BancorpSouth, Inc. Announces Fourth-Quarter Financial Results

PRNewswire-FirstCall TUPELO, Miss.

BancorpSouth, Inc. today announced that net income in the fourth quarter of 2002 was \$25.6 million, or \$0.33 per basic and diluted share, compared to \$31.3 million, or \$0.39 and \$0.38 per basic and diluted share, respectively, in the fourth quarter of 2001.

Net income increased 13.8 percent in full-year 2002 to \$112.0 million from \$98.5 million in 2001. Basic earnings per share rose 17.6 percent in 2002 to \$1.40 from \$1.19 in 2001, and diluted earnings per share increased 16.8 percent to \$1.39 from \$1.19 in 2001.

Commenting on the announcement, Aubrey Patterson, BancorpSouth's Chairman and Chief Executive Officer, said, "We are generally pleased with BancorpSouth's financial and operating performance for the fourth quarter of 2002 in what has remained a difficult economic environment. As in previous quarters this year, our results for the fourth quarter include the effect of a provision for the impairment of our mortgage-servicing asset, which is a non- cash charge related to the decline in the asset's value as a result of declining mortgage interest rates. While we anticipate the value of this asset to increase when mortgage interest rates rise, the impairment charge of \$3.2 million in the fourth quarter reduced earnings by \$0.03 per basic and diluted share. In addition, during the fourth quarter we reserved \$3.2 million, or \$0.03 per basic and diluted share, to settle litigation against certain of our subsidiaries."

Net Interest Revenue

Interest revenue was \$144.5 million in the fourth quarter of 2002, a 7.2 percent decrease from \$155.7 million in the fourth quarter of 2001 and 2.0 percent below \$147.5 million in the third quarter of 2002. Interest expense fell 24.7 percent in the fourth quarter of 2002 to \$52.1 million from \$69.3 million in the prior-year fourth quarter and declined 5.0 percent from \$54.9 million in the third quarter of 2002.

The average taxable equivalent yield on earning assets in the fourth quarter of 2002 was 6.19 percent compared to 7.19 percent in the fourth quarter of 2001 and 6.40 percent in the third quarter of 2002. The average rate paid on interest-bearing liabilities during the fourth quarter of 2002 decreased to 2.55 percent from 3.73 percent in the fourth quarter of 2001 and 2.72 percent in the third quarter of 2002.

Net interest revenue increased 6.9 percent to \$92.4 million in the fourth quarter of 2002 from \$86.4 million in the comparable quarter in 2001, while decreasing 0.2 percent from \$92.6 million in the third quarter of 2002. Net interest margin was 4.00 percent in the fourth quarter of 2002 compared with 4.05 percent in the fourth quarter of 2001 and 4.07 percent in the third quarter of 2002. Interest revenue, net interest revenue and net interest margins for all periods presented have been adjusted to reflect the

reclassification of certain credit card related fees to non-interest revenue.

Patterson added, "We continue to face the constant challenge of managing and balancing our exposure to the changing interest rate environment. Despite the action of the Federal Reserve to lower interest rates in the fourth quarter of 2002, our net interest margin was virtually unchanged from the third quarter of 2002. We continually strive to position the Company to deal with, and limit our exposure to, future changes in interest rates."

Deposit and Loan Activity

Total assets grew 8.4 percent to \$10.2 billion at December 31, 2002, from \$9.4 billion at December 31, 2001. Total deposits also increased 8.8 percent to \$8.5 billion at December 31, 2002 from \$7.9 billion at December 31, 2001, while gross loans increased 5.2 percent to \$6.4 billion at December 31, 2002 from \$6.1 billion at December 31, 2001.

"The comparable-quarter growth rate in total deposits increased in each sequential quarter throughout the year," Patterson said, "reflecting our ongoing effort to increase market share in a tough environment. Because we are primarily a deposit-funded institution, the growth rate of our deposit base is managed to correspond to demand in loans. The growth in total loans in the quarter reflects the uncertain economic environment, as well as our strategic decision to reduce our exposure to indirect automobile sales financing by allowing that portfolio to decline to \$65.5 million at the end of 2002 from \$146.4 million at the same time in 2001."

Provision for Credit Losses and Allowance for Credit Losses

The provision for credit losses in the fourth quarter of 2002 was \$7.2 million, a 10.5 percent increase from \$6.5 million in the fourth quarter of the prior year and an 11.9 percent decrease from \$8.2 million in the third quarter of 2002. Annualized charge-offs for the fourth quarter of 2002 were 0.43 percent of average loans compared with 0.40 percent for the fourth quarter of 2001 and 0.44 percent for the third quarter of 2002.

For full-year 2002, the provision for credit losses was \$29.4 million compared to \$22.3 million for 2001. Net charge-offs in 2002 were 0.41 percent of average loans compared with 0.35 percent in 2001.

At December 31, 2002, non-performing assets totaled \$52.2 million, or 0.82 percent of net loans, compared to \$60.0 million, or 0.99 percent of net loans, at the same time in 2001 and \$55.3 million, or 0.87 percent of net loans, at September 30, 2002. The allowance for credit losses at year-end was 1.38 percent of loans compared to 1.37 percent at both December 31, 2001, and September 30, 2002.

Patterson continued, "We are proud of the substantial reduction in non- performing assets at year-end, in spite of increasing loan volume for the year. This reduction accounts for the decline in our provision for credit losses for the fourth quarter from the third quarter of 2002 and reflects the quality of our lending and credit procedures. We intend to maintain our conservative posture regarding credit quality with a goal of improving our credit quality metrics in a strengthening economy."

Non-Interest Revenue

Non-interest revenue in the fourth quarter of 2002 was \$35.2 million compared to \$43.3 million in the fourth quarter of 2001 and \$29.3 million in the third quarter of 2002. For 2002, non-interest revenue totaled \$132.2 million, a decrease of 1.3 percent when compared to 2001. BancorpSouth's non- interest revenue continued to be substantially affected by the impact of interest rate movements on the valuation of its mortgage-servicing asset. In the fourth quarter of 2002, mortgage lending revenue was \$6.1 million, which included an impairment charge of \$3.2 million, compared to \$12.9 million in the fourth quarter of 2001, which included a \$4.5 million reversal of previously recorded impairment charges. In the third quarter of 2002, mortgage lending revenue was a negative \$2.6 million, including an impairment charge of \$9.2 million. As a result of the Company' strategy of making short- term investments in intermediate-term securities to offset anticipated impairment charges, BancorpSouth's non-interest revenue benefited from gains on the sale of securities of \$3.8 million in the fourth quarter of 2001 and \$2.5 million in the third quarter of 2002. In the fourth quarter of 2002, the Company did not employ this technique and gains resulting from the sale of securities declined to \$170,000.

The fourth-quarter 2002 impairment charge masks the positive impact of new mortgage loan originations as a result of the lower interest rate environment. Mortgage loan originations increased 13.2 percent in the fourth quarter of 2002 to \$365.6 million from \$322.9 million for the fourth quarter last year, contributing to an increase in the Company's volume of mortgage loans being serviced to \$2.8 billion at year-end 2002 from \$2.5 billion at the end of 2001.

Non-interest revenue in the fourth quarter also included the benefit of a 22.8 percent increase in service charges to \$13.6 million from \$11.0 million in the prior-year fourth quarter, and a 5.2 percent increase from \$12.9 million in the third quarter of 2002. In addition, insurance commissions increased to \$5.9 million in the fourth quarter, up 12.6 percent from \$5.3 million in the fourth quarter of 2001 and down slightly from \$6.1 million for the third quarter of 2002.

"We are very pleased with the growth of our mortgage-servicing portfolio in a low interest-rate environment, which we expect to lower our mortgage- servicing asset's prepayment risk," said Patterson. "This growth is an important component of our long-term strategy to increase the relative contribution of non-interest revenue to our earnings. In this regard, we will also continue our efforts to leverage our strong retail and small to medium business banking relationships to sell various noninterest bearing products and services, including a variety of deposit, insurance, cash management and investment brokerage services."

Non-Interest Expense

Non-interest expense in the fourth quarter of 2002 was \$84.9 million, an increase of 11.8 percent from \$76.0 million in the same period in 2001 and a 12.0 percent increase from \$75.8 million in the third quarter of 2002. Salaries and employee benefits rose primarily because of increases in commission-based payments, including mortgage loan origination commissions, incentive accruals and the cost of employee benefits. The growth in other expenses reflects the \$3.2 million reserved to settle litigation against certain of our subsidiaries.

Income Tax Rate

BancorpSouth benefited from a significant reduction in its income tax rate for the fourth quarter of 2002 to 27.8 percent from 33.7 percent for the fourth quarter of 2001 and 31.3 percent for the third quarter of 2002. This reduction was primarily driven by a revision to the Company's 401(k) plan that enables BancorpSouth to deduct for tax purposes the dividends it pays to the plan for shares of BancorpSouth common stock held in the plan. This change was retroactive to January 1, 2002, which permitted BancorpSouth to deduct all such dividends for 2002 in the fourth quarter. These dividends will be deducted in the future on a quarterly basis.

Capital Management

During the fourth quarter of 2002, the Company repurchased an additional 904,100 shares of its common stock under a common stock repurchase plan authorized in February 2002. The repurchase plan authorized BancorpSouth to repurchase up to 4.1 million shares of its common stock. As of December 31, 2002, BancorpSouth has repurchased a total of 3,472,608 shares under this plan, having completed the repurchase of all the shares authorized in March 2001 under a separate 4.2 million share repurchase plan. As a result, BancorpSouth has repurchased an aggregate of approximately 7.7 million shares of its common stock since March 2001, or 9.1 percent of its outstanding common stock at that time. BancorpSouth will continue to evaluate additional share repurchases under the February 2002 plan, which authorizes these repurchases during the 18-month period following authorization of the plan.

Summary

"The stock repurchases in the past two years reflect our confidence in BancorpSouth's potential for further profitable growth," concluded Patterson. "We have a strong franchise in a growing six-state market that is based on a unique blend of traditional community bank customer service supported by a sophisticated array of products and services normally available only through much larger financial institutions. We support our objectives for steady growth through a demonstrated ability to expand organically and through acquisition. We continue to maintain high credit quality through a conservative lending posture, even as we implement strategies to leverage our banking business to expand noninterest revenue. As a result, we believe BancorpSouth is well positioned to produce consistent longterm growth."

Conference Call

BancorpSouth will conduct a conference call with analysts at 1:30 p.m. (Central Time) on January 21, 2003. Investors may listen via the Internet by accessing BancorpSouth's website at http://www.bancorpsouth.com/. A replay of the conference call will be available at BancorpSouth's website for a least two weeks following the call.

BancorpSouth, Inc. is a bank holding company headquartered in Tupelo, Mississippi with approximately \$10.2 billion in assets. BancorpSouth operates approximately 250 commercial banking, insurance, trust, broker/dealer and consumer finance locations in Alabama, Arkansas, Louisiana, Mississippi, Tennessee and Texas.

Forward-Looking Statements

Certain statements contained in this news release may not be based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements may be identified by their reference to a future period or periods or by the use of forwardlooking terminology such as "anticipate," "believe," "estimate," "expect," "may," "might," "will," "would," "could" or "intend." These forward-looking statements include, without limitation, those relating to interest rates, loan volume, credit quality, interest rate margin, loan losses, market share, deductibility of dividend payments on shares of BancorpSouth common stock held in its 401(k) plan, expansion and prospects of products and services, deposits, expenses, common stock repurchase plan, mortgage servicing and BancorpSouth's future growth and profitability.

We caution you not to place undue reliance on the forward-looking statements contained in this news release in that actual results could differ materially from those indicated in such forward-looking statements, due to a variety of factors. Those factors include, but are not limited to, changes in economic conditions and government fiscal and monetary policies, fluctuations in prevailing interest rates, the ability of BancorpSouth to reduce interest rates paid on deposits as interest rates decline or stabilize, the ability to maintain credit quality, changes in laws and regulations affecting financial institutions in general or relating to taxes, possible adverse rulings, judgments, settlements and other outcomes of pending litigation, the ability of BancorpSouth to compete with other financial services companies, the ability of BancorpSouth to provide competitive services and products, changes in BancorpSouth's operating or expansion strategy, geographic concentration of BancorpSouth's assets, availability of and costs associated with obtaining adequate and timely sources of liquidity, the ability of BancorpSouth to effectively market its services and products, the ability of BancorpSouth to repurchase its common stock on

favorable terms, the ability of BancorpSouth to identify potential acquisitions, changes in consumer preferences, other factors generally understood to affect the financial results of financial services companies, and other factors described from time to time in BancorpSouth's filings with the Securities and Exchange Commission. We undertake no obligation to update these forward-looking statements to reflect events or circumstances that occur after the date on which such statements were made.

	ata ree Month December			e Months E 1ber 31,	Ended
2 (Dollars in thousands except per share amounts) Earnings Summary: Net interest revenue Provision for credit					\$329,382
losses Noninterest revenue Noninterest expense Income before incom	35,: 84,	6,542 182 43 879 75	,324 1	132,239	133,993
taxes Income tax provision Net income Earning per share:	35,469	48 15,9	935 4	19,938	47,340
Basic Diluted:	\$0.33 \$0.33	\$0.39 \$0.38		\$1.19 \$1.19	
Balance sheet data a December 31: Total assets Total earning assets Loans and lease receivables, net of unearned discount	t	ġ	9,427,250	\$9,395,42) 8,693,9 5 6,073,	932
Allowance for credit losses Total deposits Common shareholde	rs'	8,5		7,856,840)
equity Book value per share	2	807,	823 8 10.40	05,403 9.92	
Total earning assets Loans and lease receivables, net of unearned discount Total deposits Common shareholde	10,133,28 9,447, 6,357, 8,490,56	700 8,74	2,695 9 14,338 572 8,2	9,232,615 6,283,798 47,444	3 6,010,840
Non-performing asse December 31: Non-accrual loans Loans 90+ days past Restructured loans Other real estate own	due		\$10,514 23,6 20 18,04	529 33, 40	.012
Net charge-offs as a percentage of average loans (annualized)	0.43%	0.40%	ő 0.4	-1% 0.	35%
Performance ratios					

(annualized) 1.06% Return on average assets 1.00% 1.33% 1.13% Return on common equity 12.66% 15.38% 13.81% 12.36% Net interest margin 4.00% 4.05% 4.15% 3.94% Average shares outstanding - diluted 78,576,536 81,605,806 80,480,627 82,979,286 BancorpSouth, Inc. **Consolidated Balance Sheets** (dollars in thousands) (Unaudited) December 31, December 31, 2002 2001 % Chg Assets Cash & due from banks \$341,513 \$356,976 4.5% Interest bearing deposits with other banks 5,007 18,030 (72.2%) Held-to-maturity securities 1,193,375 1,110,463 7.5% Available-for-sale securities 1,642,172 1,083,191 51.6% Federal funds sold and securities purchased under agreement to resell 139,508 343,511 (59.4%) Loans & leases 6,389,385 6,073,200 5.2% Allowance for credit losses (87,875) (83,150) 5.7% Net loans & leases 6,301,510 5,990,050 5.2% Mortgages held for sale 57,804 65,537 (11.8%) Bank premises & equipment (0.7%) 210.183 211,576 Accrued interest receivable 83.614 85,359 (2.0%) Other real estate owned 18,048 16,140 11.8% Other assets 181,050 130,059 39.2% Total assets \$10,189,247 \$9,395,429 8.4% Liabilities Demand deposits: 6.7% \$1,183,127 \$1,108,499 Non-interest bearing 2,455,821 2,158,698 13.8% Interest bearing Total demand deposits 3,638,948 3,267,197 11.4% Savings & time deposits: Savings 824,902 910,682 (9.4%) Certificates of deposit 4,085,068 3,678,961 11.0% Total savings & time deposits 4,909,970 4,589,643 7.0% Total deposits 8,548,918 7,856,840 8.8% Federal funds purchased and securities sold under agreement to repurchase 457,389 473,912 (3.5%) Short-term borrowings 0 0 ---Accrued interest payable 23,306 31,124 (25.1%) Long-term debt 139,757 140,939 (0.8%) Junior subordinated debt 125,000 0 NA Other liabilities 87,054 87,211 (0.2%) Total liabilities 9,381,424 8,590,026 9.2% Shareholders' Equity 194,202 (4.4%) Common stock 203,064 Capital surplus 11,457 20,773 81.3% Unrealized gain(loss) on securities 37,744 24,243 55.7% 555,103 (2.0%) Retained earnings 566,639 Total shareholders' equity 805,403 807,823 0.3% Total liabilities & \$10,189,247 \$9,395,429 shareholders' equity 8.4%

BancorpSouth, Inc. Consolidated Statements of Income (amounts in thousands, except per share data)

(Unaudited) Quarter Ended Dec-02 Sep-02 Jun-02 Mar-02 Dec-01

Interest Revenue: Loans, including fees \$110,129 \$113,922 \$113,735 \$113,342 \$120,261 Held-to-maturity securities: 15,681 16,577 16,093 16,429 16,706 Available-for-sale 16,277 14,440 15,571 16,413 14,772 securities Short term investments 2,451 2,569 3,427 3,363 3,932 Total interest 144,538 147,508 148,825 149,547 155,671 revenue Interest Expense: 44,695 47,099 46,834 49,901 63,060 Deposits Short term borrowings 1.132 1.268 1.186 1.034 1.571 2,090 2,095 2,069 Long term borrowings 2,112 2,100 Junior subordinated debt 2,547 2,547 2,547 1,783 0 Other interest expense 1,680 1,877 2,107 2,288 2,523 Total interest 52,144 54,886 54,743 57,118 69,254 expense Net interest revenue 92,394 92,622 94,083 92,429 86,417 Provision for credit 7,228 8,208 7,215 6,760 6,542 losses Net interest revenue, after credit loss 85,166 84,414 86,868 85,669 79,875 provision Other Revenue: 6,069 (2,595) 900 5,554 12,913 Mortgage lending 13,557 12,888 12,595 10,210 11,041 Service charges Life insurance premiums 1,031 1,091 1,091 1,127 1,155 Trust income 1,767 1,693 1,644 1,917 1,613 Securities gains, net 170 2,453 2,888 (25) 3,770 5,927 6,123 5,887 5,668 5,262 Insurance commissions 6,661 7,654 7,814 10,479 7,570 Other Total other revenue 35,182 29,307 32,819 34,930 43,324 Other Expense: Salaries and employee benefits 45,985 42,301 40,226 42,591 41,451 Occupancy 5,497 5,485 5,422 5,254 5,132 6,093 6,070 6,264 Equipment 6,535 6,382 1,948 1,922 2,032 1,925 2,143 Telecommunications 25,356 19,995 20,630 20,867 20,842 Other Total other expense 84,879 75,773 74,574 77,172 75,950 Income before 35,469 37,948 45,112 43,427 47,249 income taxes Income tax expense 9,848 11,876 14,185 14,029 15,935 Net Income \$25,621 \$26,072 \$30,927 \$29,398 \$31,314 Net Income Per Share: Basic \$0.38 \$0.36 \$0.33 \$0.33 \$0.39 Diluted \$0.33 \$0.33 \$0.38 \$0.36 \$0.38

BancorpSouth, Inc.

Consolidated Statements of Income

(amounts in thousands, exce	ot per share data	1)	
(Unaudited)	Year To Date		
	Dec-02 D	ec-01	
Interest Revenue:			
Loans, including fees	\$451,127	\$512,846	
Held-to-maturity			
securities:	64,779	67,084	
Available-for-sale			
securities	62,702	59,348	
Short term investments	11,81	0 21,198	
Total interest revenue	590,418	660,475	
Interest Expense:			
Deposits	188,530	300,838	
Short term borrowings	4,621	10,909	
Long term borrowings	8,365	8,640	
Junior subordinated debt	9,423	8 0	
Other interest expense	7,953	10,706	
Total interest expense	218,892	331,093	
Net interest revenue	371,526	329,382	
Provision for credit			

losses	29,411	22,259
Net interest revenue,		
after credit loss		
provision	342,115	307,123
Other Revenue:		
Mortgage lending	9,928	17,186
Service charges	49,249	42,759
Life insurance premiums	4,340	4,528
Trust income	7,021	6,929
Securities gains, net	5,486	10,671
Insurance commissions	23,60	4 20,422
Other	32,611	31,498
Total other revenue	132,239	133,993
Other Expense:		
Salaries and employee		
benefits	171,104	155,680
Occupancy	21,658	20,529
Equipment	24,962	26,799
Telecommunications	7,827	8,693
Other	86,847	83,612
Total other expense	312,398	295,313
Income before		
income taxes	161,956	145,803
Income tax expense	49,938	47,340
Net Income	\$112,018	\$98,463
Net Income Per Share:		
Basic	\$1.40	\$1.19
Diluted	\$1.39	\$1.19

BancorpSouth, Inc. Average Balances, Interest Income and Expense, and Average Yields and Rates (dollars in thousands) Year To Date December 31, 2002 Unaudited Average Yield/ Interest Rate (Taxable equivalent basis) Balance ASSETS Loans net of Unearned Income \$6,342,682 \$452,982 7.14% Held-to-maturity securities: Taxable 998,800 55,091 5.52% 194,089 Non Taxable 14,905 7.68% Available-for-sale securities 1,160,733 54,065 4.66% Taxable 13,287 6.67% Non Taxable 199,218 Short term investments 337,093 11,810 3.50% Total interest earning assets and revenue 9,232,615 602,140 6.52% Other assets 735,800 Less: allowance for credit losses (86,247) Total \$9,882,168

LIABILITIES AND SHAREHOLDERS' EQUITY Deposits: \$35,756 \$2,338,775 Demand - interest bearing 1.53% 12,689 1.49% Savings 852,694 140,085 Time 3,991,757 3.51% Short-term borrowings 457,347 12,574 2.75% Junior subordinated debt 114,726 9,423 8.15% Long-term debt 140,085 8,366 5.97% Total interest bearing 7,895,384 218,893 2.77% liabilities and expense Demand deposits non-interest bearing 1,064,218 Other liabilities 111,673 Total liabilities 9,071,275

Shareholders' equity810,893Total\$9,882,168Net interest revenue\$383,247Net interest margin4.15%Net interest rate spread3.75%Interest bearing liabilities to interest earning assets85.52%Net interest tax equivalent adjustment\$11,721
BancorpSouth, Inc. Average Balances, Interest Income and Expense, and Average Yields and Rates (dollars in thousands) Year To Date Unaudited December 31, 2001 Average Yield/ (Taxable equivalent basis) Balance Interest Rate
ASSETS Loans net of Unearned Income \$6,064,399 \$514,119 8.48% Held-to-maturity securities: Taxable 920,939 56,417 6.13% Non Taxable 214,694 16,411 7.64% Available-for-sale securities Taxable 832,368 50,851 6.11% Non Taxable 180,370 13,073 7.25% Short term investments 439,138 21,197 4.83% Total interest earning assets and revenue 8,651,908 672,068 7.77% Other assets 691,608 Less: allowance for credit losses (81,604) Total \$9,261,912
LIABILITIES AND SHAREHOLDERS' EQUITY Deposits: Demand - interest bearing \$1,893,075 \$50,726 2.68% Savings 885,025 31,839 3.60% Time 3,912,405 218,272 5.58% Short-term borrowings 503,024 21,616 4.30% Junior subordinated debt 0 0 Long-term debt 145,097 8,641 5.96% Total interest bearing liabilities and expense 7,338,626 331,094 4.51% Demand deposits - non-interest bearing 1,003,229 Other liabilities 8,465,206 Shareholders' equity 796,706 Total \$9,261,913 Net interest revenue \$340,974 Net interest rate spread 3.26% Interest bearing liabilities to interest tax equivalent
BancorpSouth, Inc. Average Balances, Interest Income and Expense, and Average Yields and Rates (dollars in thousands) Quarter Ended Unaudited December 31, 2002 Average Yield/ (Taxable equivalent basis) Balance Interest Rate ASSETS

Loans net of Unearned Income \$6,431,410 \$110,573 6.82%

Held-to-maturity securities: Taxable 1,014,286 13,328 5.21% Non Taxable 187,603 7.65% 3,619 Available-for-sale securities Taxable 1.317.550 14.118 4.25% Non Taxable 204,586 3,322 6.44% Short term investments 292,265 2,451 3.33% Total interest earning 9,447,700 147,411 6.19% assets and revenue 773.798 Other assets Less: allowance for credit losses (88,215) Total \$10.133.283 LIABILITIES AND SHAREHOLDERS' EQUITY Deposits: \$2,414,759 \$8,099 Demand - interest bearing 1.33% 2,788 1.33% Savings 832,530 Time 4.128.077 33.808 3.25% Short-term borrowings 2,812 459,505 2.43% Junior subordinated debt 125,000 2,547 8.15% 2,090 5.93% Long-term debt 139,859 Total interest bearing liabilities and expense 8,099,730 52,144 2.55% Demand deposits non-interest bearing 1,115,201 Other liabilities 115,462 **Total liabilities** 9,330,394 Shareholders' equity 802,890 Total \$10,133,284 Net interest revenue \$95,267 4.00% Net interest margin Net interest rate spread 3.64% Interest bearing liabilities to interest earning assets 85.73% Net interest tax equivalent adjustment \$2,873 BancorpSouth, Inc. Average Balances, Interest Income and Expense, and Average Yields and Rates (dollars in thousands) Quarter Ended Unaudited September 30, 2002 Average Yield/ (Taxable equivalent basis) Balance Interest Rate ASSETS Loans net of Unearned Income \$6,412,420 \$114,389 7.08% Held-to-maturity securities: Taxable 1,089,342 14,182 5.17% Non Taxable 194,142 3,685 7.53% Available-for-sale securities Taxable 1,175,225 12,274 4.14% Non Taxable 201,465 3,333 6.56% 248,754 Short term investments 2,569 4.10% Total interest earning assets and revenue 9,321,348 150,432 6.40% 743,218 Other assets Less: allowance for credit losses (86,990) \$9,977,577 Total LIABILITIES AND SHAREHOLDERS' EQUITY Deposits: Demand - interest bearing \$2,357,120 \$9,528 1.60% 821,663 Savings 2,917 1.41% Time 4,088,905 34,654 3.36% Short-term borrowings 464,639 3,146 2.69% Junior subordinated debt 125,000 2,547 8.15% Long-term debt 140,162 2,095 5.93%

Total interest bearing liabilities and expense Demand deposits - non-interest bearing Other liabilities Total liabilities Shareholders' equity Total Net interest revenue Net interest rate spread Interest bearing liabilities interest bearing assets Net interest tax equivale adjustment	1,058,72 107,569 9,163,779 813,79 \$9,977,577 s to		6
BancorpSouth, Inc. Average Balances, Intere and Average Yields and (dollars in thousands)			
Unaudited	June 30, 2002		
/ (Taxable equivalent basis) ASSETS	Average 5) Balanc	Yield/ e Interest	Rate
Loans net of Unearned Ir Held-to-maturity securitie Taxable Non Taxable	es: 954,261 196,409	13,643 5.73	4,202 7.24% 3% 70%
Available-for-sale securiti Taxable Non Taxable Short term investments Total interest earning	1,091,573 197,212	13,417 4.9 3,314 6.7 43 3,427	
assets and revenue Other assets Less: allowance for cred Total	715,892	31 151,772 472)	6.63%
LIABILITIES AND SHAREHOLDERS' EQUITY Deposits: Demand - interest bear Savings Time Short-term borrowings Junior subordinated debt Long-term debt Total interest bearing liabilities and expense Demand deposits - non-interest bearing Other liabilities Total liabilities Shareholders' equity Total Net interest revenue Net interest margin Net interest margin Net interest rate spread Interest bearing liabilities interest earning assets	ing \$2,323 866,708 3,930,864 453,6 125,0 140,458 7,840,27 1,044,43 113,351 8,998,060 819,94 \$9,818,001 s to	00 2,547 2,069 5 9 54,744 0 1 \$97,028 4.24% 3.839 85.349	% 2.91% 8.15% .91% 2.80%
adjustment		2,947	

BancorpSouth, Inc. Average Balances, Interest Income and Expense, and Average Yields and Rates

(dollars in thousands) Quarter Ended Unaudited March 31, 2002 Yield/ Average (Taxable equivalent basis) Balance Interest Rate ASSETS Loans net of Unearned Income \$6,199,602 \$113,818 7.45% Held-to-maturity securities: 935,448 Taxable 13,938 6.04% Non Taxable 198,319 3,832 7.84% Available-for-sale securities 5.48% 1,055,547 14,256 Taxable Non Taxable 193.462 3,318 6.96% Short term investments 385,204 3,363 3.54% Total interest earning assets and revenue 8,967,582 152,525 6.90% Other assets 709,501 Less: allowance for credit losses (84,258) Total \$9,592,825 LIABILITIES AND SHAREHOLDERS' EQUITY Deposits: Demand - interest bearing \$2,257,654 \$8,834 1.59% Savings 890,858 3,560 1.62% Time 3,814,671 37,508 3.99% Short-term borrowings 451,464 3,322 2.98% Junior subordinated debt 83,333 1,783 8.56% Long-term debt 139,859 2,112 6.12% Total interest bearing liabilities and expense 7,637,839 57,119 3.03% Demand deposits non-interest bearing 1,037,730 Other liabilities 110,299 Total liabilities 8,785,869 Shareholders' equity 806,956 Total \$9,592,825 Net interest revenue \$95,406 4.31% Net interest margin Net interest rate spread 3.86% Interest bearing liabilities to interest earning assets 85.17% Net interest tax equivalent adjustment \$2,978 BancorpSouth, Inc. Average Balances, Interest Income and Expense, and Average Yields and Rates (dollars in thousands) Quarter Ended Unaudited December 31, 2001 Yield/ Average (Taxable equivalent basis) Balance Interest Rate ASSETS Loans net of Unearned Income \$6,114,950 \$120,573 7.82% Held-to-maturity securities: Taxable 925,219 14,155 6.07% Non Taxable 204,945 3,925 7.60% Available-for-sale securities Taxable 889,822 12,618 5.63% Non Taxable 192,026 3,314 6.85% Short term investments 415,733 3,932 3.75% Total interest earning assets and revenue 8,742,695 158,517 7.19% Other assets 689,114 Less: allowance for credit losses (83, 361)\$9,348,448 Total LIABILITIES AND

SHAREHOLDERS' EQUITY Deposits:

Demand - interest bearin Savings	g \$2,045,838 \$10,089 1 881,196 5,838 2.63%	1.96%
Time	3,806,071 47,133 4.91%	
Short-term borrowings	497,747 4,094 3.26	%
Long-term debt	0 0	
Total interest bearing	141,036 2,100 5.91%	
liabilities and expense		
Demand deposits - non-interest bearing	7,371,888 69,254 3.73	%
Other liabilities	1,033,567	
Total liabilities	135,332	
Shareholders' equity	8,540,787	
Total	\$807,661	
Net interest revenue	\$9,348,448	
Net interest margin	89,263	
Net interest rate spread	4.05%	
Interest bearing liabilities	to 3.47%	
interest earning assets		
	84.32%	
Net interest tax equivalen adjustment	t	
•	\$2,845	

SOURCE: BancorpSouth, Inc.

CONTACT: L. Nash Allen, Jr., Treasurer and Chief Financial Officer,

+1-662-680-2330, or Gary C. Bonds, Senior Vice President and Controller,

+1-662-680-2332, both of BancorpSouth, Inc.

Web site: http://www.bancorpsouth.com/

Cadence Bank

201 S. Spring St., Tupelo, MS 38804 | (662) 680-2000 https://ir.cadencebank.com/news?item=148