2\% |
| Total CRE | 9,648 | 29.3\% | 9,648 | 29.7\% | 9,072 | 29.0\% |
| Consumer |  |  |  |  |  |  |
| Residential Mortgages | 9,448 | 28.7\% | 9,330 | 28.7\% | 8,536 | 27.3\% |
| Other consumer | 223 | 0.7\% | 235 | 0.7\% | 237 | 0.8\% |
| Total Consumer | 9,671 | 29.4\% | 9,565 | 29.4\% | 8,773 | 28.0\% |
| Total Loans and Leases | \$32,883 | 100.0\% | \$32,497 | 100.0\% | \$31,283 | 100.0\% |

[^4]
## Commercial \& Industrial (C\&I)

| C\&I Industry Breakout | 1Q24 | $\begin{gathered} \% \text { of } \\ \text { Total } \\ \text { c\&l } \end{gathered}$ | $\%$ of Total <br> Loans | $\Delta$ vs. 4Q23 |  | $\Delta$ vs. 1Q23 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | \$ | \% | \$ | \% |
| RE, Rental \& Leasing | \$ 1,608 | 12\% | 5\% |  | 2\% | \$189 | 13\% |
| Energy Sector | 1,608 | 12\% | 5\% | 66 | 4\% | 37 | 2\% |
| Restaurant | 1,048 | 8\% | 3\% | (13) | -1\% | (53) | -5\% |
| Retail | 1,015 | 7\% | 3\% | (66) | -6\% | (38) | -4\% |
| Healthcare | 880 | 6\% | 3\% | 25 | 3\% | (20) | -2\% |
| Finance and Insurance | 879 | 6\% | 3\% | 79 | 10\% | 36 | 4\% |
| Other Services | 827 | 6\% | 3\% | (5) | -1\% | 28 | 3\% |
| Manufacturing | 784 | 6\% | 2\% | (10) | -1\% | (51) | -6\% |
| Public Admin/Education | 609 | 4\% | 2\% | 2 | 0\% | 3 | 1\% |
| Construction | 575 | 4\% | 2\% | (26) | -4\% | (78) | -12\% |
| General C\&I and Other | 3,730 | 27\% | 11\% | 203 | 6\% | 71 | 2\% |
| TOTAL | \$13,564 | 100\% | 41\% | \$ 279 | 2\% | \$126 | 1\% |



## HIGHLIGHTS

- C\&l is the largest segment of the loan portfolio at $41 \%$ of total loans as of 1Q24, increasing $2 \%$ compared to the prior quarter and increasing $1 \%$ from a year ago.
- The $\$ 13.6$ billion C\&I portfolio includes $67 \%$ C\&I NonReal Estate and 33\% C\&I Owner-Occupied.
- Granular average loan balance of $\$ 441$ thousand for C\&I Non-Real Estate and \$527 thousand for C\&I OwnerOccupied.
- Texas represents our largest exposure by state, with $41 \%$ of C\&I Non-Real Estate and 39\% of C\&I Owner-Occupied as of March 31, 2024.
- In the first quarter of 2024, total C\&I charge-offs were $\$ 17.0$ million, which was partially offset by $\$ 1.3$ million in recoveries.
- C\&I Non-Real Estate NPLs to total C\&I Non-Real Estate loans of $1.64 \%$ at $3 / 31 / 24$, vs. $0.72 \%$ at $3 / 31 / 23$ and $1.47 \%$ at $12 / 31 / 23$.
- C\&I Owner-Occupied NPLs to total C\&I Owner-Occupied loans were $0.13 \%$ at $3 / 31 / 24$, compared to $0.21 \%$ at $3 / 31 / 23$ and $0.16 \%$ at $12 / 31 / 23$.
- Shared national credits represented $13 \%$ of total loans as of March 31, 2024, supporting our large-sized commercial customers and specialized industries.

[^5]Note: Figures may not total due to rounding.

## Commercial Real Estate (CRE)

| CRE Industry Breakout | 1Q24 |  | \% of <br> Total <br> CRE | $\%$ of <br> Total <br> Loans | $\Delta$ vs. 4Q23 |  | $\Delta$ vs. 1Q23 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | \$ |  | \% |  | \$ | \% |
| Multifamily | \$ | 2,282 |  | 24\% | 7\% | \$ 185 | 9\% | \$ | 702 | 44\% |
| Retail |  | 1,610 | 17\% | 5\% | 26 | 2\% |  | 289 | 22\% |
| Industrial |  | 1,108 | 11\% | 3\% | (16) | $-1 \%$ |  | 114 | 11\% |
| A\&D |  | 935 | 10\% | 3\% | (24) | -3\% |  | (6) | -1\% |
| 1-4 Family |  | 910 | 9\% | 3\% | (45) | -5\% |  | (114) | -11\% |
| Office |  | 733 | 8\% | 2\% | (16) | $-2 \%$ |  | 38 | 5\% |
| Hotel |  | 695 | 7\% | 2\% | (33) | -5\% |  | (71) | -9\% |
| Healthcare ${ }^{(1)}$ |  | 655 | 7\% | 2\% | (38) | -6\% |  | 54 | 9\% |
| Other |  | 720 | 7\% | 2\% | (39) | -5\% |  | (431) | -37\% |
| TOTAL | \$ | 9,648 | 100\% | 29\% | \$ 0 | 0\% | \$ | 576 | 6\% |



## HIGHLIGHTS

- CRE was $29 \%$ of total loans as of 1Q24, flat compared to the prior quarter and up $6 \%$ from a year ago.
- The CRE portfolio is made up of $60 \%$, or $\$ 5.8$ billion, in Income Producing CRE, and $40 \%$, or $\$ 3.9$ billion, of Construction, Acquisition and Development (CAD).
- The CRE portfolio is granular, with average loan balance of $\$ 643$ thousand for CAD and $\$ 1.4$ million for Income Producing CRE at March 31, 2024.
- Texas is our largest exposure by state with $43 \%$ of CAD and $39 \%$ of Income Producing CRE as of March 31, 2024.
- Weighted average LTV of total CRE was $58 \%$ at March 31, 2024.
- In the first quarter of 2024, total CRE charge-offs were $\$ 2.2$ million, offset by $\$ 0.2$ million in recoveries.
- CRE NPLs to total CRE loans of $0.24 \%$ at $3 / 31 / 24$ compared to $0.25 \%$ at $3 / 31 / 23$ and $0.20 \%$ at 12/31/23.
- The Office CRE loan (excludes doctor offices) segment was approximately $2.2 \%$ of total loans as of March 31, 2024, with a weighted average LTV of approximately $56 \%$ and average loan size $\$ 1.2$ million.


## Credit Quality

\$ in millions, unless otherwise indicated

|  | Quarter Ending |  |  |  |  | Credit Metrics ${ }^{(2)}$ |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/23 | 6/30/23 | 9/30/23 | 12/31/23 | 3/31/24 | $\square$ Provisions |  | $\square \mathrm{ACL}$ | $\longrightarrow$ ACL / Loans (\%) |  |
| Non-performing Loans (NPLs) | \$161 | \$157 | \$150 | \$216 | \$241 | \$454 | \$466 | \$447 | \$468 | \$473 |
| Other real estate owned | \$5 | \$3 | \$3 | \$6 | \$5 |  |  |  |  |  |
| Non-performing Assets (NPAs) | \$166 | \$160 | \$153 | \$222 | \$246 | 1.45\% | 1.43\% | 1.37\% | 1.44\% | 1.44\% |
| NPLs / Net Loans and Leases | 0.51\% | 0.48\% | 0.46\% | 0.67\% | 0.73\% |  |  |  |  |  |
| NPAs / Total Assets | 0.32\% | 0.33\% | 0.32\% | 0.45\% | 0.51\% |  |  |  |  |  |
| Classified Loans ${ }^{(1)}$ | \$712 | \$618 | \$682 | \$680 | \$719 | \$10 | \$15 | \$17 | \$38 | \$22 |
| Classified Loans / Total Loans | 2.28\% | 1.90\% | 2.10\% | 2.09\% | 2.19\% |  |  |  |  |  |
| Criticized Loans ${ }^{(1)}$ | \$895 | \$892 | \$882 | \$845 | \$869 | 1Q23 | 2Q23 | 3Q23 | 4Q23 | 1Q24 |
| Criticized Loans / Total Loans | 2.86\% | 2.74\% | 2.71\% | 2.60\% | 2.64\% | Net (charge-offs) |  |  |  |  |
|  |  |  |  |  |  | (\$1.9) | (\$12.7) | (\$34.2) | (\$23.8) | (\$19.5) |

## HIGHLIGHTS

- Total non-performing assets as a percent of total assets increased to $0.51 \%$ at March 31, 2024 compared to 0.32\% at March 31, 2023 and 0.45\% at December 31, 2023.
- For the first quarter of 2024 , criticized loans were $\$ 869.5$ million or $2.64 \%$ of loans, compared to $2.60 \%$ at December 31,2023 while classified loans were 2.19\% compared to 2.09\% at December 31, 2023.
- Net charge-offs for the first quarter of 2024 were $\$ 19.5$ million, or $0.24 \%$ of average net loans and leases on an annualized basis, declining from net charge-offs of $\$ 23.8$ million for the fourth quarter of 2023 , or $0.29 \%$ annualized.
- Provision for credit losses for the first quarter of 2024 was $\$ 22.0$ million and the allowance for credit losses was $1.44 \%$ of net Ioans and leases at March 31, 2024.

[^6] ${ }^{(2)}$ ACL reflects funded loans and does not include reserve for unfunded commitments (classified as "Other liabilities"), with a March 31,2024 balance of $\$ 6.6$ million.

## Nonaccrual Loans and Leases

Quarter Ended

Non-real estate
Owner occupied
Total commercial and industrial

Construction, acquisition and development Income producing
Total commercial real estate

Residential mortgages
Other consumer
Total consumer

Total nonaccrual loans
Guaranteed portion of nonaccrual loans ${ }^{(1)}$
Total nonaccrual loans / Total Loans

| Quarter Ended |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/24 | 12/31/23 |  | 9/30/23 |  | 6/30/23 |  | 3/31/23 |  |
| \$ | 149.7 | \$ | 131.6 | \$ | 68.0 | \$ | 72.6 | \$ | 65.8 |
|  | 6.0 |  | 7.1 |  | 6.5 |  | 7.5 |  | 9.1 |
|  | 155.6 |  | 138.7 |  | 74.4 |  | 80.1 |  | 74.9 |
|  | 3.8 |  | 1.9 |  | 4.6 |  | 4.5 |  | 1.9 |
|  | 19.4 |  | 17.5 |  | 12.3 |  | 19.2 |  | 20.6 |
|  | 23.2 |  | 19.3 |  | 16.9 |  | 23.7 |  | 22.5 |
|  | 61.9 |  | 57.9 |  | 58.5 |  | 53.2 |  | 62.7 |
|  | 0.3 |  | 0.3 |  | 0.2 |  | 0.2 |  | 0.5 |
|  | 62.1 |  | 58.1 |  | 58.7 |  | 53.4 |  | 63.3 |
| \$ | 241.0 | \$ | 216.1 | \$ | 150.0 | \$ | 157.2 | \$ | 160.6 |
| \$ | 59.9 | \$ | 49.6 | \$ | 42.0 | \$ | 35.3 | \$ | 30.2 |
|  | 0.73\% |  | 0.67\% |  | 0.46\% |  | 0.48\% |  | 0.51\% |

## HIGHLIGHTS

- Total nonaccrual loans and leases were $\$ 241.0$ million or $0.73 \%$ of total loans at March 31,2024 , compared to $\$ 216.1$ million or $0.67 \%$ of total loans at December 31, 2023.
- Approximately $\$ 60$ million or ~25\% of total nonaccrual loans are the government guaranteed portion (SBA and FHA) that we repurchased while working through the collection process. These have a longer resolution cycle from a loss perspective.


## Net Interest Revenue / Net Interest Margin

NIM, Yields \& Rates


Interest Revenue \& Interest Expense


## HIGHLIGHTS

- Net interest margin was $3.22 \%$ for the first quarter of 2024, an increase of 18 basis points from $3.04 \%$ for the fourth quarter of 2023.
- Net interest revenue increased $\$ 19.3$ million, or $5.8 \%$, compared to the fourth quarter of 2023 as the Company continues to benefit from the fourth quarter 2023 securities portfolio repositioning and improved earning asset mix resulting from continued deployment of cash as well as first quarter 2024 loan growth.
- Accretion revenue was $\$ 3.5$ million and $\$ 4.1$ million for the first quarter of 2024 and the fourth quarter of 2023, respectively, adding approximately 3 basis points to the net interest margin for the first quarter of 2024 and 4 basis points for the fourth quarter of 2023.
- Yield on net loans, loans held for sale, and leases excluding accretion, was $6.46 \%$ for the first quarter of 2024, up 3 basis points from 6.43\% for the fourth quarter of 2023.
- Yield on total interest earning assets was $5.80 \%$ for the first quarter of 2024 , up 21 basis points from $5.59 \%$ for the fourth quarter of 2023. Interest-bearing liabilities costs increased to $3.40 \%$ during the first quarter of 2024 from $3.34 \%$ in the prior quarter.


## Interest Rate Sensitivity

Loan \& Deposit Betas (Cumulative)


Loan \& Deposit Betas (vs. Fed Effective)

|  | 1Q23 | 2Q23 | 3Q23 | 4Q23 | 1Q24 | Cycle-to- |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fed Effective (average) | 4.52\% | 4.99\% | 5.26\% | 5.33\% | 5.33\% | date ${ }^{(2)}$ |
| Deposit Costs |  |  |  |  |  |  |
| Interest Bearing Deposits | 1.86\% | 2.58\% | 2.88\% | 3.10\% | 3.21\% |  |
| Total Deposits | 1.28\% | 1.87\% | 2.14\% | 2.32\% | 2.45\% |  |
| Total Deposits (ex. brokered) | 1.24\% | 1.69\% | 1.99\% | 2.22\% | 2.40\% |  |
| Deposit Beta |  |  |  |  |  |  |
| Total Interest Bearing Deposits | 80\% | 153\% | 111\% | 309\% | NM | 56\% |
| Total Deposits | 59\% | 126\% | 98\% | 257\% | NM | 44\% |
| Total Deposits (ex. Brokered) | 56\% | 96\% | 109\% | 322\% | NM | 43\% |
| Loan Yields |  |  |  |  |  |  |
| Loans (excluding accretion) | 5.87\% | 6.18\% | 6.31\% | 6.43\% | 6.46\% |  |
| Loan Beta |  |  |  |  |  |  |
| Loans (excluding accretion) | 53\% | 65\% | 47\% | 179\% | NM | 46\% |

## HIGHLIGHTS

- Approximately $28 \%$ of loan rate structures are floating (repricing within 30 days), $45 \%$ of loans with variable repricing dates and $27 \%$ fixed as of March 31, 2024.
- Inclusive of fixed rate loans, approximately $49 \%$ of total loans, or $\$ 16.0$ billion, are scheduled to reprice in the next twelve months, of which $\$ 14.1$ billion, or approximately $43 \%$ of the portfolio, are repricing within the next three months. See the following slide for additional repricing characteristics.
- Cadence refinanced the $\$ 3.5$ billion bank term funding program borrowing early in the first quarter, lowering the cost from 4.84\% at December 31, 2023 to $4.76 \%$ at March 31, 2024.
- Rate sensitivity at $3 / 31 / 24$, with net interest income in a +100 bp rate shock scenario modeled over a 12 -month period increasing $2.2 \%$, up $1.1 \%$ in +50 bp, and declining $1.4 \%$ in -100 bp. ${ }^{(1)}$
- The cycle-to-date ${ }^{(2)}$ beta on total loans excluding accretion, compared to the average Fed Funds effective rate, was $46 \%$.
- The cycle-to-date ${ }^{(2)}$ total deposit beta was $44 \%$ and excluding brokered deposits was $43 \%$.

[^7]
## Loans \& Securities - Repricing and Maturity

\$in millions, unless otherwise indicated
Total Loans and Leases (net of unearned income) ${ }^{(1)}$

| (At March 31, 2024) | Repricing Term |  |  |  |  |  |  |  | Rate Structure |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3 mos or less | $\begin{aligned} & \hline \text { 3-12 } \\ & \text { mos } \end{aligned}$ | $\begin{gathered} 1-3 \\ \text { Years } \end{gathered}$ | $\begin{gathered} 3-5 \\ \text { Years } \end{gathered}$ | $\begin{aligned} & 5-10 \\ & \text { Years } \end{aligned}$ | $\begin{aligned} & 10-15 \\ & \text { Years } \end{aligned}$ | Over 15 <br> Years | Total | Floating Rate | Variable Rate | Fixed Rate |
| Non-real estate | \$ 7,260 | \$ 317 | \$ 512 | \$ 581 | \$ 285 | \$ 15 | \$ 151 | \$ 9,121 | \$4,356 | \$ 3,421 | \$1,344 |
| Owner occupied | 956 | 306 | 760 | 764 | 989 | 643 | 24 | 4,442 | 690 | 2,019 | 1,734 |
| Commercial \& industrial | 8,216 | 624 | 1,271 | 1,345 | 1,274 | 658 | 175 | 13,564 | 5,046 | 5,440 | 3,078 |
| Construction, A\&D | 2,455 | 214 | 412 | 367 | 54 | 32 | 331 | 3,864 | 1,722 | 1,376 | 766 |
| Income producing | 2,123 | 560 | 1,390 | 1,164 | 449 | 85 | 14 | 5,784 | 1,366 | 3,255 | 1,163 |
| Commercial real estate | 4,578 | 774 | 1,802 | 1,531 | 503 | 117 | 345 | 9,648 | 3,088 | 4,631 | 1,929 |
| Residential mortgages | 1,160 | 543 | 899 | 1,336 | 2,206 | 165 | 3,138 | 9,448 | 999 | 4,764 | 3,685 |
| Other consumer | 130 | 4 | 43 | 41 | 4 | 0 | 0 | 223 | 124 | 4 | 95 |
| Total | \$14,084 | \$ 1,945 | \$4,015 | \$4,253 | \$3,987 | \$ 940 | \$3,659 | \$ 32,883 | \$9,257 | \$ 14,839 | \$8,787 |
| \% of Total | 43\% | 6\% | 12\% | 13\% | 12\% | 3\% | 11\% | 100\% | 28\% | 45\% | 27\% |
| Weighted Average Rate | 8.33\% | 6.37\% | 4.57\% | 5.84\% | 4.44\% | 4.25\% | 4.27\% | 6.40\% | 8.40\% | 6.15\% | 4.72\% |

Available-for-Sale Securities ${ }^{(2)}$

| (At March 31, 2024) | Maturity \& Projected Cash Flow Distribution |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 Year or less |  | 1 to 3 Years |  | 3 to 5 Years |  | 5 to 10 Years |  | Over 10 Years |  | Total |  |
| Amortized Cost | \$ | 1,239 | \$ | 1,949 | \$ | 2,208 | \$ | 2,602 | \$ | 1,191 | \$ | 9,189 |
| \% of Total |  | 13\% |  | 21\% |  | 24\% |  | 28\% |  | 13\% |  | 100\% |

## Noninterest Revenue

|  | Three Months Ended |  |  | \% Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/24 | 12/31/23 | 3/31/23 | QoQ | YoY |
| Service charges | \$ 18.3 | \$ 11.2 | \$ 16.5 | 64.3 \% | 11.3 \% |
| Card and merchant | 12.2 | 12.9 | 11.9 | (5.7) | 2.6 |
| Trust | 11.3 | 11.3 | 10.6 | 0.2 | 7.3 |
| Brokerage | 9.8 | 9.4 | 8.8 | 3.9 | 11.6 |
| Mortgage banking | 6.5 | 3.9 | 8.4 | 64.3 | (22.9) |
| Credit fees | 6.2 | 6.0 | 7.4 | 3.3 | (15.7) |
| BOLI | 3.9 | 4.7 | 3.6 | (16.5) | 8.2 |
| Annuity fees | 1.7 | 1.8 | 2.2 | (7.3) | (22.2) |
| MSR/MSR market adjustment | (0.0) | (5.1) | (2.3) | (99.7) | (99.3) |
| Other | 13.9 | (367.7) | (32.5) | (103.8) | (142.7) |
| Total noninterest revenue | \$ 83.8 | \$ (311.5) | \$ 34.5 | (126.9) \% | 143.1 \% |
| Security gains (losses), net | (0.0) | (384.5) | (51.3) | (100.0) | (100.0) |
| Total adj. noninterest revenue ${ }^{(1)}$ | \$ 83.8 | \$ 73.1 | \$ 85.7 | 14.7 \% | (2.3) \% |
| \% of Total Revenue | 19.1\% | 17.9\% | 19.5\% |  |  |

1Q24 Noninterest Revenue Composition


## HIGHLIGHTS

- Noninterest revenue was $\$ 83.8$ million for the first quarter of 2024 compared with $\$ 34.5$ million for the first quarter of 2023 and negative $\$ 311.5$ million for the fourth quarter of 2023. Adjusted noninterest revenue ${ }^{(1)}$ for $1 Q 24$ was $\$ 83.8$ million, compared with $\$ 85.7$ million in $1 Q 23$ and $\$ 73.1$ million for $4 Q 23$. Adjusted noninterest revenue ${ }^{(1)}$ for the fourth quarter of 2023 excludes the securities portfolio restructuring loss of $\$ 384.5$ million while first quarter 2023 excludes the securities portfolio restructuring loss of $\$ 51.3$ million.
- The linked quarter increase in adjusted noninterest revenue ${ }^{(1)}$ was driven primarily by growth in mortgage banking revenue, as well as deposit service revenue. The increase in mortgage revenue was in both production and servicing revenue, as well as positive variance related to the mortgage servicing rights (MSR) valuation.
- Total assets under management increased to $\$ 23.0$ billion in 1Q24, compared to $\$ 21.2$ billion in 4Q23.

[^8]
## Noninterest Expense



## HIGHLIGHTS

- Noninterest expense for the first quarter of 2024 was $\$ 263.2$ million, compared with $\$ 284.6$ million for the first quarter of 2023 and $\$ 329.4$ million for the fourth quarter of 2023.
- Adjusted noninterest expense ${ }^{(1)}$ for the first quarter of 2024 was $\$ 263.5$ million, compared with $\$ 270.4$ million for the first quarter of 2023 and $\$ 269.8$ million for the fourth quarter of 2023. Adjusted noninterest expense ${ }^{(1)}$ of $\$ 269.8$ million for the fourth quarter of 2023 excludes a charge of $\$ 36.2$ million related to the FDIC special assessment, a charge of $\$ 11.2$ million to reflect the settlement accounting impact of elevated lump sum retirement pension payouts during 2023; incremental merger related expense of $\$ 7.5$ million, and a $\$ 5.0$ million contribution to the Company's foundation.

[^9]
## Adjusted Noninterest Expense ${ }^{(1)}$



## HIGHLIGHTS

- Adjusted noninterest expense ${ }^{(1)}$ for the first quarter of 2024 was $\$ 263.5$ million, a decline of $\$ 6.2$ million, or $2.3 \%$, linked quarter. The decrease was driven by declines in data processing and software expense as well as other noninterest expense, partially offset by a seasonal increase in salaries and employee benefits, with nearly half of the increase as a result of seasonal increases in payroll tax expense resulting from the annual FICA reset and 401(k) expense.
- The adjusted efficiency ratio ${ }^{(1)}$ was $60.1 \%$ for the first quarter of 2024 , meaningfully improved from $66.0 \%$ for the fourth quarter of 2023 and $61.3 \%$ for the first quarter of 2023.


## Capital Strength

## Cadence Bank

|  | 3/31/24 | 12/31/23 | 9/30/23 | 6/30/23 | 3/31/23 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Total Regulatory Capital (\$ million) | 5,439 | 5,377 | 5,054 | 5,006 | 4,933 |
| Total Risk-Weighted Assets (\$ million) | 37,615 | 37,559 | 39,064 | 39,432 | 38,579 |
| Leverage Ratio (\%) | 9.5 | 9.3 | 8.6 | 8.5 | 8.4 |
| Common Equity Tier 1 Capital Ratio (\%) | 11.7 | 11.6 | 10.3 | 10.1 | 10.1 |
| Tier 1 Ratio (\%) | 12.1 | 12.1 | 10.8 | 10.5 | 10.6 |
| Total Capital Ratio (\%) | 14.5 | 14.3 | 12.9 | 12.7 | 12.8 |
| Total Shareholders' Equity (\$B) | 5.2 | 5.2 | 4.4 | 4.5 | 4.5 |
| Tangible Common Shareholders' Equity (\$B) ${ }^{(1)}$ | 3.6 | 3.5 | 2.8 | 2.8 | 2.8 |
| Total shareholders' equity, ex. AOCI ${ }^{(1)}$ | 6.0 | 5.9 | 5.7 | 5.6 | 5.6 |
| Common shareholders' equity, ex. $\mathrm{AOCI}^{(1)}$ | 5.8 | 5.8 | 5.5 | 5.5 | 5.4 |
| Total Shares Outstanding (millions) | 182.7 | 182.9 | 182.6 | 182.6 | 182.7 |
| Book Value Per Share | \$27.50 | \$27.35 | \$23.15 | \$23.65 | \$23.67 |
| Tangible Book Value Per Share ${ }^{(1)}$ | \$19.48 | \$19.32 | \$15.09 | \$15.56 | \$15.55 |
| Tangible Book Value Per Share, ex. AOCI ${ }^{(1)}$ | \$23.81 | \$23.48 | \$22.26 | \$21.93 | \$21.47 |
| Cash Dividends Per Share | \$0.250 | \$0.235 | \$0.235 | \$0.235 | \$0.235 |

## HIGHLIGHTS

- Regulatory capital ratios remained strong, including a Total Capital Ratio of $14.5 \%$ and Tier 1 Ratio of $12.1 \%$ currently estimated as of March 31, 2024.
- Tangible book value per share increased 4\% during the quarter to $\$ 19.48$; and excluding AOCI was $\$ 23.81$.
- Quarterly cash dividend of $\$ 0.25$ per common share.
- Repurchased 657,593 shares of common stock at a weighted average price of \$25.65 per share in 1Q24. The 2024 share repurchase authorization is 10 million shares of common stock.


## 2024 Financial Expectations

| Key <br> Metrics | Management Outlook for Fiscal Year 2024 | Prior 2024 Estimates (YoY Growth) | Updated Expectations | 2023 Actual <br> (Adjusted) ${ }^{(2)}$ |
| :---: | :---: | :---: | :---: | :---: |
| Total loans | Diverse, organic loan growth focused on relationship banking. | Mid single digit growth | No Change | \$32.5 billion |
| Core customer deposits ${ }^{(1)}$ | Core deposit growth as deposit mix shift stabilizes. | Low single digit growth | No Change | \$38.5 billion |
| Total adjusted revenue ${ }^{(2)}$ | Total adjusted revenue includes net interest margin positively impacted by the 2023 securities repositionings. Expectations have been updated based on the forward curve forecast on 3/31/24. | 4-6\% | 5-8\% | \$1,677 million |
| Adjusted noninterest expense ${ }^{(2)}$ | Adjusted expenses from continuing operations remain a focus and reflect the benefit of strategic initiatives in 2023, partially offset by continued investments in technology, products and service delivery channels. | (1\%) to +1\% | No Change | \$1,065 million |
| Net chargeoffs | Net charge-offs expected to be in a similar range as the 2023 level. | 20-30 bp | No Change | $\begin{gathered} 22 \mathrm{bp} \\ (\$ 72.6 \text { million) } \end{gathered}$ |
| Tax rate | Relatively stable tax rate on a continuing operations basis. | 23\% | No Change | 23\% |

[^10]Appendix

## Summary Balance Sheet - Period End

## Assets

Cash and Due from Banks
Deposits with Other Banks \& Fed Funds Available-for-sale securities, at fair value Loans
Loans Held for Sale
Allowance for Credit Losses
Goodwill \& Other Intangibles

| Other Assets | $2,926.3$ | $2,943.5$ | $3,175.6$ | $3,094.8$ | $3,197.3$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Total Assets | $\$ 48,313.9$ | $\$ 48,934.5$ | $\$ 48,523.0$ | $\$ 48,838.7$ | $\$ 51,693.1$ |
|  |  |  |  |  |  |
| Liabilities |  |  |  |  |  |
| Total Deposits | $\$ 38,120.2$ | $\$ 38,497.1$ | $\$ 38,335.9$ | $\$ 38,701.7$ | $\$ 39,406.5$ |
| Fed Funds and short-term borrowings | $3,500.0$ | $3,500.0$ | $3,500.2$ | $3,500.2$ | $5,700.2$ |
| Subordinated \& Long-term debt | 430.1 | 438.5 | 449.3 | 449.7 | 462.1 |
| Other Liabilities | $1,073.6$ | $1,331.1$ | $1,833.3$ | $1,701.2$ | $1,633.9$ |
| Total Liabilities | $\$ 43,123.9$ | $\$ 43,766.7$ | $\$ 44,127.8$ | $\$ 44,352.8$ | $\$ 47,202.7$ |
|  |  |  |  |  |  |
| Total Shareholders' Equity | $\$ 5,189.9$ | $\$ 5,167.8$ | $\$ 4,395.3$ | $\$ 4,485.9$ | $\$ 4,490.4$ |
|  |  |  |  |  |  |
| Liabilities and Shareholders' Equity | $\$ 48,313.9$ | $\$ 48,934.5$ | $\$ 48,523.0$ | $\$ 48,838.7$ | $\$ 51,693.1$ |

## Summary Income Statement

CADENCE
\$ in millions, unless otherwise indicated

|  | Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3/31/24 | 12/31/23 | 9/30/23 | 6/30/23 | 3/31/23 |
| Interest Revenue | \$637.1 | \$615.2 | \$595.5 | \$573.4 | \$526.1 |
| Interest Expense | 283.2 | 280.6 | 266.5 | 239.9 | 171.9 |
| Net Interest Revenue | 353.9 | 334.6 | 329.0 | 333.6 | 354.3 |
| Noninterest Income | 83.8 | (311.5) | 74.0 | 86.7 | 34.5 |
| Total Revenue | \$437.7 | \$23.1 | \$403.0 | \$420.2 | \$388.7 |
| Noninterest Expense | 263.2 | 329.4 | 274.4 | 267.5 | 284.6 |
| Provision for Credit Losses | 22.0 | 38.0 | 17.0 | 15.0 | 10.0 |
| Income (loss) from continuing operations before income taxes | \$152.5 | (\$344.2) | \$111.5 | \$137.7 | \$94.1 |
| Income tax expense (benefit) | 35.5 | (80.5) | 24.4 | 30.5 | 21.1 |
| Income (loss) from continuing operations | 117.0 | (263.7) | 87.2 | 107.3 | 73.0 |
| Income from discontinued operations | 0.0 | 706.1 | 7.2 | 9.2 | 5.0 |
| Income tax expense from discontinued operations | 0.0 | 183.3 | 1.8 | 2.5 | 1.4 |
| Income from discontinued operations, net of taxes | 0.0 | 522.8 | 5.4 | 6.8 | 3.6 |
| Net Income | \$117.0 | \$259.1 | \$92.6 | \$114.0 | \$76.6 |
| Less: Preferred dividends | 2.4 | 2.4 | 2.4 | 2.4 | 2.4 |
| Net Income Available to Common Shareholders | \$114.6 | \$256.7 | \$90.2 | \$111.7 | \$74.3 |
|  |  |  |  |  |  |
| Pre-tax pre-provision net revenue from continuing operations ${ }^{(1)}$ | \$174.5 | (\$306.2) | \$128.5 | \$152.7 | \$104.1 |
| Adjusted pre-tax pre-provision net revenue from continuing operations ${ }^{(1)}$ | \$174.2 | \$137.9 | \$145.3 | \$159.5 | \$169.6 |

${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Measures and Ratio Reconciliation" in the appendix.
Note: Figures may not total due to rounding.

## Net Interest Income Dynamics

|  | First Quarter 2024 |  |  |  |  | Fourth Quarter 2023 |  |  |  |  | QoQ Compare |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Average Balance | Yield / Cost | Contribution to NIM |  |  | Average Balance | Yield / Cost | Contribution to |  | on to | Yield / Cost | Margin Impact |
|  |  |  |  | \$ | \% |  |  |  | \$ | \% |  |  |
| Loans \& Leases, ex. accretion (TE) | \$ 32,764 | 6.46\% | \$ | 525.9 | 4.78\% | \$ 32,559 | 6.43\% | \$ | 527.7 | 4.78\% | 0.03\% | 0.00\% |
| Accretion Income on Acquired Loans | (26) | 0.04\% |  | 3.5 | 0.03\% | (30) | 0.05\% |  | 4.1 | 0.04\% | -0.01\% | -0.01\% |
| Loans Held For Sale | 72 | 6.58\% |  | 1.2 | 0.01\% | 113 | 4.97\% |  | 1.4 | 0.01\% | 1.62\% | 0.00\% |
| Total Loans | \$ 32,810 | 6.50\% | \$ | 530.6 | 4.83\% | \$ 32,642 | 6.48\% | \$ | 533.2 | 4.83\% | 0.02\% | -0.01\% |
| Total Loans, ex. accretion | \$ 32,810 | 6.46\% | \$ | 527.1 | 4.80\% | \$ 32,642 | 6.43\% | \$ | 529.1 | 4.80\% | 0.03\% | 0.00\% |
| Total Investment Securities (TE) | 8,270 | 3.13\% |  | 64.3 | 0.58\% | 9,301 | 2.48\% |  | 58.2 | 0.53\% | 0.64\% | 0.06\% |
| Other Investments | 3,146 | 5.48\% |  | 42.9 | 0.39\% | 1,813 | 5.41\% |  | 24.7 | 0.22\% | 0.07\% | 0.17\% |
| Total Interest-Earning Assets (TE) | \$ 44,226 | 5.80\% | \$ | 637.7 | 5.80\% | \$ 43,756 | 5.59\% | \$ | 616.2 | 5.59\% | 0.21\% | 0.21\% |
| Total IB Checking | \$ 10,166 | 2.45\% | \$ | 62.0 | 0.56\% | \$ 9,321 | 2.34\% | \$ | 55.0 | 0.50\% | -0.11\% | -0.07\% |
| Total Money Market | 9,138 | 3.84\% |  | 87.3 | 0.79\% | 8,972 | 3.72\% |  | 84.1 | 0.76\% | -0.12\% | -0.03\% |
| Total Savings | 2,696 | 0.57\% |  | 3.8 | 0.03\% | 2,759 | 0.57\% |  | 3.9 | 0.04\% | 0.00\% | 0.00\% |
| Time Deposits | 7,348 | 4.42\% |  | 80.7 | 0.73\% | 7,538 | 4.22\% |  | 80.1 | 0.73\% | -0.20\% | -0.01\% |
| Total Interest-Bearing Deposits | 29,349 | 3.21\% |  | 233.9 | 2.13\% | 28,589 | 3.10\% |  | 223.2 | 2.02\% | -0.11\% | -0.10\% |
| Non Interest Demand Deposits | 9,073 |  |  |  |  | 9,626 |  |  |  |  |  |  |
| Total Deposits | \$ 38,421 | 2.45\% | \$ | 233.9 | 2.13\% | \$ 38,215 | 2.32\% | \$ | 223.2 | 2.02\% | -0.13\% | -0.10\% |
| Short-Term Borrowings | 3,709 | 4.84\% |  | 44.6 | 0.41\% | 4,256 | 4.91\% |  | 52.7 | 0.48\% | 0.07\% | 0.07\% |
| Long-Term Borrowings | 435 | 4.35\% |  | 4.7 | 0.04\% | 444 | 4.18\% |  | 4.7 | 0.04\% | -0.17\% | 0.00\% |
| Total Interest-Bearing Liabilities | \$ 33,493 | 3.40\% | \$ | 283.2 | 2.58\% | \$ 33,290 | 3.34\% | \$ | 280.6 | 2.54\% | -0.06\% | -0.03\% |
| Non Interest Demand Deposits | 9,073 |  |  |  |  | 9,626 |  |  |  |  |  |  |
| Total Cost of Funds | 42,566 | 2.68\% |  | 283.2 | 2.58\% | 42,915 | 2.59\% |  | 280.6 | 2.54\% | -0.08\% | -0.03\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Interest Margin (TE) |  |  | \$ | 354.5 | 3.22\% |  |  | \$ | 335.6 | 3.04\% |  | 0.18\% |

## Mortgage Banking

Quarter Ended

|  | /31/24 | 12/31/23 |  | 9/30/23 |  | 6/30/23 |  | 3/31/23 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 106.8 | \$ | 116.3 | \$ | 111.4 | \$ | 106.9 | \$ | 109.7 |
|  | 2.7 |  | 2.6 |  | 4.1 |  | 2.0 |  | 1.4 |
|  | (2.7) |  | (3.0) |  | (2.1) |  | (2.6) |  | (1.1) |
|  | 4.8 |  | (9.0) |  | 2.9 |  | 5.1 |  | (3.1) |
| \$ | 111.7 | \$ | 106.8 | \$ | 116.3 | \$ | 111.4 | \$ | 106.9 |
| \$ | 7,764.9 | \$ | 7,702.6 | \$ | 7,643.9 | \$ | 7,550.7 | \$ | 7,633.2 |
|  | 1.44\% |  | 1.39\% |  | 1.52\% |  | 1.48\% |  | 1.40\% |
| \$ | 3.2 | \$ | 1.0 | \$ | 2.0 | \$ | 3.5 | \$ | 3.3 |
|  | 6.0 |  | 5.9 |  | 5.9 |  | 5.9 |  | 6.1 |
|  | (2.7) |  | (3.0) |  | (2.1) |  | (2.6) |  | (1.1) |
|  | 6.5 |  | 3.9 |  | 5.8 |  | 6.8 |  | 8.4 |
|  | (0.0) |  | (5.1) |  | (0.2) |  | 1.6 |  | (2.3) |
| \$ | 6.4 | \$ | (1.1) | \$ | 5.7 | \$ | 8.4 | \$ | 6.1 |
| \$ | 437.2 | \$ | 434.7 | \$ | 615.2 | \$ | 848.9 | \$ | 454.2 |
|  | 396.0 |  | 392.5 |  | 561.9 |  | 783.9 |  | 401.4 |
|  | 232.8 |  | 226.8 |  | 293.9 |  | 149.6 |  | 115.1 |
|  | 1.36\% |  | 0.46\% |  | 0.69\% |  | 2.34\% |  | 2.91\% |
| \$ | 186.7 | \$ | 166.1 | \$ | 184.6 | \$ | 220.4 | \$ | 115.6 |
|  | 179 |  | 184 |  | 192 |  | 201 |  | 206 |

## Loan Portfolio by Credit Grades

|  | Pass |  | Special <br> Mention |  | Substandard |  | Doubtful |  | Loss |  | Impaired |  | Purchased <br> Credit <br> Deteriorated <br> (Loss) |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | March 31, 2024 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-real estate | \$ | 8,615 | \$ | 102 | \$ | 307 | \$ | 0 | \$ | - | \$ | 93 | \$ | 4 | \$ | 9,121 |
| Owner occupied |  | 4,381 |  | 21 |  | 38 |  | - |  | - |  | 1 |  | 1 |  | 4,442 |
| Total commercial and industrial |  | 12,997 |  | 123 |  | 345 |  | 0 |  | - |  | 95 |  | 5 |  | 13,564 |
| Construction, acquisition and development |  | 3,847 |  | 3 |  | 13 |  | - |  | - |  | 1 |  | - |  | 3,864 |
| Income producing |  | 5,576 |  | 25 |  | 166 |  | - |  | - |  | 17 |  | - |  | 5,784 |
| Total commercial real estate |  | 9,422 |  | 28 |  | 179 |  | - |  | - |  | 19 |  | - |  | 9,648 |
| Residential mortgages |  | 9,372 |  | - |  | 75 |  | - |  | - |  | - |  | 2 |  | 9,448 |
| Other consumer |  | 222 |  | - |  | 1 |  | - |  | - |  | - |  | - |  | 223 |
| Total consumer |  | 9,594 |  | - |  | 75 |  | - |  | - |  | - |  | 2 |  | 9,671 |
| Total loans and leases, net of unearned | \$ | 32,013 | \$ | 151 | \$ | 599 | \$ | 0 | \$ | - | \$ | 113 | \$ | 6 | \$ | 32,883 |
|  | December 31, 2023 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-real estate | \$ | 8,451 | \$ | 102 | \$ | 295 | \$ | - | \$ | 0 | \$ | 84 | \$ | 4 | \$ | 8,936 |
| Owner occupied |  | 4,287 |  | 32 |  | 27 |  | - |  | - |  | 1 |  | 1 |  | 4,349 |
| Total commercial and industrial |  | 12,738 |  | 134 |  | 322 |  | - |  | 0 |  | 86 |  | 5 |  | 13,285 |
| Construction, acquisition and development |  | 3,895 |  | 3 |  | 13 |  | - |  | - |  | - |  | - |  | 3,911 |
| Income producing |  | 5,527 |  | 24 |  | 170 |  | - |  | - |  | 16 |  | - |  | 5,737 |
| Total commercial real estate |  | 9,422 |  | 27 |  | 183 |  | - |  | - |  | 16 |  | - |  | 9,648 |
| Residential mortgages |  | 9,258 |  | 4 |  | 66 |  | - |  | - |  | - |  | 2 |  | 9,330 |
| Other consumer |  | 234 |  | - |  | 0 |  | - |  | - |  | - |  | - |  | 235 |
| Total consumer |  | 9,492 |  | 4 |  | 67 |  | - |  | - |  | - |  | 2 |  | 9,565 |
| Total loans and leases, net of unearned | \$ | 31,652 | \$ | 165 | \$ | 572 | \$ | - | \$ | 0 | \$ | 101 | \$ | 7 | \$ | 32,497 |

## Allowance for Credit Losses

Quarter Ended

| Allowance for Credit Losses |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Balance, beginning of period |  |  |  |  |

## Non-GAAP Reconciliation

Income (loss) from continuing operations
Plus: Merger Expense
Incremental Merger Related Expense
Gain on extinguishment of debt
Restructuring and other nonroutine items
Pension Settlement Expense
Less: Security Gains (Losses)
Nonroutine gains (losses), net
Tax Adjustment
Adjusted income from continuing operations
Less: Preferred Dividends
Adjusted income from continuing operations available to common shareholders
Income (loss) from continuing operations
Plus: Provision for Credit Losses
Income Tax Expense
Pre-tax pre-provision net revenue from continuing operations
Income (loss) from continuing operations
Plus: Provision for Credit Losses
Merger Expense
Incremental Merger Related Expense
Gain on extinguishment of debt
Restructuring and other nonroutine items
Pension Settlement Expense
ncome Tax Expense
Less: Security Gains (Losses)
Nonroutine gains (losses), net
Adjusted pre-tax pre-provision net revenue from continuing operations
Total noninterest revenue
Less: Security gains (losses), net
Nonroutine gains (losses), net

## Total adjusted noninterest revenue

Total Noninterest Expense
Less: Merger Expense
Incremental Merger Related Expense
Gain on extinguishment of debt
Restructuring and other nonroutine items
Pension Settlement Expense

## Total adjusted noninterest expense

| 3/31/24 |  | 12/31/23 |  | 9/30/23 |  | 6/30/23 |  | 3/31/23 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 117 | \$ | (264) | \$ | 87 | \$ | 107 | \$ | 73 |
|  |  |  | - |  | - |  | 0 |  | 5 |
|  |  |  | 8 |  | - |  | 2 |  | 9 |
|  | (1) |  | (1) |  | - |  | (1) |  | - |
|  | 0 |  | 42 |  | 10 |  | 6 |  | 0 |
|  |  |  | 11 |  | 1 |  | - |  | - |
|  | (0) |  | (385) |  | 0 |  | 0 |  | (51) |
|  | - |  | - |  | (7) |  | - |  | - |
|  | (0) |  | 105 |  | 4 |  | 2 |  | 15 |
| \$ | 117 | \$ | 75 | \$ | 100 | \$ | 112 | \$ | 123 |
|  | 2 |  | 2 |  | 2 |  | 2 |  | 2 |
| \$ | 114 | \$ | 73 | \$ | 98 | \$ | 110 | \$ | 121 |
| \$ | 117 | \$ | (264) | \$ | 87 | \$ | 107 | \$ | 73 |
|  | 22 |  | 38 |  | 17 |  | 15 |  | 10 |
|  | 36 |  | (80) |  | 24 |  | 30 |  | 21 |
| \$ | 174 | \$ | (306) | \$ | 129 | \$ | 153 | \$ | 104 |
| \$ | 117 | \$ | (264) | \$ | 87 | \$ | 107 | \$ | 73 |
|  | 22 |  | 38 |  | 17 |  | 15 |  | 10 |
|  |  |  | - |  | - |  | 0 |  | 5 |
|  |  |  | 8 |  | - |  | 2 |  | 9 |
|  | (1) |  | (1) |  | - |  | (1) |  | - |
|  | 0 |  | 42 |  | 10 |  | 6 |  | 0 |
|  |  |  | 11 |  | 1 |  | - |  | - |
|  | 36 |  | (80) |  | 24 |  | 30 |  | 21 |
|  | (0) |  | (385) |  | 0 |  | 0 |  | (51) |
|  | - |  | - |  | (7) |  | - |  | - |
| \$ | 174 | \$ | 138 | \$ | 145 | \$ | 160 | \$ | 170 |
| \$ | 84 | \$ | (311) | \$ | 74 | \$ | 87 | \$ | 34 |
|  | (0) |  | (385) |  | 0 |  | 0 |  | (51) |
|  | - |  | - |  | (7) |  | - |  | - |
| \$ | 84 | \$ | 73 | \$ | 81 | \$ | 87 | \$ | 86 |
| \$ | 263 | \$ | 329 | \$ | 274 | \$ | 267 | \$ | 285 |
|  | - |  | - |  | - |  | 0 |  | 5 |
|  |  |  | 8 |  | - |  | 2 |  | 9 |
|  | (1) |  | (1) |  | - |  | (1) |  | - |
|  | 0 |  | 42 |  | 10 |  | 6 |  | 0 |
|  | - |  | 11 |  | 1 |  | - |  | - |
| \$ | 264 | \$ | 270 | \$ | 264 | \$ | 261 | \$ | 270 |

## Non-GAAP Reconciliation, continued

Total Assets
Less: Goodwill
Other Identifiable Intangible Assets
Total tangible assets
Less: Accumulated other comprehensive loss
Total tangible assets, excluding AOCI
Total Shareholders' Equity
Less: Accumulated other comprehensive loss
Total shareholders' equity, ex. AOCI
Total Shareholders' Equity
Less: Preferred Stock
Less: Accumulated other comprehensive loss
Total common shareholders' equity, ex. AOCI

Total Shareholders' Equity ${ }^{(1)}$
Less: Goodwill ${ }^{(1)}$
Other Identifiable Intangible Assets ${ }^{(1)}$
Preferred Stock ${ }^{(1)}$
Total Tangible Common Shareholders' Equity ${ }^{(1)}$
Total Shareholders' Equity
Less: Goodwill
Other identifiable Intangible Assets Preferred Stock
Total Tangible Common Shareholders' Equity Less: Accumulated other comprehensive loss Total tangible common shareholders' equity, ex. AOCI

Total Average Assets
Total Shares of Common Stock Outstanding (millions) Average Diluted Shares Outstanding (millions)


[^11]${ }^{(2)}$ See Reconciliation of Non-GAAP Measures and Other Non-GAAP Ratio Definitions note in Table 14 of the First Quarter 2024 Financial Results press release.

## Non-GAAP Reconciliation, continued

Net interest revenue
Total noninterest revenue
Less: Security (losses) gains, net
Nonroutine (losses) gains, net
Total adjusted noninterest revenue

## Total adjusted revenue

Tangible Common Shareholders' Equity to Tangible Assets ${ }^{(1)}$
Tangible Common Shareholders' Equity to Tangible Assets, excluding AOCI ${ }^{(2)}$
Return on average tangible common equity from continuing operations ${ }^{(3)}$
Return on Average Tangible Common Equity ${ }^{(4)}$
Adjusted Return on Average Tangible Common Equity ${ }^{(5)}$
Adjusted Return on Average Assets ${ }^{(6)}$
Adjusted Return on Average Common Shareholders' Equity ${ }^{(7)}$
Pre-tax Pre-provision Net Revenue to Total Average Assets ${ }^{(8)}$
Adjusted Pre-tax Pre-provision Net Revenue to Total Average Assets ${ }^{(9)}$
Tangible Book Value per Common Share ${ }^{(10)}$
Tangible Book Value per Common Share, excluding AOCI ${ }^{(11)}$
Adjusted Earnings per Common Share ${ }^{(12)}$
Adjusted Dividend Payout Ratio ${ }^{(13)}$

| Quarter Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3/31/24 | 12/31/23 |  | 9/30/23 |  | 6/30/23 |  | 3/31/23 |  |
| \$ 354 | \$ | 335 | \$ | 329 | \$ | 334 | \$ | 354 |
| \$ 84 | \$ | (311) | \$ | 74 | \$ | 87 | \$ | 34 |
| (0) |  | (385) |  | 0 |  | 0 |  | (51) |
|  |  |  |  | (7) |  | - |  |  |
| \$ 84 | \$ | 73 | \$ | 81 | \$ | 87 | \$ | 86 |
| \$ 438 | \$ | 408 | \$ | 410 | \$ | 420 | \$ | 440 |
| 7.60\% |  | 7.44\% |  | 5.86\% |  | 6.00\% |  | 5.66\% |
| 9.13\% |  | 8.90\% |  | 8.41\% |  | 8.25\% |  | 7.65\% |
| 12.94\% |  | (36.79\%) |  | 11.75\% |  | 14.55\% |  | 10.44\% |
| 12.94\% |  | 35.49\% |  | 12.50\% |  | 15.49\% |  | 10.97\% |
| 12.92\% |  | 10.06\% |  | 13.53\% |  | 15.27\% |  | 17.84\% |
| 0.97\% |  | 0.62\% |  | 0.82\% |  | 0.92\% |  | 1.03\% |
| 9.15\% |  | 6.65\% |  | 8.93\% |  | 10.10\% |  | 11.58\% |
| 1.44\% |  | (2.51\%) |  | 1.05\% |  | 1.25\% |  | 0.87\% |
| 1.44\% |  | 1.13\% |  | 1.18\% |  | 1.30\% |  | 1.41\% |
| \$ 19.48 | \$ | 19.32 | \$ | 15.09 | \$ | 15.56 | \$ | 15.55 |
| \$ 23.81 | \$ | 23.48 | \$ | 22.26 | \$ | 21.93 | \$ | 21.47 |
| \$ 0.62 | \$ | 0.40 | \$ | 0.53 | \$ | 0.60 | \$ | 0.66 |
| 40.32\% |  | 58.75\% |  | 44.34\% |  | 39.17\% |  | 35.61\% |

[^12]See Reconciliation of Non-GAAP Measures and Other Non-GAAP Ratio Definitions note in Table 14 of the First Quarter 2024 Financial Results press release.

## Non-GAAP Reconciliation, continued

## Definitions of Non-GAAP Measures

(1) Tangible common shareholders' equity to tangible assets is defined by the Company as total shareholders' equity less preferred stock, goodwill and other identifiable intangible assets, divided by the difference of total assets less goodwill and other identifiable intangible assets.
(2) Tangible common shareholders' equity, excluding AOCI, to tangible assets, excluding AOCI, is defined by the Company as total shareholders' equity less preferred stock, goodwill, other identifiable intangible assets and accumulated other comprehensive loss, divided by the difference of total assets less goodwill, accumulated other comprehensive loss, and other identifiable intangible assets.
(3) Return on average tangible common equity from continuing operations is defined by the Company as annualized income available to common shareholders from continuing operation divided by average tangible common shareholders equity.
(4) Return on average tangible common equity is defined by the Company as annualized income available to common shareholders divided by average tangible common shareholders equity.
(5) Adjusted return on average tangible common equity from continuing operations is defined by the Company as annualized adjusted income available to common shareholders from continuing operations divided by average tangible common shareholders' equity.
(6) Adjusted return on average assets from continuing operations is defined by the Company as annualized adjusted income from continuing operations divided by total average assets.
(7) Adjusted return on average common shareholders' equity from continuing operations is defined by the Company as annualized adjusted income available to common shareholders from continuing operations divided by average common shareholders' equity.
(8) Pre-tax pre-provision net revenue from continuing operations to total average assets is defined by the Company as annualized pre-tax pre-provision net revenue from continuing operations divided by total average assets.
(9) Adjusted pre-tax pre-provision net revenue from continuing operations to total average assets is defined by the Company as annualized adjusted pre-tax pre-provision net revenue from continuing operations divided by total average assets adjusted for items included in the definition and calculation of adjusted income.
(10) Tangible book value per common share is defined by the Company as tangible common shareholders' equity divided by total shares of common stock outstanding.
(11) Tangible book value per common share, excluding AOCI is defined by the Company as tangible common shareholders' equity less accumulated other comprehensive loss divided by total shares of common stock outstanding.
(12) Adjusted earnings from continuing operations per common share is defined by the Company as adjusted income available to common shareholders from continuing operations divided by average common shares outstanding-diluted.
(13) Adjusted dividend payout ratio from continuing operations is defined by the Company as common share dividends divided by adjusted income available to common shareholders from continuing operations.

## Efficiency Ratio-Fully Taxable Equivalent and Adjusted Efficiency Ratio-Fully Taxable Equivalent Definitions

The efficiency ratio and the adjusted efficiency ratio are supplemental financial measures utilized in management's internal evaluation of the Company's use of resources and are not defined under GAAP. The efficiency ratio is calculated by dividing total noninterest expense by total revenue, which includes net interest income plus noninterest income plus the tax equivalent adjustment. The adjusted efficiency ratio excludes income and expense items otherwise disclosed as non-routine from total noninterest expense.

## Forward-Looking Statements

Certain statements made in this presentation constitute "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and are subject to safe harbor under the Private Securities Litigation Reform Act of 1995 as well as the "bespeaks caution" doctrine. The Company believes that the expectations reflected in these forward-looking statements are reasonable as of the date of this presentation, but if one or more events related to these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, actual results may prove to be materially different. The forward-looking statements in this presentation should be read in conjunction with risk disclosures in the Company's periodic and current reports filed with the FDIC, including explicitly, the risk factors in the Company's Annual Report on Form 10-K for the year ended December 31, 2023, in the Company's Quarterly Reports on Form 10-Q, and in the Company's Current Reports on Form 8-K, which may be found at https://ir.cadencebank.com/home. The forward-looking statements speak only as of the date of this news release, and the Company expressly disclaims any obligation to publicly update or review any forward-looking statement, except as required by applicable law.

## CADE <br> LISTED <br> NYSE

Cadence Bank's common stock is listed on the New York Stock
Exchange under the symbol CADE and its Series A Preferred
Stock is listed under the symbol CADE-PrA. Additional
information can be found at https://ir.cadencebank.com.*

As a reminder, all of the Company's Securities Exchange Act
filings are made with the Federal Deposit Insurance
Corporation and can be found at
https://efr.fdic.gov/fcxweb/efr/index.html.

## INVESTOR INQUIRIES:

## Will Fisackerly

Investor Relations
Cadence Bank
800-698-7878
IR@cadencebank.com


[^0]:    ${ }^{1)}$ FDIC summary of deposit data ranking as of June 30, 2023. ${ }^{(2)}$ S\&P Capital IQ U.S. Market Demographic data as of April 24, 2024
    ${ }^{3)}$ Deposits are insured up to at least $\$ 250,000$ per depositor, per FDIC-insured bank, per ownership category.
    ${ }^{(4)}$ Excludes state, municipal and public accounts.

[^1]:    ${ }^{(1)}$ Includes loan production locations.
    ${ }^{(2)}$ Includes depository institutions headquartered in AL, AR, FL, GA, LA, MO, MS, TN and TX. Source: S\&P Capital IQ.
    ${ }^{(3)}$ UMB Financial Corporation's total assets shown as of $12 / 31 / 23$.

[^2]:    Source: S\&P Global, Bureau of Economic Analysis, Fortune 500 Global, International Monetary Fund and FDIC Summary of Deposits.

[^3]:    ${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.

[^4]:    Note: Figures may not total due to rounding.

[^5]:    (1) Percentages represent the \% of C\&/ loans.

[^6]:    ${ }^{(1)}$ In 2Q23, the risk rating classification of the Consumer portfolio was modified to reflect Uniform Retail Credit Classification guidance, and as a result, are not directly comparable to prior periods.

[^7]:    Note: Loan and deposit betas are calculated by dividing the change in yields and costs by change in the average Fed Funds Effective Target rate.
    ${ }^{(1)}$ Based on March 31, 2024, interest rate sensitivity modeling of instantaneous rate shock over 1-12 months.
    ${ }^{(2)}$ Cycle-to-date reflects changes since fourth quarter 2021 and incorporates the increases in the average Fed Funds effective rate.

[^8]:    ${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.

[^9]:    ${ }^{(1)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.
    ${ }^{(2)}$ Merger expenses are costs to complete the merger with no future benefit. Incremental merger related expenses to complete the merger are expected to provide a future benefit.

[^10]:    ${ }^{(1)}$ Core customer deposits are defined as total deposits excluding public funds and brokered deposits.
    ${ }^{(2)}$ Considered a non-GAAP financial measure. See "Non-GAAP Reconciliation" in the appendix.

[^11]:    ${ }^{\text {1) }}$ Average balances

[^12]:    *The following slide provides a more detailed explanation of these calculations.

