## Cadence Bank Announces Second Quarter 2023 Financial Results

HOUSTON and TUPELO, Miss., July 24, 2023 /PRNewswire/ -- Cadence Bank (NYSE: CADE) (the Company), today announced financial results for the quarter ended June 30 2023.

## Highlights for the second quarter of 2023 included:

- Achieved quarterly net income available to common shareholders of $\$ 111.7$ million, or $\$ 0.61$ per diluted common share, and adjusted net income available to common shareholders, ${ }^{(1)}$ which excludes non-routine income and expenses, ${ }^{(2)}$ of $\$ 116.9$ million, or $\$ 0.64$ per diluted common share.
- Generated net organic loan growth of $\$ 1.3$ billion for the second quarter of 2023 , or $16.3 \%$ annualized. On a year-to-date basis, loans have grown $\$ 2.2$ billion, or $14.7 \%$ annualized.
- Reflected a decline in total deposits of $\$ 704.8$ million during the quarter. On a year-to-date basis, total deposits have declined $\$ 254.9$ million, or $1.3 \%$ annualized.
- Continued to maintain strong balance sheet liquidity, with a loan-to-deposit ratio of 84.1\% at June 30, 2023.
 higher funding costs, partially offset by meaningful growth in several noninterest revenue sources spotlighted by record quarterly insurance commission revenue of $\$ 45.6$ million.
- Decreased adjusted noninterest expenses ${ }^{(1)}$ to $\$ 297.0$ million, down $\$ 8$ million, or $2.6 \%$ from the prior quarter as we continue to refine our operating leverage.
 third quarter of 2023. These initiatives are now projected to collectively reduce noninterest expense by approximately $\$ 35$ - $\$ 40$ million annually, an increase from our previous estimate of $\$ 15-\$ 20$ million.
"Our second quarter results reflect several key successes, particularly from a business development standpoint," remarked Dan Rollins, Chairman and Chief Executive Officer of the Company. "While higher than anticipated deposit costs negatively impacted our net interest margin, we had another very solid quarter from a loan growth perspective and our bankers continue to successfully protect our core deposit relationships. From a liquidity and capital perspective, our balance sheet remains in a strong position. We also reported meaningful revenue growth in several of our noninterest revenue businesses, highlighted by record quarterly revenue from our insurance team. Finally, we remain encouraged with our credit quality. Net charge-offs for the quarter remain at low levels, and our total non-performing asset levels declined."


## Earnings Summary

For the second quarter of 2023 , the Company reported net income available to common shareholders of $\$ 111.7$ million, or $\$ 0.61$ per diluted common share, compared with $\$ 124.6$ million, or $\$ 0.68$ per diluted common share, for the second quarter of 2022 and $\$ 74.3$ million, or $\$ 0.40$ per diluted common share, for the first quarter of 2023 .

Adjusted net income available to common shareholders ${ }^{(1)}$ was $\$ 116.9$ million, or $\$ 0.64$ per diluted common share, for the second quarter of 2023 , compared with $\$ 134.2$
 the Company reported adjusted pre-tax pre-provision net revenue (PPNR) ${ }^{(1)}$ of $\$ 168.8$ million, or $1.38 \%$ of average assets on an annualized basis, for the second quarter of 2023 compared to $\$ 176.7$ million, or $1.51 \%$ of average assets on an annualized basis, for the second quarter of 2022 and $\$ 174.6$ million, or $1.46 \%$ of average assets on an annualized basis, for the first quarter of 2023.

The declines in adjusted earnings ${ }^{(1)}$ and PPNR ${ }^{(1)}$ metrics for the second quarter of 2023 were driven by a decline in net interest revenue and an increase in the provision for credit losses, which were partially offset by growth in several noninterest revenue categories and improvement in operating expenses.

## Net Interest Revenue

Net interest revenue was $\$ 333.6$ million for the second quarter of 2023 , compared to $\$ 324.8$ million for the second quarter of 2022 and $\$ 354.3$ million for the first quarter of 2023 . The net interest margin was $3.03 \%$ for the second quarter of 2023 , compared with $3.06 \%$ for the second quarter of 2022 and $3.29 \%$ for the first quarter of 2023 .

The decline in net interest revenue in the second quarter of 2023 of $\$ 20.7$ million, or $5.9 \%$, compared to the linked quarter was primarily driven by net interest margin pressure resulting from an increase in funding costs, including the impact of mix shift out of noninterest bearing into interest bearing deposits. The decline also included $\$ 4.8$ million in lower accretion revenue related to acquired loans and leases. Accretion revenue was $\$ 5.2$ million and $\$ 10.0$ million for the second quarter of 2023 and the first quarter of 2023, respectively, adding approximately 4 basis points to the net interest margin for the second quarter of 2023 and 9 basis points for the first quarter of 2023.

Yield on net loans, loans held for sale, and leases excluding accretion, was $6.18 \%$ for the second quarter of 2023 , up 31 basis points from $5.87 \%$ for the first quarter of 2023, while yield on total interest earning assets was $5.21 \%$ for the second quarter of 2023 , up 33 basis points from $4.88 \%$ for the first quarter of 2023 . The increase in
 flows from lower yielding securities are deployed primarily into higher yielding loans. Approximately $20 \%$ of our total loans are floating (reprice within 30 days), and another $28 \%$ reprice within 12 months.

The average cost of total deposits increased to $1.87 \%$ for the second quarter of 2023 , compared with $1.28 \%$ for the first quarter of 2023 , reflecting continued competitive pressure on rates as well as a continued mix shift from noninterest bearing to interest bearing products during the second quarter of 2023 . Our total deposit beta is $33 \%$ cycle-to-date. Total interest-bearing liabilities costs increased to $2.92 \%$ from $2.23 \%$ during the second quarter of 2023.

## Balance Sheet Activity

Loans and leases, net of unearned income, increased $\$ 1.3$ billion during the second quarter of 2023 , or $16.3 \%$ annualized, to $\$ 32.6$ billion. Consistent with prior quarters, the loan growth continues to be diverse from both a loan category and geographic standpoint, including approximately $\$ 556.6$ million in Commercial and Industrial, $\$ 268.4$
 at June 30,2023 decreased $\$ 623.3$ million during the second quarter as routine portfolio cash flows continue to be redeployed into loan growth.

Total deposits decreased $\$ 704.8$ million to $\$ 38.7$ billion as of June 30,2023 with the decline primarily in corporate account activity. Our community bank deposits reflected net deposit outflows of $\$ 129.6$ million in the second quarter, however on a year-to-date basis, they increased $\$ 346.7$ million, demonstrating the strength of our community
franchise deposit base. Total brokered deposits were $\$ 1.8$ billion at June 30,2023 , down slightly from $\$ 1.9$ billion at the end of the first quarter of 2023 . The June 30,2023 loan to deposit ratio was $84.1 \%$ and securities to total assets was $21.0 \%$, reflecting continued strong liquidity. Noninterest bearing deposits represented $26.4 \%$ of total deposits at the end of the second quarter of 2023, declining from $29.2 \%$ at March 31,2023 , as we saw further migration from noninterest bearing products into interest bearing products. The Company's deposit base continues to be very granular, with average transaction account balances of approximately $\$ 22,000$ for consumer accounts and $\$ 132,000$ for commercial accounts at June 30, 2023. Additionally, approximately $98 \%$ of the Company's deposit accounts have balances less than $\$ 250,000$, and approximately $75 \%$ of our deposit balances were FDIC insured or collateralized at quarter-end.

Short-term borrowings declined $\$ 2.2$ billion during the quarter to $\$ 3.5$ billion at June 30, 2023 while cash, due from balances and deposits at the Federal Reserve declined $\$ 3.4$ billion to $\$ 1.7$ billion at June 30,2023 . These balances returned to more normalized levels after excess on-balance sheet liquidity was proactively added late in the first quarter of 2023 in response to industry-wide disruption.

## Credit Results, Provision for Credit Losses and Allowance for Credit Losses

Total non-performing assets as a percent of total assets were $0.34 \%$ at June 30, 2023 compared to $0.27 \%$ at June 30, 2022 and $0.33 \%$ at March 31,2023 . Total nonperforming loans and leases as a percent of loans and leases, net were $0.50 \%$ at June 30,2023 , compared to $0.41 \%$ at June 30,2022 and $0.53 \%$ at March 31,2023 . Other real estate owned and other repossessed assets declined meaningfully during the second quarter to $\$ 2.9$ million at June 30 , 2023 compared to the June 30 , 2022 balance of $\$ 14.4$ million and the March 31, 2023 balance of $\$ 5.3$ million.

Net charge-offs for the second quarter of 2023 were $\$ 12.7$ million, or $0.16 \%$ of average net loans and leases on an annualized basis, compared with net recoveries of $\$ 1.4$ million for the second quarter of 2022 and net charge-offs of $\$ 1.9$ million for the first quarter of 2023 . The increase in net charge-offs during the second quarter of 2023 was driven primarily by the charge down of one C\&l credit that was previously identified as impaired. The provision for credit losses for the second quarter of 2023 was $\$ 15.0$

 represented $1.43 \%$ as a percent of total loans and leases, stable compared to the March 31, 2023 coverage of $1.45 \%$.

## Noninterest Revenue

Noninterest revenue was $\$ 132.3$ million for the second quarter of 2023 , compared with $\$ 125.2$ million for the second quarter of 2022 and $\$ 74.1$ million for the first quarter of 2023. First quarter 2023 noninterest revenue included a $\$ 51.3$ million non-routine loss on the sale of securities. Excluding the securities loss, noninterest revenue increased $\$ 6.9$ million from the first quarter of 2023 revenue driven by increases in insurance commission, card, and mortgage banking revenue, partially offset by lower other noninterest revenue.

Insurance commission revenue continues to be strong at $\$ 45.6$ million for the second quarter of 2023 , compared with $\$ 40.0$ million for the second quarter of 2022 and $\$ 39.6$ million for the first quarter of 2023. The year-over-year quarterly revenue was up $\$ 5.6$ million or $14.0 \%$ reflecting continued strong performance. The linked quarter increase of $\$ 6.0$ million or $15.1 \%$ was primarily in property and casualty commissions and was driven by successful client acquisition efforts as well as continued upward pressure on policy rates.

Credit card, debit card and merchant fee revenue was $\$ 12.6$ million for the second quarter of 2023 , compared with $\$ 16.6$ million for the second quarter of 2022 and $\$ 11.9$ million for the first quarter of 2023. The second quarter of 2022 included vendor incentive revenue that was elevated compared to other periods. Deposit service charge revenue was $\$ 17.2$ million for the second quarter of 2023 compared with $\$ 18.3$ million for the second quarter of 2022 and $\$ 16.5$ million for the first quarter of 2023 .
 million for the second quarter of 2023 , compared with $\$ 17.3$ million for the second quarter of 2022 and $\$ 29.8$ million for the first quarter of 2023 . The decline compared to the first quarter of 2023 is related primarily to a decline in revenue on SBA loan sales, while the increase from the second quarter of 2022 was in multiple areas including partnership income, credit fees, FX income and other revenue streams.

Mortgage production and servicing revenue totaled $\$ 6.8$ million for the second quarter of 2023, compared with $\$ 6.8$ million for the second quarter of 2022 and $\$ 8.4$ million for the first quarter of 2023 . The net mortgage servicing rights valuation adjustment was a positive $\$ 1.6$ million for the second quarter of 2023 , compared with a positive $\$ 4.7$ million for the second quarter of 2022 and a negative $\$ 2.3$ million for the first quarter of 2023 with the variances due to continued changes in the interest rate environment. Mortgage origination volume for the second quarter of 2023 was $\$ 848.9$ million, compared with $\$ 913.0$ million for the second quarter of 2022 and $\$ 454.2$ million for the first quarter of 2023. Compared to the same quarter in 2022, mortgage origination volume was down $7.0 \%$, and was up $86.9 \%$ compared to the prior quarter reflecting seasonality.

## Noninterest Expense

Noninterest expense for the second quarter of 2023 was $\$ 303.9$ million, compared with $\$ 285.9$ million for the second quarter of 2022 and $\$ 319.3$ million for the first
 million for the first quarter of 2023. Adjusted noninterest expense ${ }^{(1)}$ for the second quarter of 2023 excludes $\$ 1.8$ million in total merger related expenses, $\$ 6.2$ million in branch closure and other restructuring charges, and a $\$ 1.1$ million debt extinguishment gain. The adjusted efficiency ratio ${ }^{(1)}$ was $63.6 \%$ for the second quarter of 2023 compared to $63.5 \%$ for the first quarter of 2023 , as the decline in the second quarter's revenue offset the impact of lower expenses.

The $\$ 8.0$ million, or $2.6 \%$, decline in adjusted noninterest expense ${ }^{(1)}$ compared to the linked quarter was driven primarily by a decline in salaries and employee benefits expense as well as data processing and software expense, partially offset by an increase in amortization of intangibles. Salaries and benefits expense declined $\$ 4.8$ million compared to the first quarter of 2023 due to a number of factors including lower payroll tax expense and retirement plan expense. Data processing and software expense declined $\$ 3.8$ million compared to the first quarter of 2023 related to cost savings associated with vendor service terminations and vendor contracts.

The Company continues to identify strategic opportunities to improve operating efficiency, including branch optimization. In April 2023 , the Company announced 35 additional branch locations that will be closed or consolidated early in the third quarter of 2023. These branch closures and consolidations are in addition to the 17 executed in the fourth quarter of 2022. The Company also continues to execute on other initiatives designed to improve efficiency, including personnel-related initiatives. These branch optimization and other efficiency initiatives are now collectively expected to result in annual cost savings of $\$ 35-40$ million, an increase from our previous estimate of $\$ 15$ - $\$ 20$ million. One-time costs associated with the initiatives included $\$ 6.2$ million in the second quarter of 2023 and are expected to include $\$ 10$ - $\$ 12$ million over the remainder of 2023 with the majority in the third quarter.

## Capital Management

Total shareholders' equity was $\$ 4.5$ billion at June 30, 2023 compared with $\$ 4.4$ billion at June 30,2022 and $\$ 4.5$ billion at March 31 , 2023 . Estimated regulatory capital

 common shares were 182.6 million as of June 30, 2023.

## Summary

Rollins concluded, "While deposit competition and pricing are impacting financial performance across the industry, we are proud of our second quarter accomplishments and we remain optimistic on our business opportunities as we look forward. We have continued to grow loans in a steady and prudent manner, protect core deposit relationships and maintain stable credit quality. Additionally, we continue to execute on strategic initiatives designed to improve our operating efficiency. As we move into the second half of 2023 , these key strategies will continue to be our focus."

## Conference Call and Webcast

The Company will conduct a conference call to discuss its second quarter 2023 financial results on July 25,2023 , at 10:00 a.m. (Central Time). This conference call will be an interactive session between management and analysts. Interested parties may listen to this live conference call via Internet webcast by accessing http://ir.cadencebank.com/events. The webcast will also be available in archived format at the same address.

 page 21 of this news release.
(2) See Table 14 for detail on non-routine income and expenses.

## About Cadence Bank

Cadence Bank (NYSE: CADE) is a leading regional banking franchise with approximately $\$ 50$ billion in assets and more than 350 branch locations across the South and Texas. Cadence provides consumers, businesses and corporations with a full range of innovative banking and financial solutions. Services and products include consumer banking, consumer loans, mortgages, home equity lines and loans, credit cards, commercial and business banking, treasury management, specialized lending, asset-based lending, commercial real estate, equipment financing, correspondent banking, SBA lending, foreign exchange, wealth management, investment and trust services, financial
 communities. Cadence Bank, Member FDIC. Equal Housing Lender.

## Forward-Looking Statements

Certain statements made in this news release constitute "forward-looking statements" within the meaning of Section $21 E$ of the Securities Exchange Act of 1934 , as amended (the "Exchange Act"), and are subject to the safe harbor under the Private Securities Litigation Reform Act of 1995 as well as the "bespeaks caution" doctrine.
 "indicate," "may," "might," "outlook," "prospect," "potential," "roadmap," "should," "target," "will," "would," the negative versions of such words, or comparable words of a future or forward-looking nature. These forward-looking statements may include, without limitation, discussions regarding general economic, interest rate, real estate market, competitive, employment, and credit market conditions, or any of the Company's comments related to topics in its risk disclosures or results of operations. Forwardlooking statements are based upon management's expectations as well as certain assumptions and estimates made by, and information available to, the Company's
 unknown risks, uncertainties and other factors that are beyond the Company's control and that may cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements.

Risks, uncertainties and other factors the Company may face include, without limitation: general economic, unemployment, credit market and real estate market
 reactions to the general banking environment, or to conditions or situations at specific banks; risks arising from media coverage of the banking industry; risks arising from perceived instability in the banking sector; the risks of changes in interest rates and their effects on the level, cost, and composition of, and competition for, deposits, loan demand and timing of payments, the values of loan collateral, securities, and interest sensitive assets and liabilities; the ability to attract new or retain existing deposits, to
 of assumptions underlying the establishment of reserves for possible credit losses, fair value for loans and other real estate owned; changes in real estate values; a deterioration of the credit rating for U.S. long-term sovereign debt, actions that the U.S.government may take to avoid exceeding the debt ceiling, or uncertainties surrounding the debt ceiling and the federal budget; potential delays or other problems in implementing and executing the Company's growth, expansion and acquisition strategies, including delays in obtaining regulatory or other necessary approvals, or the failure to realize any anticipated benefits or synergies from any acquisitions or growth strategies; the ability to pay dividends or coupons on the Company's $5.5 \%$ Series A Non-Cumulative Perpetual Preferred Stock, par value $\$ 0.01$ per share, or the
$4.125 \%$ Fixed-to-Floating Rate Subordinated Notes due November 20, 2029; possible downgrades in the Company's credit ratings or outlook which could increase the costs or availability of funding from capital markets; the potential impact of the phase-out of the London Interbank Offered Rate ("LIBOR") or other changes involving LIBOR; changes in legal, financial, accounting, and/or regulatory requirements; the costs and expenses to comply with such changes; the enforcement efforts of federal and state bank regulators; the ability to keep pace with technological changes, including changes regarding maintaining cybersecurity and the impact of generative artificial intelligence; increased competition in the financial services industry, particularly from regional and national institutions; the impact of a failure in, or breach of, the Company's operational or security systems or infrastructure, or those of third parties with whom the Company does business, including as a result of cyber-attacks or an increase in the incidence or severity of fraud, illegal payments, security breaches or other illegal acts impacting the Company or the Company's customers. The Company also faces risks from natural disasters or acts of war or terrorism; international or political instability, including the impacts related to or resulting from Russia's military action in Ukraine and additional sanctions and export controls, as well as the broader impacts to financial markets and the global macroeconomic and geopolitical environments.

The Company also faces risks from: possible adverse rulings, judgments, settlements or other outcomes of pending, ongoing and future litigation, as well as governmental, administrative and investigatory matters; the impairment of the Company's goodwill or other intangible assets; losses of key employees and personnel; the diversion of management's attention from ongoing business operations and opportunities; and the company's success in executing its business plans and strategies, and managing the risks involved in all of the foregoing.

The foregoing factors should not be construed as exhaustive and should be read in conjunction with those factors that are set forth from time to time in the Company's periodic and current reports filed with the FDIC, including those factors included in the Company's Annual Report on Form 10-K for the year ended December 31, 2022, particularly those under the heading "Item 1A. Risk Factors," in the Company's Quarterly Reports on Form 10-Q under the heading "Part II-Item 1A. Risk Factors," and in the Company's Current Reports on Form 8-K.

Although the Company believes that the expectations reflected in these forward-looking statements are reasonable as of the date of this news release, if one or more events related to these or other risks or uncertainties materialize, or if the Company's underlying assumptions prove to be incorrect, actual results may prove to be materially different from the results expressed or implied by the forward-looking statements. Accordingly, undue reliance should not be placed on any forward-looking
 any forward-looking statement, except as required by applicable law. All written or oral forward-looking statements attributable to the Company are expressly qualified in their entirety by this section.

Table 1
Selected Financial Data (Unaudited)

|  | Quarter Ended |  |  |  |  | Year-to-date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 | Jun 2023 | Jun 2022 |
| Earnings Summary: |  |  |  |  |  |  |  |
| Interest revenue | \$ 573,419 | \$ 526,132 | \$ 473,548 | \$ 405,559 | \$ 349,555 | \$ 1,099,551 | \$ 681,485 |
| Interest expense | 239,868 | 171,862 | 114,188 | 50,205 | 24,789 | 411,730 | 44,897 |
| Net interest revenue | 333,551 | 354,270 | 359,360 | 355,354 | 324,766 | 687,821 | 636,588 |
| Provision for credit losses | 15,000 | 10,000 | 6,000 | - | 1,000 | 25,000 | 1,000 |
| Net interest revenue, after provision for credit losses | 318,551 | 344,270 | 353,360 | 355,354 | 323,766 | 662,821 | 635,588 |
| Noninterest revenue | 132,290 | 74,071 | 114,873 | 124,491 | 125,234 | 206,361 | 253,669 |
| Noninterest expense | 303,878 | 319,279 | 340,671 | 319,734 | 285,888 | 623,157 | 577,555 |
| Income before income taxes | 146,963 | 99,062 | 127,562 | 160,111 | 163,112 | 246,025 | 311,702 |
| Income tax expense | 32,935 | 22,433 | 29,628 | 36,713 | 36,154 | 55,368 | 69,797 |
| Net income | 114,028 | 76,629 | 97,934 | 123,398 | 126,958 | 190,657 | 241,905 |
| Less: Preferred dividends | 2,372 | 2,372 | 2,372 | 2,372 | 2,372 | 4,744 | 4,744 |
| Net income available to common shareholders | \$ 111,656 | \$ 74,257 | \$ 95,562 | \$ 121,026 | \$ 124,586 | \$ 185,913 | \$ 237,161 |

## Balance Sheet - Period End Balances

Total assets
Total earning assets
Available-for-sale securities
Loans and leases, net of unearned income
Allowance for credit losses (ACL)
Net book value of acquired loans
Unamortized net discount on acquired loans Total deposits

Total deposits and repurchase agreements Other short-term borrowings

Subordinated and long-term debt

| $\$ 48,838,660$ | $\$ 51,693,096$ | $\$ 48,653,414$ | $\$ 47,699,660$ | $\$ 47,747,708$ | $\$ 48,838,660$ | $\$$ | $47,747,708$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $44,012,570$ | $46,808,612$ | $43,722,544$ | $42,832,355$ | $43,093,974$ | $44,012,570$ | $43,093,974$ |  |
| $10,254,580$ | $10,877,879$ | $11,944,096$ | $12,441,894$ | $13,450,621$ | $10,254,580$ | $13,450,621$ |  |
| $32,556,708$ | $31,282,594$ | $30,349,277$ | $29,296,450$ | $28,360,485$ | $32,556,708$ | $28,360,485$ |  |
| 466,013 | 453,727 | 440,347 | 433,363 | 440,112 | 466,013 | 440,112 |  |
| $7,357,174$ | $7,942,980$ | $8,754,526$ | $8,841,588$ | $9,721,672$ | $7,357,174$ | $9,721,672$ |  |
| 37,000 | 41,748 | 58,162 | 58,887 | 65,350 | 37,000 | 65,350 |  |
| $38,701,669$ | $39,406,454$ | $38,956,614$ | $39,003,946$ | $40,189,083$ | $38,701,669$ | $40,189,083$ |  |
| $39,492,427$ | $40,177,789$ | $39,665,350$ | $39,682,280$ | $40,838,260$ | $39,492,427$ | $40,838,260$ |  |
| $3,500,226$ | $5,700,228$ | $3,300,231$ | $2,495,000$ | $1,200,000$ | $3,500,226$ | $1,200,000$ |  |
| 449,733 | 462,144 | 462,554 | 463,291 | 465,073 | 449,733 | 465,073 |  |


| Total shareholders' equity | 4,485,850 | 4,490,417 | 4,311,374 | 4,166,925 | 4,437,925 | 4,485,850 | 4,437,925 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total shareholders' equity, excluding AOCI ${ }^{(1)}$ | 5,648,925 | 5,572,303 | 5,533,912 | 5,464,737 | 5,374,270 | 5,648,925 | 5,374,270 |
| Common shareholders' equity | 4,318,857 | 4,323,424 | 4,144,381 | 3,999,932 | 4,270,932 | 4,318,857 | 4,270,932 |
| Common shareholders' equity, excluding AOCI ${ }^{(1)}$ | \$ 5,481,932 | \$ 5,405,310 | \$ 5,366,919 | \$ 5,297,744 | \$ 5,207,277 | \$ 5,481,932 | \$ 5,207,277 |
| Balance Sheet - Average Balances |  |  |  |  |  |  |  |
| Total assets | \$ 49,067,121 | \$ 48,652,201 | \$ 47,790,494 | \$ 47,595,557 | \$ 47,064,829 | \$ 48,860,807 | \$ 47,370,639 |
| Total earning assets | 44,231,755 | 43,819,715 | 42,976,050 | 43,079,481 | 42,688,497 | 44,026,874 | 43,099,548 |
| Available-for-sale securities | 10,655,791 | 11,354,457 | 12,156,803 | 13,252,828 | 13,941,127 | 11,003,194 | 14,502,705 |
| Loans and leases, net of unearned income | 31,901,096 | 30,891,640 | 29,812,924 | 28,872,156 | 27,848,097 | 31,399,156 | 27,479,463 |
| Total deposits | 38,934,793 | 38,904,048 | 38,372,354 | 39,600,886 | 39,396,028 | 38,919,505 | 39,977,335 |
| Total deposits and repurchase agreements | 39,708,963 | 39,632,023 | 39,033,328 | 40,256,109 | 40,062,095 | 39,670,703 | 40,657,308 |
| Other short-term borrowings | 3,541,985 | 3,326,196 | 3,251,947 | 1,608,587 | 1,294,946 | 3,434,688 | 716,464 |
| Subordinated and long-term debt | 455,617 | 462,385 | 462,927 | 464,843 | 465,447 | 458,982 | 466,141 |
| Total shareholders' equity | 4,539,353 | 4,396,461 | 4,215,585 | 4,506,655 | 4,523,189 | 4,468,302 | 4,791,221 |
| Common shareholders' equity | \$ 4,372,360 | \$ 4,229,468 | \$ 4,048,592 | \$ 4,339,662 | \$ 4,356,196 | \$ 4,301,309 | \$ 4,624,228 |
| Nonperforming Assets: |  |  |  |  |  |  |  |
| Nonaccrual loans and leases | \$ 157,243 | \$ 160,615 | \$ 98,745 | \$ 89,931 | \$ 89,368 | \$ 157,243 | \$ 89,368 |
| Loans and leases 90+ days past due, still accruing | 4,412 | 5,164 | 2,068 | 11,984 | 19,682 | 4,412 | 19,682 |
| Accruing TDR ${ }^{(2)}$ | - | - | 8,598 | 16,200 | 7,385 | - | 7,385 |
| Non-performing loans and leases (NPL) | 161,655 | 165,779 | 109,411 | 118,115 | 116,435 | 161,655 | 116,435 |
| Other real estate owned and other assets | 2,857 | 5,327 | 6,725 | 8,376 | 14,399 | 2,857 | 14,399 |
| Non-performing assets (NPA) | \$ 164,512 | \$ 171,106 | \$ 116,136 | \$ 126,491 | \$ 130,834 | \$ 164,512 | \$ 130,834 |

(1) Denotes non-GAAP financial measure. Refer to related disclosure and reconciliation on pages 21-24.
(2) Cadence elected to adopt the new accounting guidance effective January 1, 2023, which eliminates the TDR recognition and measurement guidance via the modified retrospective transition method (ASU 2022-02). As such, there is no TDR reporting effective January 1, 2023.

## Table 2

## Selected Financial Ratios

|  | Quarter Ended |  |  |  |  | Year-to-date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 | Jun 2023 | Jun 2022 |
| Financial Ratios and Other Data: |  |  |  |  |  |  |  |
| Return on average assets ${ }^{(2)}$ | 0.93 \% | 0.64 \% | 0.81 \% | 1.03 \% | 1.08 \% | 0.79 \% | 1.03 \% |
| Adjusted return on average assets ${ }^{(1)(2)}$ | 0.97 | 1.06 | 1.21 | 1.22 | 1.16 | 1.02 | 1.11 |
| Return on average common shareholders' equity ${ }^{(2)}$ | 10.24 | 7.12 | 9.36 | 11.06 | 11.47 | 8.72 | 10.34 |
| Adjusted return on average common shareholders' equity ${ }^{(1)(2)}$ | 10.72 | 11.93 | 14.00 | 13.13 | 12.36 | 11.31 | 11.15 |
| Return on average tangible common equity ${ }^{(1)(2)}$ | 16.05 | 11.40 | 15.42 | 17.40 | 18.11 | 13.80 | 15.81 |
| Adjusted return on average tangible common equity ${ }^{(1)(2)}$ | 16.80 | 19.10 | 23.04 | 20.66 | 19.50 | 17.91 | 17.05 |
| Pre-tax pre-provision net revenue to total average assets ${ }^{(1)(2)}$ | 1.32 | 0.91 | 1.11 | 1.33 | 1.40 | 1.12 | 1.33 |
| Adjusted pre-tax pre-provision net revenue to total average assets ${ }^{(1)(2)}$ | 1.38 | 1.46 | 1.62 | 1.58 | 1.51 | 1.42 | 1.43 |
| Net interest margin-fully taxable equivalent | 3.03 | 3.29 | 3.33 | 3.28 | 3.06 | 3.16 | 2.99 |
| Net interest rate spread-fully taxable equivalent | 2.29 | 2.65 | 2.84 | 3.05 | 2.94 | 2.46 | 2.87 |
| Efficiency ratio fully tax equivalent ${ }^{(1)}$ | 65.08 | 74.36 | 71.67 | 66.49 | 63.38 | 69.53 | 64.72 |
| Adjusted efficiency ratio fully tax equivalent ${ }^{(1)}$ | 63.62 | 63.46 | 58.69 | 60.33 | 60.46 | 63.54 | 61.98 |
| Loan/deposit ratio | 84.12 \% | 79.38 \% | 77.91 \% | 75.11 \% | 70.57 \% | 84.12 \% | 70.57 \% |
| Full time equivalent employees | 6,479 | 6,567 | 6,572 | 6,629 | 6,659 | 6,479 | 6,659 |
| Credit Quality Ratios: |  |  |  |  |  |  |  |
| Net charge-offs (recoveries) to average loans and leases ${ }^{(2)}$ | 0.16 \% | 0.02 \% | (0.07) \% | 0.09 \% | (0.02) \% | 0.09 \% | (0.01) \% |
| Provision for credit losses to average loans and leases ${ }^{(2)}$ | 0.19 | 0.13 | 0.08 | - | 0.01 | 0.16 | 0.01 |


| ACL to loans and leases, net ACL to NPL | $\begin{aligned} & 1.43 \\ & 288.28 \end{aligned}$ | $\begin{aligned} & 1.45 \\ & 273.69 \end{aligned}$ | $\begin{aligned} & 1.45 \\ & 402.47 \end{aligned}$ | $\begin{aligned} & 1.48 \\ & 366.90 \end{aligned}$ | $\begin{aligned} & 1.55 \\ & 377.99 \end{aligned}$ | $\begin{aligned} & 1.43 \\ & 288.28 \end{aligned}$ | $\begin{aligned} & 1.55 \\ & 377.99 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| NPL to loans and leases, net | 0.50 | 0.53 | 0.36 | 0.40 | 0.41 | 0.50 | 0.41 |
| NPA to total assets | 0.34 | 0.33 | 0.24 | 0.27 | 0.27 | 0.34 | 0.27 |
| Equity Ratios: |  |  |  |  |  |  |  |
| Total shareholders' equity to total assets | 9.19 \% | 8.69 \% | 8.86 \% | 8.74 \% | 9.29 \% | 9.19 \% | 9.29 \% |
| Total common shareholders' equity to total assets | 8.84 | 8.36 | 8.52 | 8.39 | 8.94 | 8.84 | 8.94 |
| Tangible common shareholders' equity to tangible assets ${ }^{(1)}$ | 5.80 | 5.46 | 5.42 | 5.24 | 5.82 | 5.80 | 5.82 |
| Tangible common shareholders' equity to tangible assets, excluding |  |  |  |  |  |  |  |
| AOCI ${ }^{(1)}$ | 8.06 | 7.46 | 7.82 | 7.84 | 7.70 | 8.06 | 7.70 |
| Capital Adequacy ${ }^{(3)}$ : |  |  |  |  |  |  |  |
| Common Equity Tier 1 capital | 10.1 \% | 10.1 \% | 10.2 \% | 10.3 \% | 10.3 \% | 10.1 | 10.3 \% |
| Tier 1 capital | 10.5 | 10.6 | 10.7 | 10.7 | 10.8 | 10.5 | 10.8 |
| Total capital | 12.7 | 12.8 | 12.8 | 12.8 | 13.0 | 12.7 | 13.0 |
| Tier 1 leverage capital | 8.5 | 8.4 | 8.4 | 8.4 | 8.4 | 8.5 | 8.4 |

(1) Denotes non-GAAP financial measure. Refer to related disclosure and reconciliation on pages 21 24.
(2) Annualized.
(3) Current quarter regulatory capital ratios are estimated.

Table 3

## Selected Financial Information

|  | Quarter Ended |  |  |  |  | Year-to-date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 | Jun 2023 | Jun 2022 |
| Common Share Data: |  |  |  |  |  |  |  |
| Diluted earnings per share | \$ 0.61 | \$ 0.40 | \$ 0.52 | \$ 0.66 | \$ 0.68 | \$ 1.01 | \$ 1.28 |
| Adjusted earnings per share ${ }^{(1)}$ | 0.64 | 0.68 | 0.78 | 0.78 | 0.73 | 1.31 | 1.38 |
| Cash dividends per share | 0.235 | 0.235 | 0.22 | 0.22 | 0.22 | 0.470 | 0.44 |
| Book value per share | 23.65 | 23.67 | 22.72 | 21.92 | 23.41 | 23.65 | 23.41 |
| Tangible book value per share ${ }^{(1)}$ | 15.01 | 14.99 | 13.99 | 13.25 | 14.73 | 15.01 | 14.73 |
| Market value per share (last) | 19.88 | 20.76 | 24.66 | 25.41 | 23.48 | 19.88 | 23.48 |
| Market value per share (high) | 21.73 | 28.18 | 29.41 | 28.54 | 29.75 | 28.18 | 34.24 |
| Market value per share (low) | 16.95 | 19.24 | 22.43 | 22.04 | 22.82 | 16.95 | 22.82 |
| Market value per share (avg) | 19.73 | 24.88 | 26.84 | 25.68 | 25.74 | 22.32 | 28.47 |
| Dividend payout ratio | 38.52 \% | 58.75 \% | 42.31 \% | 33.33 \% | 32.44 \% | 46.53 \% | 34.38 \% |
| Adjusted dividend payout ratio ${ }^{(1)}$ | 36.72 \% | 34.56 \% | 28.21 \% | 28.21 \% | 30.14 \% | 35.88 \% | 31.88 \% |
| Total shares outstanding | 182,626,229 | 182,684,578 | 182,437,265 | 182,438,780 | 182,461,786 | 182,626,229 | 182,461,786 |
| Average shares outstanding - diluted | 183,631,570 | 183,908,798 | 183,762,008 | 183,313,831 | 183,711,402 | 183,770,759 | 185,476,720 |

(Taxable equivalent basis)

| Loans, loans held for sale, and leases | 6.24 \% | 6.00 \% | 5.54 \% | 4.82 \% | 4.29 \% | 6.13 \% | 4.25 \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Loans, loans held for sale, and leases |  |  |  |  |  |  |  |
| excluding net accretion on acquired loans and |  |  |  |  |  |  |  |
| leases | 6.18 | 5.87 | 5.41 | 4.70 | 4.12 | 6.03 | 4.04 |
| Available-for-sale securities: |  |  |  |  |  |  |  |
| Taxable | 2.09 | 1.80 | 1.54 | 1.44 | 1.37 | 1.94 | 1.31 |
| Tax-exempt | 3.21 | 3.21 | 3.28 | 3.05 | 2.95 | 3.21 | 2.75 |
| Other investments | 5.05 | 4.64 | 3.69 | 2.32 | 1.03 | 4.85 | 0.55 |
| Total interest earning assets and revenue | 5.21 | 4.88 | 4.38 | 3.74 | 3.29 | 5.05 | 3.20 |
| Deposits | 1.87 | 1.28 | 0.76 | 0.35 | 0.17 | 1.57 | 0.16 |
| Interest bearing demand and money market | 2.49 | 2.03 | 1.34 | 0.60 | 0.26 | 2.26 | 0.23 |
| Savings | 0.51 | 0.36 | 0.31 | 0.17 | 0.06 | 0.43 | 0.06 |


| Time | 3.69 | 2.24 | 1.17 | 0.56 | 0.47 | 3.15 | 0.49 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest bearing deposits | 2.58 | 1.86 | 1.17 | 0.53 | 0.26 | 2.23 | 0.24 |
| Fed funds purchased, securities sold under |  |  |  |  |  |  |  |
| agreement to repurchase and other | 3.97 | 3.73 | 3.04 | 1.65 | 0.43 | 3.85 | 0.27 |
| Short-term FHLB borrowings | 5.24 | 4.66 | 3.84 | 2.05 | 0.98 | 4.91 | 0.97 |
| Short-term BTFP borrowings | 5.15 | - | - | - | - | 5.15 | - |
| Total interest bearing deposits and short-term |  |  |  |  |  |  |  |
| borrowings | 2.90 | 2.20 | 1.50 | 0.64 | 0.29 | 2.56 | 0.26 |
| Long-term debt | 4.23 | 4.27 | 4.15 | 4.16 | 4.14 | 4.25 | 4.16 |
| Total interest bearing liabilities | 2.92 | 2.23 | 1.54 | 0.70 | 0.36 | 2.59 | 0.32 |
| Interest bearing liabilities to interest earning |  |  |  |  |  |  |  |
| assets | 74.57 \% | 71.24 \% | 68.42 \% | 66.19 \% | 65.25 \% | 72.92 \% | 64.86 \% |
| Net interest income tax equivalent (in thousands) | \$ 1,063 | \$ 1,051 | \$ 1,071 | \$ 1,052 | \$ 1,063 | \$ 2,114 | \$ 2,090 |

(1) Denotes non-GAAP financial measure. Refer to related disclosure and reconciliation on pages 21 -
24.

Table 4
Consolidated Balance Sheets
(Unaudited)


LIABILITIES
Deposits:

| Demand: Noninterest bearing | \$ 10,223,508 | \$ 11,517,037 | \$ 12,731,065 | \$ 13,839,649 | \$ 14,012,529 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest bearing | 18,088,711 | 18,146,678 | 19,040,131 | 18,033,648 | 19,032,983 |
| Savings | 2,983,709 | 3,226,685 | 3,473,746 | 3,676,340 | 3,735,925 |
| Time deposits | 7,405,741 | 6,516,054 | 3,711,672 | 3,454,309 | 3,407,646 |
| Total deposits | 38,701,669 | 39,406,454 | 38,956,614 | 39,003,946 | 40,189,083 |
| Securities sold under agreement to repurchase | 790,758 | 771,335 | 708,736 | 678,334 | 649,177 |
| Other short-term borrowings | 3,500,226 | 5,700,228 | 3,300,231 | 2,495,000 | 1,200,000 |
| Subordinated and long-term debt | 449,733 | 462,144 | 462,554 | 463,291 | 465,073 |
| Other liabilities | 910,424 | 862,518 | 913,905 | 892,164 | 806,450 |
| Total Liabilities | 44,352,810 | 47,202,679 | 44,342,040 | 43,532,735 | 43,309,783 |
| SHAREHOLDERS' EQUITY |  |  |  |  |  |
| Preferred stock | 166,993 | 166,993 | 166,993 | 166,993 | 166,993 |
| Common stock | 456,566 | 456,711 | 456,093 | 456,097 | 456,154 |
| Capital surplus | 2,724,021 | 2,715,981 | 2,709,391 | 2,695,646 | 2,686,031 |
| Accumulated other comprehensive loss | $(1,163,075)$ | $(1,081,886)$ | $(1,222,538)$ | $(1,297,812)$ | $(936,345)$ |
| Retained earnings | 2,301,345 | 2,232,618 | 2,201,435 | 2,146,001 | 2,065,092 |

Table 5
Consolidated Quarterly Average Balance Sheets
(Unaudited)

| (In thousands) | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |  |
| Cash and due from banks | \$ 610,948 | \$ 695,263 | \$ 617,634 | \$ 654,589 | \$ 640,672 |
| Interest bearing deposits with other banks and Federal |  |  |  |  |  |
| funds sold | 1,607,830 | 1,526,755 | 943,806 | 851,185 | 751,972 |
| Available-for-sale securities, at fair value | 10,655,791 | 11,354,457 | 12,156,803 | 13,252,828 | 13,941,127 |
| Loans and leases, net of unearned income | 31,901,096 | 30,891,640 | 29,812,924 | 28,872,156 | 27,848,097 |
| Allowance for credit losses | 457,027 | 442,486 | 434,785 | 441,042 | 438,752 |
| Net loans and leases | 31,444,069 | 30,449,154 | 29,378,139 | 28,431,114 | 27,409,345 |
| Loans held for sale, at fair value | 67,038 | 46,863 | 62,517 | 103,312 | 147,301 |
| Premises and equipment, net | 829,938 | 824,190 | 802,771 | 809,799 | 784,247 |
| Goodwill | 1,459,302 | 1,459,127 | 1,457,120 | 1,444,331 | 1,407,452 |
| Other intangible assets, net | 123,313 | 128,957 | 132,091 | 136,149 | 188,897 |
| Bank-owned life insurance | 632,489 | 630,601 | 625,938 | 613,973 | 599,912 |
| Other assets | 1,636,403 | 1,536,834 | 1,613,675 | 1,298,277 | 1,193,904 |
| Total Assets | \$ 49,067,121 | \$ 48,652,201 | \$ 47,790,494 | \$ 47,595,557 | \$ 47,064,829 |

ABILITIES
Deposits:

| Demand: Noninterest bearing | $\$ 10,725,108$ | $\$ 12,203,079$ | $\$ 13,344,152$ | $\$ 13,816,796$ | $\$ 13,970,163$ |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Interest bearing | $17,997,618$ | $19,009,345$ | $17,866,198$ | $18,675,214$ | $18,238,571$ |  |  |
| Savings | $3,088,174$ | $3,363,236$ | $3,555,911$ | $3,720,218$ | $3,723,193$ |  |  |
| Time deposits | $7,123,893$ | $4,328,388$ | $3,606,093$ | $3,388,658$ | $3,464,101$ |  |  |
| Total deposits | $38,934,793$ | $38,904,048$ | $38,372,354$ | $39,600,886$ | $39,396,028$ |  |  |
| Securities sold under agreement to repurchase | 774,170 | 727,975 | 660,974 | 655,223 | 666,067 |  |  |
| Other short-term borrowings | $3,541,985$ | $3,326,196$ | $3,251,947$ | $1,608,587$ | $1,294,946$ |  |  |
| Subordinated and long-term debt | 455,617 | 462,385 | 462,927 | 464,843 | 465,447 |  |  |
| Other liabilities | 821,203 | 835,136 | 826,707 | 759,363 | 719,152 |  |  |
| Total Liabilities | $44,527,768$ | $44,255,740$ | $43,574,909$ | $43,088,902$ | $42,541,640$ |  |  |
| SHAREHOLDERS' EQUITY |  |  |  |  |  |  |  |
| Preferred stock | 166,993 | 166,993 | 166,993 | 166,993 | 166,993 |  |  |
| Common stock | 456,755 | 456,354 | 456,095 | 456,130 | 457,713 |  |  |
| Capital surplus | $2,717,866$ | $2,710,501$ | $2,701,121$ | $2,689,340$ | $2,694,546$ |  |  |
| Accumulated other comprehensive loss | $(1,087,389)$ | $(1,174,723)$ | $(1,302,388)$ | $(922,673)$ | $(821,034)$ |  |  |
| Retained earnings | $2,285,128$ | $2,237,336$ | $2,193,764$ | $2,116,865$ | $2,024,971$ |  |  |
| Total Shareholders' Equity | $4,539,353$ | $4,396,461$ | $4,215,585$ | $4,506,655$ | $4,523,189$ |  |  |
| Total Liabilities \& Shareholders' Equity | $\$ 49,067,121$ | $\$ 48,652,201$ | $\$ 47,790,494$ | $\$$ | $47,595,557$ | $\$$ | $47,064,829$ |

Table 6
Consolidated Statements of Income
(Unaudited)

| (Dollars in thousands, except per share data) | Quarter Ended |  |  |  |  | Year-to-date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 | Jun 2023 | Jun 2022 |
| INTEREST REVENUE: |  |  |  |  |  |  |  |
| Loans and leases | \$ 496,262 | \$ 457,084 | \$ 414,623 | \$ 349,093 | \$ 296,680 | \$ 953,346 | \$ 578,946 |
| Available-for-sale securities: |  |  |  |  |  |  |  |
| Taxable | 53,531 | 48,515 | 45,807 | 46,701 | 46,254 | 102,046 | 91,409 |
| Tax-exempt | 2,427 | 2,477 | 2,547 | 2,548 | 2,571 | 4,904 | 4,985 |
| Loans held for sale | 961 | 603 | 1,788 | 2,241 | 2,118 | 1,564 | 3,525 |


| Short-term investments | 20,238 | 17,453 | 8,783 | 4,976 | 1,932 | 37,691 | 2,620 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total interest revenue | 573,419 | 526,132 | 473,548 | 405,559 | 349,555 | 1,099,551 | 681,485 |
| INTEREST EXPENSE: |  |  |  |  |  |  |  |
| Interest bearing demand deposits and money market accounts | 111,938 | 95,344 | 60,253 | 28,175 | 11,717 | 207,282 | 21,459 |
| Savings | 3,915 | 3,014 | 2,769 | 1,597 | 590 | 6,929 | 1,158 |
| Time deposits | 65,517 | 23,950 | 10,651 | 4,797 | 4,041 | 89,467 | 8,805 |
| Federal funds purchased and securities sold under agreement to |  |  |  |  |  |  |  |
| repurchase | 7,656 | 7,667 | 8,365 | 3,944 | 906 | 15,323 | 1,122 |
| Short-term debt | 46,036 | 37,015 | 27,302 | 6,821 | 2,734 | 83,051 | 2,741 |
| Subordinated and long-term debt | 4,806 | 4,872 | 4,848 | 4,871 | 4,801 | 9,678 | 9,612 |
| Total interest expense | 239,868 | 171,862 | 114,188 | 50,205 | 24,789 | 411,730 | 44,897 |
| Net interest revenue | 333,551 | 354,270 | 359,360 | 355,354 | 324,766 | 687,821 | 636,588 |
| Provision for credit losses | 15,000 | 10,000 | 6,000 | - | 1,000 | 25,000 | 1,000 |
| Net interest revenue, after provision for credit losses | 318,551 | 344,270 | 353,360 | 355,354 | 323,766 | 662,821 | 635,588 |
| NONINTEREST REVENUE: |  |  |  |  |  |  |  |
| Mortgage banking | 8,356 | 6,076 | 2,571 | 9,080 | 11,446 | 14,432 | 33,209 |
| Credit card, debit card and merchant fees | 12,617 | 11,851 | 15,750 | 14,497 | 16,593 | 24,469 | 27,914 |
| Deposit service charges | 17,208 | 16,482 | 16,863 | 19,134 | 18,291 | 33,690 | 37,480 |
| Security gains (losses), net | 69 | $(51,261)$ | (595) | (139) | 1,446 | $(51,192)$ | 349 |
| Insurance commissions | 45,603 | 39,606 | 34,679 | 39,876 | 39,994 | 85,210 | 75,721 |
| Wealth management | 21,741 | 21,532 | 19,199 | 19,335 | 20,213 | 43,272 | 41,950 |
| Other noninterest income | 26,696 | 29,785 | 26,406 | 22,708 | 17,251 | 56,480 | 37,046 |
| Total noninterest revenue | 132,290 | 74,071 | 114,873 | 124,491 | 125,234 | 206,361 | 253,669 |
| NONINTEREST EXPENSE: |  |  |  |  |  |  |  |
| Salaries and employee benefits | 190,854 | 195,702 | 183,918 | 191,193 | 182,094 | 386,557 | 369,913 |
| Occupancy and equipment | 29,590 | 29,113 | 30,539 | 30,610 | 30,129 | 58,703 | 58,399 |
| Data processing and software | 28,073 | 31,869 | 29,289 | 28,079 | 29,081 | 59,942 | 56,564 |
| Merger expense | 137 | 5,075 | 20,276 | 19,690 | 7,274 | 5,212 | 11,248 |
| Amortization of intangibles | 6,626 | 5,005 | 5,251 | 5,417 | 3,042 | 11,631 | 9,822 |
| Deposit insurance assessments | 7,705 | 8,361 | 5,931 | 4,499 | 4,945 | 16,066 | 8,281 |
| Pension settlement expense | - | - | 6,127 | 2,896 | - | - | - |
| Other noninterest expense | 40,893 | 44,154 | 59,340 | 37,350 | 29,323 | 85,046 | 63,328 |
| Total noninterest expense | 303,878 | 319,279 | 340,671 | 319,734 | 285,888 | 623,157 | 577,555 |
| Income before income taxes | 146,963 | 99,062 | 127,562 | 160,111 | 163,112 | 246,025 | 311,702 |
| Income tax expense | 32,935 | 22,433 | 29,628 | 36,713 | 36,154 | 55,368 | 69,797 |
| Net income | 114,028 | 76,629 | 97,934 | 123,398 | 126,958 | 190,657 | 241,905 |
| Less: Preferred dividends | 2,372 | 2,372 | 2,372 | 2,372 | 2,372 | 4,744 | 4,744 |
| Net income available to common shareholders | \$ 111,656 | \$ 74,257 | \$ 95,562 | \$ 121,026 | \$ 124,586 | \$ 185,913 | \$ 237,161 |
| Net income per common share: Diluted | \$ 0.61 | \$ 0.40 | \$ 0.52 | \$ 0.66 | \$ 0.68 | \$ 1.01 | \$ 1.28 |

Table 7
Selected Loan Portfolio Data
(Unaudited)

|  | Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 |

LOAN AND LEASE PORTFOLIO:
Commercial and industrial

| Non-real estate | \$ 9,636,481 | \$ 9,159,387 | \$ 8,985,547 | \$ 8,803,381 | \$ 8,526,481 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Owner occupied | 4,358,000 | 4,278,468 | 4,068,659 | 3,943,442 | 3,851,336 |
| Total commercial and industrial | 13,994,481 | 13,437,855 | 13,054,206 | 12,746,823 | 12,377,817 |
| Commercial real estate |  |  |  |  |  |
| Construction, acquisition and development | 3,744,114 | 3,703,137 | 3,547,986 | 3,244,425 | 2,982,119 |
| Income producing | 5,596,134 | 5,368,676 | 5,150,680 | 5,098,470 | 5,054,232 |
| Total commercial real estate | 9,340,248 | 9,071,813 | 8,698,666 | 8,342,895 | 8,036,351 |

Consumer

| Residential mortgages | $8,989,614$ | $8,536,032$ | $8,319,242$ | $7,924,378$ | $7,662,621$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other consumer | 232,365 | 236,894 | 277,163 | 282,354 | 283,696 |  |
| Total consumer | $9,221,979$ | $8,772,926$ | $8,596,405$ | $8,206,732$ | $7,946,317$ |  |
| Total loans and leases, net of unearned income | $\$ 32,556,708$ | $\$$ | $31,282,594$ | $\$$ | $30,349,277$ | $\$$ |

## NON-PERFORMING ASSETS

Non-performing Loans and Leases
Nonaccrual Loans and Leases
Commercial and industrial

| Non-real estate | \$ | 72,592 | \$ | 65,783 | \$ | 23,907 | \$ | 23,916 | \$ | 34,233 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Owner occupied | 7,541 |  | 9,089 |  | 7,944 |  | 8,327 |  | 9,567 |  |
| Total commercial and industrial | 80,133 |  | 74,872 |  | 31,851 |  | 32,243 |  | 43,800 |  |
| Commercial real estate |  |  |  |  |  |  |  |  |  |  |
| Construction, acquisition and development | 4,496 |  | 1,850 |  | 2,974 |  | 1,823 |  | 2,125 |  |
| Income producing | 19,205 |  | 20,616 |  | 7,331 |  | 8,580 |  | 8,750 |  |
| Total commercial real estate | 23,701 |  | 22,466 |  | 10,305 |  | 10,403 |  | 10,875 |  |
| Consumer |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 53,171 |  | 62,748 |  | 55,892 |  | 46,671 |  | 34,172 |  |
| Other consumer | 238 |  | 529 |  | 697 |  | 614 |  | 521 |  |
| Total consumer | 53,409 |  | 63,277 |  | 56,589 |  | 47,285 |  | 34,693 |  |
| Total nonaccrual loans and leases | \$ | 157,243 | \$ | 160,615 | \$ | 98,745 | \$ | 89,931 | \$ | 89,368 |
| Loans and leases 90+ days past due, still accruing | 4,412 |  | 5,164 |  | 2,068 |  | 11,984 |  | 19,682 |  |
| Restructured loans and leases, still accruing | - |  | - |  | 8,598 |  | 16,200 |  | 7,385 |  |
| Total non-performing loans and leases | \$ | 161,655 | \$ | 165,779 | \$ | 109,411 | \$ | 118,115 | \$ | 116,435 |
| Other real estate owned and repossessed assets | 2,857 |  | 5,327 |  | 6,725 |  | 8,376 |  | 14,399 |  |
| Total non-performing assets | \$ | 164,512 | \$ | 171,106 | \$ | 116,136 | \$ | 126,491 | \$ | 130,834 |
| Additions to nonaccrual loans and leases during the |  |  |  |  |  |  |  |  |  |  |
| quarter (excluding acquisitions) | \$ | 57,764 | \$ | 89,779 | \$ | 38,945 | \$ | 34,432 | \$ | 21,312 |

Table 8
Allowance for Credit Losses
(Unaudited)

| (Dollars in thousands) | Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 |
| ALLOWANCE FOR CREDIT LOSSES: |  |  |  |  |  |
| Balance, beginning of period | \$ 453,727 | \$ 440,347 | \$ 433,363 | \$ 440,112 | \$ 438,738 |
| Charge-offs: |  |  |  |  |  |
| Commercial and industrial | $(13,598)$ | $(2,853)$ | $(2,295)$ | $(11,551)$ | $(2,170)$ |
| Commercial real estate | (126) | $(1,988)$ | (426) | $(1,116)$ | (275) |
| Consumer | $(1,916)$ | $(2,189)$ | $(2,650)$ | $(2,653)$ | $(1,941)$ |
| Total loans charged-off | $(15,640)$ | $(7,030)$ | $(5,371)$ | $(15,320)$ | $(4,386)$ |
| Recoveries: |  |  |  |  |  |
| Commercial and industrial | 1,360 | 3,399 | 6,405 | 3,657 | 3,217 |
| Commercial real estate | 618 | 779 | 2,851 | 3,509 | 1,076 |
| Consumer | 948 | 977 | 1,099 | 1,405 | 1,467 |
| Total recoveries | 2,926 | 5,155 | 10,355 | 8,571 | 5,760 |
| Net (charge-offs) recoveries | $(12,714)$ | $(1,875)$ | 4,984 | $(6,749)$ | 1,374 |
| Adoption of new ASU related to modified loans ${ }^{(3)}$ | - | 255 | - | - | - |
| Provision for credit losses related to loans and leases | 25,000 | 15,000 | 2,000 | - | - |
| Total provision for loans and leases | 25,000 | 15,000 | 2,000 | - | - |
| Balance, end of period | \$ 466,013 | \$ 453,727 | \$ 440,347 | \$ 433,363 | \$ 440,112 |

Average loans and leases, net of unearned income,

| for period | \$ 31,901,096 |  | \$ 30,891, 640 |  | \$ 29,812,924 |  | \$ 28,872,156 |  | \$ 27,848,097 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| and leases ${ }^{(2)}$ | 0.16 \% |  | 0.02 \% |  | (0.07) \% |  | 0.09 \% |  | (0.02) \% |  |
| RESERVE FOR UNFUNDED COMMITMENTS ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |
| Balance, beginning of period | \$ | 23,551 | \$ | 28,551 | \$ | 24,551 | \$ | 24,551 | \$ | 23,551 |
| (Reversal) provision for credit losses for unfunded |  |  |  |  |  |  |  |  |  |  |
| commitments | $(10,000)$ |  | $(5,000)$ |  | 4,000 |  | - |  | 1,000 |  |
| Balance, end of period | \$ | 13,551 | \$ | 23,551 | \$ | 28,551 | \$ | 24,551 | \$ | 24,551 |

(1) The Reserve for Unfunded Commitments is classified in other liabilities on the consolidated balance sheets.
(2) Annualized.
(3) Cadence elected to adopt the new accounting guidance effective January 1, 2023, which eliminates the TDR recognition and measurement guidance via the modified retrospective transition method (ASU 2022-02). As such, there is no TDR reporting effective January 1, 2023.

## Table 9

Loan Portfolio by Grades
(Unaudited)

|  | June 30, 2023 |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
|  |  |  | Purchased |  |
| (In thousands) | Special |  |  | Credit |

LOAN AND LEASE PORTFOLIO:
Commercial and industrial

| Non-real estate | \$ 9,126,727 | \$ 160,652 | \$ 311,119 | \$ | - | \$ 34,027 | \$ 3,956 | \$ 9,636,481 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Owner occupied | 4,276,518 | 29,991 | 48,068 | - |  | 1,762 | 1,661 | 4,358,000 |
| Total commercial and industrial | 13,403,245 | 190,643 | 359,187 | - |  | 35,789 | 5,617 | 13,994,481 |
| Commercial real estate |  |  |  |  |  |  |  |  |
| Construction, acquisition and development | 3,711,414 | 20,339 | 12,158 | 203 |  | - | - | 3,744,114 |
| Income producing | 5,390,435 | 63,323 | 113,021 | - |  | 10,760 | 18,595 | 5,596,134 |
| Total commercial real estate | 9,101,849 | 83,662 | 125,179 | 203 |  | 10,760 | 18,595 | 9,340,248 |
| Consumer ${ }^{(1)}$ |  |  |  |  |  |  |  |  |
| Residential mortgages | 8,927,494 | - | 59,267 | - |  | 1,279 | 1,574 | 8,989,614 |
| Other consumer | 231,978 | - | 387 | - |  | - | - | 232,365 |
| Total consumer | 9,159,472 | - | 59,654 | - |  | 1,279 | 1,574 | 9,221,979 |
| Total loans and leases, net of unearned |  |  |  |  |  |  |  |  |
| income | \$ 31,664,566 | \$ 274,305 | \$ 544,020 | \$ | 203 | \$ 47,828 | \$ 25,786 | \$ 32,556,708 |

(1) During the second quarter of 2023, the Company began determining the risk rating classification of its Consumer portfolio based on nonaccrual and delinquency status in accordance with the Uniform Retail Credit Classification guidance and industry norms, which contributed to a lower number of criticized and classified loans compared to previous periods. As a result of the modification, current period results are not directly comparable to prior periods


## LOAN AND LEASE PORTFOLIO:

Commercial and industrial

| Non-real estate | $\$ 8,744,629$ | $\$ 107,218$ | $\$ 1280,192$ | $\$$ | 23,316 | $\$$ | 4,032 | $\$ 9,159,387$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Owner occupied | $4,201,364$ | 11,928 | 59,764 | 3,739 | 1,673 | $4,278,468$ |  |  |
| Total commercial and industrial | $12,945,993$ | 119,146 | 339,956 | 27,055 | 5,705 | $13,437,855$ |  |  |
| Commercial real estate |  |  |  |  |  |  |  |  |
| Construction, acquisition and development | $3,656,934$ | 27,041 | 19,162 | - | - | $3,703,137$ |  |  |
| Income producing | $5,191,260$ | 36,598 | 116,784 | 5,476 | 18,558 | $5,368,676$ |  |  |



Table 10
Geographical Loan Information
(Unaudited)

| (Dollars in thousands) | June 30, 2023 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Alabama | Arkansas | Florida | Georgia | Louisiana | Mississippi | Missouri | Tennessee |  |
| LOAN AND LEASE PORTFOLIO: |  |  |  |  |  |  |  |  |  |
| Commercial and industrial |  |  |  |  |  |  |  |  |  |
| Non-real estate | \$ 377,605 | \$ 153,433 | \$ 535,035 | \$ 553,110 | \$ 324,964 | \$ 508,159 | \$ 80,894 | \$ 348,478 | ! |
| Owner occupied | 358,089 | 244,598 | 304,871 | 315,771 | 281,270 | 596,732 | 91,474 | 169,620 |  |
| Total commercial and industrial | 735,694 | 398,031 | 839,906 | 868,881 | 606,234 | 1,104,891 | 172,368 | 518,098 | ! |
| Commercial real estate |  |  |  |  |  |  |  |  |  |
| Construction, acquisition and development | 200,551 | 81,766 | 261,666 | 404,301 | 48,211 | 199,099 | 44,273 | 146,479 |  |
| Income producing | 454,443 | 279,541 | 371,717 | 595,999 | 211,076 | 436,653 | 190,959 | 335,009 |  |
| Total commercial real estate | 654,994 | 361,307 | 633,383 | 1,000,300 | 259,287 | 635,752 | 235,232 | 481,488 |  |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 1,180,606 | 382,172 | 622,179 | 398,080 | 457,968 | 1,127,557 | 168,403 | 715,992 |  |
| Other consumer | 30,950 | 17,757 | 5,344 | 6,915 | 11,364 | 85,071 | 1,556 | 16,206 | ! |
| Total consumer | 1,211,556 | 399,929 | 627,523 | 404,995 | 469,332 | 1,212,628 | 169,959 | 732,198 |  |
| Total loans and leases, net of unearned income | \$ 2,602,244 | \$ 1,159,267 | \$ 2,100,812 | \$ 2,274,176 | \$ 1,334,853 | \$ 2,953,271 | \$ 577,559 | \$ 1,731,784 | ؛ |
| Loan growth, excluding loans acquired |  |  |  |  |  |  |  |  |  |
| during the quarter (\$) | \$ 19,370 | \$ 14,264 | \$ 149,998 | \$ 8,562 | \$ 8,919 | \$ 52,151 | \$ 17,488 | \$ 57,345 | ! |
| Loan growth, excluding loans acquired during the quarter (\%) (annualized) | 3.01 \% | 5.00 \% | 30.84 \% | 1.52 \% | 2.70 \% | 7.21 \% | 12.52 \% | 13.74 \% |  |

(Dollars in thousands)
LOAN AND LEASE PORTFOLIO:
Commercial and industrial

| Non-real estate | \$ 370,464 | \$ 148,872 | \$ 471,198 | \$ 537,753 | \$ 329,353 | \$ 530,064 | \$ 74,408 | \$ 331,891 | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Owner occupied | 384,004 | 247,806 | 291,558 | 319,831 | 284,527 | 578,141 | 92,030 | 173,729 | 1,5! |
| Total commercial and industrial | 754,468 | 396,678 | 762,756 | 857,584 | 613,880 | 1,108,205 | 166,438 | 505,620 | 5,5! |
| Commercial real estate |  |  |  |  |  |  |  |  |  |
| Construction, acquisition and development | 202,210 | 80,681 | 223,119 | 409,773 | 45,899 | 213,740 | 40,319 | 139,995 | 1,8: |
| Income producing | 432,113 | 273,397 | 377,826 | 616,799 | 214,952 | 424,004 | 193,518 | 340,114 | 1,91 |
| Total commercial real estate | 634,323 | 354,078 | 600,945 | 1,026,572 | 260,851 | 637,744 | 233,837 | 480,109 | 3,7، |
| Consumer |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 1,163,319 | 377,180 | 580,893 | 374,343 | 439,998 | 1,070,648 | 158,404 | 672,393 | 3,4* |
| Other consumer | 30,764 | 17,067 | 6,220 | 7,115 | 11,205 | 84,523 | 1,392 | 16,317 | 55, |
| Total consumer | 1,194,083 | 394,247 | 587,113 | 381,458 | 451,203 | 1,155,171 | 159,796 | 688,710 | 3,4! |
| Total loans and leases, net of unearned income | \$ 2,582,874 | \$ 1,145,003 | \$ 1,950,814 | \$ 2,265,614 | \$ 1,325,934 | \$ 2,901,120 | \$ 560,071 | \$ 1,674,439 | \$ 1: |

Table 11
Noninterest Revenue and Expense
(Unaudited)

| (In thousands) | Quarter Ended |  |  |  |  | Year-to-date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 | Jun 2023 | Jun 2022 |
| NONINTEREST REVENUE: |  |  |  |  |  |  |  |
| Mortgage banking excl. MSR and MSR |  |  |  |  |  |  |  |
| hedge market value adjustment | \$ 6,774 | \$ 8,379 | \$ 5,408 | \$ 4,746 | \$ 6,754 | \$ 15,153 | \$ 14,487 |
| MSR and MSR hedge market value |  |  |  |  |  |  |  |
| adjustment | 1,582 | $(2,303)$ | $(2,837)$ | 4,334 | 4,692 | (721) | 18,722 |
| Credit card, debit card and merchant fees | 12,617 | 11,851 | 15,750 | 14,497 | 16,593 | 24,469 | 27,914 |
| Deposit service charges | 17,208 | 16,482 | 16,863 | 19,134 | 18,291 | 33,690 | 37,480 |
| Security gains (losses), net | 69 | $(51,261)$ | (595) | (139) | 1,446 | $(51,192)$ | 349 |
| Insurance commissions | 45,603 | 39,606 | 34,679 | 39,876 | 39,994 | 85,210 | 75,721 |
| Trust income | 10,084 | 10,553 | 9,113 | 9,011 | 9,129 | 20,637 | 19,190 |
| Annuity fees | 1,702 | 2,192 | 951 | 600 | 753 | 3,893 | 1,357 |
| Brokerage commissions and fees | 9,955 | 8,787 | 9,135 | 9,724 | 10,331 | 18,742 | 21,403 |
| Bank-owned life insurance | 3,811 | 3,647 | 5,436 | 3,537 | 3,285 | 7,458 | 6,621 |
| Other miscellaneous income | 22,885 | 26,138 | 20,970 | 19,171 | 13,966 | 49,022 | 30,425 |
| Total noninterest revenue | \$ 132,290 | \$ 74,071 | \$ 114,873 | \$ 124,491 | \$ 125,234 | \$ 206,361 | \$ 253,669 |

NONINTEREST EXPENSE:

| Salaries and employee benefits | \$ 190,854 | \$ 195,702 | \$ 183,918 | \$ 191,193 | \$ 182,094 | \$ 386,557 | \$ 369,913 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Occupancy and equipment | 29,590 | 29,113 | 30,539 | 30,610 | 30,129 | 58,703 | 58,399 |
| Deposit insurance assessments | 7,705 | 8,361 | 5,931 | 4,499 | 4,945 | 16,066 | 8,281 |
| Pension settlement expense | - | - | 6,127 | 2,896 | - | - | - |
| Advertising and public relations | 5,708 | 4,331 | 28,659 | 4,085 | 4,417 | 10,039 | 9,010 |
| Foreclosed property expense (income) | 323 | 980 | 400 | 1,093 | $(1,104)$ | 1,303 | (664) |
| Telecommunications | 1,541 | 1,717 | 1,714 | 1,882 | 1,984 | 3,258 | 3,817 |
| Travel and entertainment | 3,898 | 3,508 | 5,310 | 4,149 | 3,412 | 7,406 | 6,223 |
| Data processing and software | 28,073 | 31,869 | 29,289 | 28,079 | 29,081 | 59,942 | 56,564 |
| Professional, consulting and outsourcing | 5,519 | 4,417 | 3,598 | 2,724 | 3,769 | 9,936 | 7,507 |
| Amortization of intangibles | 6,626 | 5,005 | 5,251 | 5,417 | 3,042 | 11,631 | 9,822 |
| Legal | 1,908 | 1,491 | 758 | 2,054 | 1,463 | 3,399 | 3,256 |
| Merger expense | 137 | 5,075 | 20,276 | 19,690 | 7,274 | 5,212 | 11,248 |
| Postage and shipping | 2,070 | 2,452 | 1,925 | 2,098 | 2,022 | 4,522 | 4,056 |
| Other miscellaneous expense | 19,926 | 25,258 | 16,976 | 19,265 | 13,360 | 45,183 | 30,123 |
| Total noninterest expense | \$ 303,878 | \$ 319,279 | \$ 340,671 | \$ 319,734 | \$ 285,888 | \$ 623,157 | \$ 577,555 |
| INSURANCE COMMISSIONS: |  |  |  |  |  |  |  |
| Property and casualty commissions | \$ 34,273 | \$ 28,202 | \$ 24,682 | \$ 30,021 | \$ 29,220 | \$ 62,475 | \$ 55,072 |
| Life and health commissions | 7,847 | 8,024 | 7,151 | 7,254 | 7,935 | 15,872 | 15,078 |
| Risk management income | 703 | 657 | 887 | 654 | 674 | 1,360 | 1,431 |
| Other | 2,780 | 2,723 | 1,959 | 1,947 | 2,165 | 5,503 | 4,140 |
| Total insurance commissions | \$ 45,603 | \$ 39,606 | \$ 34,679 | \$ 39,876 | \$ 39,994 | \$ 85,210 | \$ 75,721 |

## Table 12

Average Balance and Yields
(Unaudited)

|  | Quarter Ended |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2023 |  |  | March 31, 2023 |  |  | June 30, 2022 |  |  |
|  | Average | Income/ | Yield/ | Average | Income/ | Yield/ | Average | Income/ | Yield/ |
| (Dollars in thousands) | Balance | Expense | Rate | Balance | Expense | Rate | Balance | Expense | Rate |

## ASSETS

Interest-earning assets:
Loans and leases, excluding

| accretion | $\$ 31,901,096$ | $\$ 491,473$ | $6.17 \%$ | $\$ 30,891,640$ | $\$ 447,449$ | $5.87 \%$ | $\$ 27,848,097$ | $\$ 285,345$ | $4.11 \%$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Accretion income on acquired |  |  |  |  |  |  |  |  |  |
| loans | 5,207 | 0.07 |  | 10,028 | 0.13 |  |  |  |  |


| Loans held for sale | 67,038 | 961 | 5.75 | 46,863 | 603 | 5.22 | 147,301 | 2,118 | 5.77 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Investment securities |  |  |  |  |  |  |  |  |  |
| Taxable | 10,272,425 | 53,531 | 2.09 | 10,957,786 | 48,515 | 1.80 | 13,499,222 | 46,254 | 1.37 |
| Tax-exempt | 383,366 | 3,072 | 3.21 | 396,671 | 3,135 | 3.21 | 441,905 | 3,255 | 2.95 |
| Total investment securities | 10,655,791 | 56,603 | 2.13 | 11,354,457 | 51,650 | 1.84 | 13,941,127 | 49,509 | 1.42 |
| Other investments | 1,607,830 | 20,238 | 5.05 | 1,526,755 | 17,453 | 4.64 | 751,972 | 1,932 | 1.03 |
| Total interest-earning assets | 44,231,755 | 574,482 | 5.21 \% | 43,819,715 | 527,183 | 4.88 \% | 42,688,497 | 350,618 | 3.29 \% |
| Other assets | 5,292,393 |  |  | 5,274,972 |  |  | 4,815,084 |  |  |
| Allowance for credit losses | 457,027 |  |  | 442,486 |  |  | 438,752 |  |  |
| Total assets | \$ 49,067,121 |  |  | \$ 48,652,201 |  |  | \$ 47,064,829 |  |  |

## LIABILITIES AND

SHAREHOLDERS' EQUITY
Interest-bearing liabilities:
Interest bearing demand and
money market
Savings deposits
Time deposits
Total interest-bearing
deposits
Fed funds purchased, securities

| $\$ 17,997,618$ | $\$ 111,938$ | $2.49 \%$ | $\$ 19,009,345$ | $\$ 95,344$ | $2.03 \%$ | $\$ 18,238,571$ | 11,717 | $0.26 \%$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $3,088,174$ | 3,915 | 0.51 | $3,363,236$ | 3,014 | 0.36 | $3,723,193$ | 590 | 0.06 |  |
| $7,123,893$ | 65,517 | 3.69 | $4,328,388$ | 23,950 | 2.24 | $3,464,101$ | 4,041 | 0.47 |  |
|  |  |  |  |  |  |  |  |  |  |
|  | $28,209,685$ | 181,370 | 2.58 | $26,700,969$ | 122,308 | 1.86 | $25,425,865$ | 16,348 | 0.26 |

sold under agreement to

| repurchase and other | \$ 774,170 | \$ 7,658 | 3.97 | \$ 832,831 | \$ 7,669 | 3.73 | \$ 843,705 | 907 | 0.43 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term FHLB borrowings | 2,388,139 | 31,219 | 5.24 | 3,221,340 | 37,013 | 4.66 | 1,117,308 | 2,733 | 0.98 |
| Short-term BTFP borrowings | 1,153,846 | 14,815 | 5.15 | - | - | - | - | - | - |
| Long-term borrowings | 455,617 | 4,806 | 4.23 | 462,385 | 4,872 | 4.27 | 465,447 | 4,801 | 4.14 |
| Total interest-bearing |  |  |  |  |  |  |  |  |  |
| liabilities | 32,981,457 | 239,868 | 2.92 \% | 31,217,525 | 171,862 | 2.23 \% | 27,852,325 | 24,789 | 0.36 \% |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |  |  |  |
| Demand deposits | 10,725,108 |  |  | 12,203,079 |  |  | 13,970,163 |  |  |
| Other liabilities | 821,203 |  |  | 835,136 |  |  | 719,152 |  |  |
| Total liabilities | 44,527,768 |  |  | 44,255,740 |  |  | 42,541,640 |  |  |
| Shareholders' equity | 4,539,353 |  |  | 4,396,461 |  |  | 4,523,189 |  |  |
| Total liabilities and |  |  |  |  |  |  |  |  |  |
| shareholders' equity | \$ 49,067,121 |  |  | \$ 48,652,201 |  |  | \$ 47,064,829 |  |  |
| Net interest income/net interest |  |  |  |  |  |  |  |  |  |
| spread |  | 334,614 | 2.29 \% |  | 355,321 | 2.65 \% |  | 325,829 | 2.94 \% |
| Net yield on earning assets/net |  |  |  |  |  |  |  |  |  |
| interest margin |  |  | 3.03 \% |  |  | 3.29 \% |  |  | 3.06 \% |
| Taxable equivalent adjustment: |  |  |  |  |  |  |  |  |  |
| Loans and investment securities |  | $(1,063)$ |  |  | $(1,051)$ |  |  | $(1,063)$ |  |
| Net interest revenue |  | \$ 333,551 |  |  | \$ 354,270 |  |  | \$ 324,766 |  |

Table 12
Average Balance and Yields Cont.
(Dollars in thousands)

| For the Six Months Ended |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| June 30, 2023 |  |  | June 30, 2022 |  |  |  |
| Average | Income/ | Yield/ |  | Average | Income/ | Yield/ |
| Balance | Expense | Rate | Balance | Expense | Rate |  |

## ASSETS

Interest-earning assets:
Loans and leases, excluding accretion
Accretion income on acquired loans
Loans held for sale

| $\$ 31,399,156$ | $\$ 1938,922$ | $6.03 \%$ | $\$ 27,479,463$ | $\$$ | 550,254 |
| :--- | :--- | :--- | :--- | :--- | :--- |
|  | 15,235 | 0.10 |  | 29,455 | 0.22 |
| 57,007 | 1,564 | $5.53 \%$ | 161,893 | 3,525 | $4.39 \%$ |
| $10,613,212$ | 102,046 | $1.94 \%$ | $14,040,648$ | 91,409 | $1.31 \%$ |


| Tax-exempt <br> Ootal investment securities | 389,083,194 | 1088,253 | 3.21 | 462,857,705 | 6,3,721 | 2.35 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other investments | 1,567,517 | 37,691 | 4.85 | 955,487 | 2,620 | 0.55 |
| Total interest-earning assets | 44,026,874 | 1,101,665 | 5.05 \% | 43,099,548 | 683,575 | 3.20 |
| Other assets | 5,283,730 |  |  | 4,712,599 |  |  |
| Allowance for credit losses | 449,797 |  |  | 441,508 |  |  |
| Total assets | \$ 48,860,807 |  |  | \$ 47,370,639 |  |  |

## LIABILITIES AND SHAREHOLDERS' Equity

| Interest-bearing liabilities: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest bearing demand and money market | \$ 18,500,687 | 207,282 | 2.26 \% | \$ 18,816,584 | \$ 21,459 | 0.23 \% |
| Savings deposits | 3,224,945 | 6,929 | 0.43 | 3,677,698 | 1,158 | 0.06 |
| Time deposits | 5,733,863 | 89,467 | 3.15 | 3,594,225 | 8,805 | 0.49 |
| Total interest-bearing deposits | 27,459,495 | 303,678 | 2.23 | 26,088,507 | 31,422 | 0.24 |
| Fed funds purchased, securities sold under |  |  |  |  |  |  |
| agreement to repurchase and other | 803,338 | 15,327 | 3.85 \% | 828,970 | 1,125 | 0.27 \% |
| Short-term FHLB borrowings | 2,802,438 | 68,232 | 4.91 | 568,785 | 2,738 | 0.97 |
| Short-term BTFP borrowings | 580,111 | 14,815 | 5.15 \% | - | - | - |
| Long-term borrowings | 458,982 | 9,678 | 4.25 | 466,141 | 9,612 | 4.16 |
| Total interest-bearing liabilities | 32,104,364 | 411,730 | 2.59 \% | 27,952,403 | 44,897 | 0.32 \% |
| Noninterest-bearing liabilities: |  |  |  |  |  |  |
| Demand deposits | 11,460,010 |  |  | 13,888,828 |  |  |
| Other liabilities | 828,131 |  |  | 738,187 |  |  |
| Total liabilities | 44,392,505 |  |  | 42,579,418 |  |  |
| Shareholders' equity | 4,468,302 |  |  | 4,791,221 |  |  |
| Total liabilities and shareholders' equity | \$ 48,860,807 |  |  | \$ 47,370,639 |  |  |
| Net interest income/net interest spread |  | 689,935 | 2.46 \% |  | 638,678 | 2.87 \% |
| Net yield on earning assets/net interest margin |  |  | 3.16 \% |  |  | 2.99 \% |
| Taxable equivalent adjustment: |  |  |  |  |  |  |
| Loans and investment securities |  | $(2,114)$ |  |  | $(2,090)$ |  |
| Net interest revenue |  | \$ 687,821 |  |  | \$ 636,588 |  |

Table 13
Selected Additional Data
(Unaudited)

| (Dollars in thousands) | Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 |
| MORTGAGE SERVICING RIGHTS ("MSR"): |  |  |  |  |  |
| Fair value, beginning of period | \$ 106,942 | \$ 109,744 | \$ 112,767 | \$ 102,021 | \$ 92,859 |
| Originations of servicing assets | 1,990 | 1,385 | 2,283 | 3,890 | 4,962 |
| Changes in fair value: |  |  |  |  |  |
| Due to payoffs/paydowns | $(2,621)$ | $(1,078)$ | $(2,308)$ | $(3,085)$ | $(3,253)$ |
| Due to update in valuation assumptions | 5,106 | $(3,109)$ | $(2,998)$ | 9,941 | 7,453 |
| Fair value, end of period | \$ 111,417 | \$ 106,942 | \$ 109,744 | \$ 112,767 | \$ 102,021 |

MORTGAGE BANKING REVENUE:

| Origination | \$ | 3,495 | \$ |  | 3,344 | \$ |  | 1,793 | \$ |  | 1,916 | \$ |  | 4,042 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Servicing |  | 00 | 6,113 |  |  | 5,923 |  |  | 5,915 |  |  | 5,965 |  |  |
| Payoffs/Paydowns |  | 621) |  | 078) |  |  | 308) |  | $(3,085)$ |  |  | $(3,253)$ |  |  |
| Total mortgage banking revenue excluding MSR | 6,774 |  | 8,379 |  |  | 5,408 |  |  | 4,746 |  |  | 6,754 |  |  |
| Market value adjustment on MSR | 5,106 |  | $(3,109)$ |  |  | $(2,998)$ |  |  | 9,941 |  |  | 7,453 |  |  |
| Market value adjustment on MSR Hedge | $(3,524)$ |  | 806 |  |  | 161 |  |  | $(5,607)$ |  |  | $(2,761)$ |  |  |
| Total mortgage banking revenue | \$ | 8,356 | \$ |  | 6,076 | \$ |  | 2,571 | \$ |  | 9,080 | \$ |  | 11,446 |
| Mortgage loans serviced | \$ | 7,550,676 |  | 7,63 | 33,236 | \$ | 7,69 | 2,744 | \$ | 7,72 | 23,605 | \$ | 7,68 | 85,994 |
| MSR/mortgage loans serviced |  | 8 \% |  | 0 \% |  |  | 43 \% |  |  | 46 \% |  |  | 3 \% |  |


| (In thousands) | Quarter Ended |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 |
| AVAILABLE-FOR-SALE SECURITIES, at fair value |  |  |  |  |  |
| U.S. Treasury securities | 8,959 | \$ 15,849 | \$ 1,458,513 | \$ 1,451,461 | \$ 1,466,313 |
| Obligations of U.S. government agencies | 1,112,326 | 1,358,350 | 1,477,127 | 1,820,913 | 2,133,561 |
| Mortgage-backed securities issued or guaranteed by U.S. agencies ("MBS"): |  |  |  |  |  |
| Residential pass-through: |  |  |  |  |  |
| Guaranteed by GNMA | 79,261 | 83,649 | 84,368 | 87,063 | 95,955 |
| Issued by FNMA and FHLMC | 5,895,704 | 6,164,294 | 6,274,970 | 6,427,152 | 7,014,715 |
| Other residential mortgage-back securities | 157,294 | 166,449 | 168,452 | 181,317 | 201,440 |
| Commercial mortgage-backed securities | 2,357,047 | 2,427,808 | 1,881,853 | 1,880,949 | 1,899,785 |
| Total MBS | 8,489,306 | 8,842,200 | 8,409,643 | 8,576,481 | 9,211,895 |
| Obligations of states and political subdivisions | 433,316 | 447,731 | 466,002 | 444,953 | 485,400 |
| Other domestic debt securities | 71,356 | 73,557 | 82,718 | 98,615 | 101,313 |
| Foreign debt securities | 139,317 | 140,192 | 50,093 | 49,471 | 52,139 |
| Total available-for-sale securities | \$ 10,254,580 | \$ 10,877,879 | \$ 11,944,096 | \$ 12,441,894 | \$ 13,450,621 |

Table 14

## Reconciliation of Non-GAAP Measures and Other Non-GAAP Ratio Definitions (Unaudited)

Management evaluates the Company's capital position and adjusted performance by utilizing certain financial measures not calculated in accordance with GAAP, including adjusted net income, adjusted net income available to common shareholders, pre-tax pre-provision net revenue, adjusted pre-tax pre-provision net revenue, total adjusted noninterest expense, tangible common shareholders' equity to tangible assets, total shareholders' equity (excluding AOCI), common shareholders' equity (excluding AOCI), tangible common shareholders' equity to tangible assets (excluding AOCI), return on average tangible common equity, adjusted return on average tangible common equity,
 provision net revenue to total average assets, adjusted earnings per common share, tangible book value per common share, tangible book value per common share, excluding AOCI, efficiency ratio (tax equivalent), adjusted efficiency ratio (tax equivalent), and adjusted dividend payout ratio. The Company has included these non-GAAP financial measures in this release for the applicable periods presented. Management believes that the presentation of these non-GAAP financial measures: (i) provides important supplemental information that contributes to a proper understanding of the Company's capital position and adjusted performance, (ii) enables a more complete understanding of factors and trends affecting the Company's business and (iii) allows investors to evaluate the Company's performance in a manner similar to management, the financial services industry, bank stock analysts and bank regulators. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures are presented in the tables below. These non-GAAP financial measures should not be considered as substitutes for GAAP financial measures, and the Company strongly encourages investors to review the GAAP financial measures included in this news release and not to place undue reliance upon any single financial
 release with other companies' non-GAAP financial measures having the same or similar names.

|  | Quarter Ended |  |  |  |  | Year-to-date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 | Jun 2023 | Jun 2022 |

Adjusted net income available to common shareholders

| Net income | \$ 114,028 | \$ 76,629 | \$ 97,934 | \$ 123,398 | \$ 126,958 | \$ 190,657 | \$ 241,905 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Plus: Merger expense | 137 | 5,075 | 20,276 | 19,690 | 7,274 | 5,212 | 11,248 |
| Incremental merger related expense | 1,671 | 8,960 | 32,704 | 6,912 | 6,060 | 10,631 | 12,631 |
| Gain on extinguishment of debt | $(1,140)$ | - | - | - | - | $(1,140)$ | - |
| Branch closure and other restructuring |  |  |  |  |  |  |  |
| charges | 6,219 | 212 | 2,254 | 6 | 705 | 6,431 | 833 |
| Pension settlement expense | - | - | 6,127 | 2,896 | - | - | - |
| Less: Security gains (losses), net | 69 | $(51,261)$ | (595) | (139) | 1,446 | $(51,192)$ | 349 |
| Tax adjustment | 1,602 | 15,394 | 14,665 | 7,016 | 2,981 | 16,997 | 5,767 |
| Adjusted net income | 119,244 | 126,743 | 145,225 | 146,025 | 136,570 | 245,986 | 260,501 |
| Less: Preferred dividends | 2,372 | 2,372 | 2,372 | 2,372 | 2,372 | 4,744 | 4,744 |
| Adjusted net income available to common |  |  |  |  |  |  |  |
| shareholders | \$ 116,872 | \$ 124,371 | \$ 142,853 | \$ 143,653 | \$ 134,198 | \$ 241,242 | \$ 255,757 |


| (In thousands) | Quarter Ended |  |  |  |  |  |  |  |  | Year-to-date |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2023 |  | 2023 |  | 2022 |  | 2022 |  | 2022 |  | 2023 |  | 2022 |
| Pre-tax pre-provision net revenue |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net income | \$ 114,028 | \$ | 76,629 | \$ | 97,934 | \$ | 123,398 | \$ | 126,958 | \$ | 190,657 | \$ | 241,905 |
| Plus: Provision for credit losses | 15,000 | 10,000 |  | 6,000 |  | - |  | 1,000 |  | 25,000 |  | 1,000 |  |
| Income tax expense | 32,935 | 22,433 |  | 29,628 |  | 36,713 |  | 36,154 |  | 55,368 |  | 69,797 |  |
| Pre-tax pre-provision net revenue | \$ 161,963 | \$ | 109,062 | \$ | 133,562 | \$ | 160,111 | \$ | 164,112 | \$ | 271,025 | \$ | 312,702 |


| (In thousands) | Quarter Ended |  |  |  |  | Year-to-date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 | Jun 2023 | Jun 2022 |
| Adjusted pre-tax pre-provision net revenue |  |  |  |  |  |  |  |
| Net income | \$ 114,028 | \$ 76,629 | \$ 97,934 | \$ 123,398 | \$ 126,958 | \$ 190,657 | \$ 241,905 |
| Plus: Provision for credit losses | 15,000 | 10,000 | 6,000 | - | 1,000 | 25,000 | 1,000 |
| Merger expense | 137 | 5,075 | 20,276 | 19,690 | 7,274 | 5,212 | 11,248 |
| Incremental merger related expense | 1,671 | 8,960 | 32,704 | 6,912 | 6,060 | 10,631 | 12,631 |
| Gain on extinguishment of debt | $(1,140)$ | - | - | - | - | $(1,140)$ | - |
| Branch closure and other restructuring |  |  |  |  |  |  |  |
| charges | 6,219 | 212 | 2,254 | 6 | 705 | 6,431 | 833 |
| Pension settlement expense | - | - | 6,127 | 2,896 | - | - | - |
| Income tax expense | 32,935 | 22,433 | 29,628 | 36,713 | 36,154 | 55,368 | 69,797 |
| Less: Security gains (losses), net | 69 | $(51,261)$ | (595) | (139) | 1,446 | $(51,192)$ | 349 |
| Adjusted pre-tax pre-provision net revenue | \$ 168,781 | \$ 174,570 | \$ 195,518 | \$ 189,754 | \$ 176,705 | \$ 343,351 | \$ 337,065 |


| (In thousands) | Quarter Ended |  |  |  |  | Year-to-date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 | Jun 2023 | Jun 2022 |
| Total adjusted noninterest expense |  |  |  |  |  |  |  |
| Total noninterest expense | \$ 303,878 | \$ 319,279 | \$ 340,671 | \$ 319,734 | \$ 285,888 | \$ 623,157 | \$ 577,555 |
| Less: Merger expense | 137 | 5,075 | 20,276 | 19,690 | 7,274 | 5,212 | 11,248 |
| Incremental merger related expense | 1,671 | 8,960 | 32,704 | 6,912 | 6,060 | 10,631 | 12,631 |
| Gain on extinguishment of debt | $(1,140)$ | - | - | - | - | $(1,140)$ | - |
| Branch closure and other restructuring |  |  |  |  |  |  |  |
| charges | 6,219 | 212 | 2,254 | 6 | 705 | 6,431 | 833 |
| Pension settlement expense | - | - | 6,127 | 2,896 | - | - | - |
| Total adjusted noninterest expense | \$ 296,991 | \$ 305,032 | \$ 279,310 | \$ 290,230 | \$ 271,849 | \$ 602,023 | \$ 552,843 |


| (In thousands) | Quarter Ended |  |  |  |  | Year-to-date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 | Jun 2023 | Jun 2022 |
| Total tangible assets, excluding AOCI |  |  |  |  |  |  |  |
| Total assets | \$ 48,838,660 | \$ 51,693,096 | \$ 48,653,414 | \$ 47,699,660 | \$ 47,747,708 | \$ 48,838,660 | \$ 47,747,708 |
| Less: Goodwill | 1,459,302 | 1,459,302 | 1,458,795 | 1,449,511 | 1,444,209 | 1,459,302 | 1,444,209 |
| Other identifiable intangible assets | 119,098 | 125,724 | 132,764 | 132,953 | 138,370 | 119,098 | 138,370 |
| Total tangible assets | 47,260,260 | 50,108,070 | 47,061,855 | 46,117,196 | 46,165,129 | 47,260,260 | 46,165,129 |
| Less: AOCI | $(1,163,075)$ | $(1,081,886)$ | $(1,222,538)$ | $(1,297,812)$ | $(936,345)$ | $(1,163,075)$ | $(936,345)$ |
| Total tangible assets, excluding AOCI | \$ 48,423,335 | \$ 51,189,956 | \$ 48,284,393 | \$ 47,415,008 | \$ 47,101,474 | \$ 48,423,335 | \$ 47,101,474 |

(Dollars in thousands, except per share data)

PERIOD END BALANCES:
Total shareholders' equity, excluding AOCl
Total shareholders' equity
Less: AOCl
Total shareholders' equity, excluding AOCl

| Quarter Ended |  |  |  |  | Year-to-date |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jun 2023 | Mar 2023 | Dec 2022 | Sep 2022 | Jun 2022 | Jun 2023 | Jun 2022 |
| \$4,485,850 | \$4,490,417 | \$4,311,374 | \$4,166,925 | \$4,437,925 | \$4,485,850 | \$4,437,925 |
| $(1,163,075)$ | $(1,081,886)$ | $(1,222,538)$ | $(1,297,812)$ | $(936,345)$ | $(1,163,075)$ | $(936,345)$ |
| \$5,648,925 | \$5,572,303 | \$5,533,912 | \$5,464,737 | \$5,374,270 | \$5,648,925 | \$5,374,270 |


| Common shareholders' equity, excluding AOCI |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total shareholders' equity | \$4,485,850 | \$4,490,417 | \$4,311,374 | \$4,166,925 | \$4,437,925 | \$4,485,850 | \$4,437,925 |
| Less: preferred stock | 166,993 | 166,993 | 166,993 | 166,993 | 166,993 | 166,993 | 166,993 |
| Common shareholders' equity | 4,318,857 | 4,323,424 | 4,144,381 | 3,999,932 | 4,270,932 | 4,318,857 | 4,270,932 |
| Less: AOCl | $(1,163,075)$ | $(1,081,886)$ | $(1,222,538)$ | $(1,297,812)$ | $(936,345)$ | $(1,163,075)$ | $(936,345)$ |
| Common shareholders' equity, excluding AOCI | \$5,481,932 | \$5,405,310 | \$5,366,919 | \$5,297,744 | \$5,207,277 | \$5,481,932 | \$5,207,277 |
| Total tangible common shareholders' equity, |  |  |  |  |  |  |  |
| excluding AOCI |  |  |  |  |  |  |  |
| Total shareholders' equity | \$4,485,850 | \$4,490,417 | \$4,311,374 | \$4,166,925 | \$4,437,925 | \$4,485,850 | \$4,437,925 |
| Less: Goodwill | 1,459,302 | 1,459,302 | 1,458,795 | 1,449,511 | 1,444,209 | 1,459,302 | 1,444,209 |
| Other identifiable intangible assets | 119,098 | 125,724 | 132,764 | 132,953 | 138,370 | 119,098 | 138,370 |
| Preferred stock | 166,993 | 166,993 | 166,993 | 166,993 | 166,993 | 166,993 | 166,993 |
| Total tangible common shareholders' equity | 2,740,457 | 2,738,398 | 2,552,822 | 2,417,468 | 2,688,353 | 2,740,457 | 2,688,353 |
| Less: AOCI | (1,163,075) | $(1,081,886)$ | $(1,222,538)$ | $(1,297,812)$ | $(936,345)$ | $(1,163,075)$ | $(936,345)$ |
| Total tangible common shareholders' equity, |  |  |  |  |  |  |  |
| excluding AOCl | \$3,903,532 | \$3,820,284 | \$3,775,360 | \$3,715,280 | \$3,624,698 | \$3,903,532 | \$3,624,698 |
| AVERAGE BALANCES: |  |  |  |  |  |  |  |
| Total tangible common shareholders' equity |  |  |  |  |  |  |  |
| Total shareholders' equity | \$4,539,353 | \$4,396,461 | \$4,215,585 | \$4,506,655 | \$4,523,189 | \$4,468,302 | \$4,791,221 |
| Less: Goodwill | 1,459,302 | 1,459,127 | 1,457,120 | 1,444,331 | 1,407,452 | 1,459,215 | 1,407,711 |
| Other identifiable intangible assets | 123,313 | 128,957 | 132,091 | 136,149 | 188,897 | 126,119 | 192,233 |
| Preferred stock | 166,993 | 166,993 | 166,993 | 166,993 | 166,993 | 166,993 | 166,993 |
| Total tangible common shareholders' equity | \$2,789,745 | \$2,641,384 | \$2,459,381 | \$2,759,182 | \$2,759,847 | \$2,715,975 | \$3,024,284 |
| Total average assets | \$49,067,121 | \$48,652,201 | \$47,790,494 | \$47,595,557 | \$47,064,829 | \$48,860,807 | \$47,370,639 |
| Total shares of common stock outstanding | 182,626,229 | 182,684,578 | 182,437,265 | 182,438,780 | 182,461,786 | 182,626,229 | 182,461,786 |
| Average shares outstanding-diluted | 183,631,570 | 183,908,798 | 183,762,008 | 183,313,831 | 183,711,402 | 183,770,759 | 185,476,720 |
| Tangible common shareholders' equity to tangible |  |  |  |  |  |  |  |
| assets ${ }^{(1)}$ | 5.80 \% | 5.46 \% | 5.42 \% | 5.24 \% | 5.82 \% | 5.80 \% | 5.82 \% |
| Tangible common shareholders' equity to tangible |  |  |  |  |  |  |  |
| assets, excluding AOCI ${ }^{(2)}$ | 8.06 | 7.46 | 7.82 | 7.84 | 7.70 | 8.06 | 7.70 |
| Return on average tangible common equity ${ }^{(3)}$ | 16.05 | 11.40 | 15.42 | 17.40 | 18.11 | 13.80 | 15.81 |
| Adjusted return on average tangible common |  |  |  |  |  |  |  |
| equity ${ }^{(4)}$ |  |  |  |  |  |  |  |
|  | 16.80 | 19.10 | 23.04 | 20.66 | 19.50 | 17.91 | 17.05 |
| Adjusted return on average assets ${ }^{(5)}$ | 0.97 | 1.06 | 1.21 | 1.22 | 1.16 | 1.02 | 1.11 |
| Adjusted return on average common shareholders' |  |  |  |  |  |  |  |
| equity ${ }^{(6)}$ | 10.72 | 11.93 | 14.00 | 13.13 | 12.36 | 11.31 | 11.15 |
| Pre-tax pre-provision net revenue to total average |  |  |  |  |  |  |  |
| assets ${ }^{(7)}$ | 1.32 | 0.91 | 1.11 | 1.33 | 1.40 | 1.12 | 1.33 |
| Adjusted pre-tax pre-provision net revenue to |  |  |  |  |  |  |  |
| total average assets ${ }^{(8)}$ | 1.38 | 1.46 | 1.62 | 1.58 | 1.51 | 1.42 | 1.43 |
| Tangible book value per common share ${ }^{(9)}$ | \$ 15.01 | \$ 14.99 | \$ 13.99 | \$ 13.25 | \$ 14.73 | \$ 15.01 | \$ 14.73 |
| Tangible book value per common share, excluding |  |  |  |  |  |  |  |
| AOCI ( ${ }^{(10)}$ | 21.37 | 20.91 | 20.69 | 20.36 | 19.87 | 21.37 | 19.87 |
| Adjusted earnings per common share ${ }^{(11)}$ | \$ 0.64 | \$ 0.68 | \$ 0.78 | \$ 0.78 | \$ 0.73 | \$ 1.31 | \$ 1.38 |
| Adjusted dividend payout ratio ${ }^{(12)}$ | 36.72 \% | 34.56 \% | 28.21 \% | 28.21 \% | 30.14 \% | $35.88 \%$ | $31.88 \%$ |

Definitions of Non-GAAP Measures:
(1) Tangible common shareholders' equity to tangible assets is defined by the Company as total shareholders' equity less preferred stock, goodwill and other identifiable intangible assets, divided by the difference of total assets less goodwill and other identifiable intangible assets.
(2) Tangible common shareholders' equity to tangible assets, excluding AOCI, is defined by the Company as total shareholders' equity less preferred stock, goodwill, other identifiable intangible assets and accumulated other comprehensive loss, divided by the difference of total assets less goodwill, accumulated other comprehensive loss, and
other identifiable intangible assets.
 shareholders equity.
 tangible common shareholders' equity.
(5) Adjusted return on average assets is defined by the Company as annualized net adjusted income divided by total average assets.
 average common shareholders' equity.

 average assets adjusted for items included in the definition and calculation of net adjusted income.
(9) Tangible book value per common share is defined by the Company as tangible common shareholders' equity divided by total shares of common stock outstanding.
 divided by total shares of common stock outstanding
(11) Adjusted earnings per common share is defined by the Company as net adjusted income available to common shareholders divided by average common shares outstanding-diluted.
(12) Adjusted dividend payout ratio is defined by the Company as common share dividends divided by net adjusted income available to common shareholders.

## Efficiency Ratio-Fully Taxable Equivalent and Adjusted Efficiency Ratio-Fully Taxable Equivalent Definitions

The efficiency ratio and the adjusted efficiency ratio are supplemental financial measures utilized in management's internal evaluation of the Company's use of resources and are not defined under GAAP. The efficiency ratio is calculated by dividing total noninterest expense by total revenue, which includes net interest income plus noninterest income plus the tax equivalent adjustment. The adjusted efficiency ratio excludes income and expense items otherwise disclosed as non-routine from total noninterest expense.

## source Cadence Bank

For further information: Valerie C. Toalson, Senior Executive Vice President and Chief Financial Officer, 713/871-3903; Will Fisackerly, Executive Vice President and Director of Corporate Finance, 662/680-2475

## Cadence Bank

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https://ir.cadencebank.com/2023-07-24-Cadence-Bank-Announces-Second-Quarter-2023-Financial-Results

