BancorpSouth, Inc. Announces Increased Net Income and Earnings Per Share For Second Quarter

PRNewswire-FirstCall TUPELO, Miss.

BancorpSouth, Inc. today announced net income for the second quarter of 2002 increased 33.0 percent to \$30.9 million, or \$0.38 per basic and diluted share, compared to net income of \$23.2 million, or \$0.28 per basic and diluted share, for the second quarter of 2001.

Net income for the six months ended June 30, 2002 totaled \$60.3 million, a 32.4 percent increase from \$45.6 million for the same period last year. Basic and diluted net income per share for the year-to-date period was \$0.74 per share, compared to basic and diluted net income per share of \$0.55 and \$0.54 respectively, for the same period in 2001.

"Our solid results in the second quarter are further validation of our strategy of careful market expansion and constant emphasis on credit quality," said Aubrey Patterson, BancorpSouth Chairman and Chief Executive Officer. "Interest rates have remained fairly flat through the first half of 2002, and we continue to see the positive effects of repricing activity on deposits, which contributes to an enhanced net interest margin."

During the second quarter of 2002, the Company recorded a decline of \$6.2 million in mortgage lending revenue when compared to the first quarter of 2001, with approximately \$4.2 million of the decline due to impairment to the Company's mortgage servicing asset in the second quarter of 2002. This impairment is a non-cash valuation which generally moves in tandem with mortgage interest rates. Offsetting this decline was a \$2.8 million gain in the second quarter of 2002 on the sale of securities that the Company had previously purchased. The net effect of both the mortgage servicing asset impairment charge and the gain on the sale of securities negatively impacted net income for the second quarter of 2002 by approximately \$900,000, or \$0.01 per basic and diluted share.

"Our ability to minimize interest rate risk through the use of financial instruments is an important factor behind the success of our mortgage business," Patterson continued. "While refinancing activity has slowed, originations remain strong, and our mortgage unit acquired in the February 2002 merger with Pinnacle Bancshares is contributing to our overall strength in mortgage activity."

Patterson noted that the results from the Pinnacle Bancshares merger are exceeding expectations, and the former Pinnacle locations were brought onto the BancorpSouth operating systems in April 2002. "Our proven integration procedures have resulted in minimal customer attrition and we are already beginning to see the benefits of this important entry into the Little Rock, Arkansas market," added Patterson.

Total interest revenue was \$150.2 million in the second quarter of 2002, down 11.5 percent from \$170.0 in the second quarter of 2001 and essentially flat from \$151.0 million in the first quarter of 2002. Revenue from loans, including fees, totaled \$115.1 million, a decrease of 12.6 percent versus the same quarter last year, but up slightly from the first quarter of 2002. Total interest expense for the second quarter was \$54.7 million, down 38.3 percent from \$88.8 million for the second quarter of 2001 and down 4.2 percent from \$57.1 million for the first quarter of 2002.

The average taxable equivalent yield on earning assets was 6.69 percent in the second quarter of 2002 versus 7.99 percent in the second quarter of 2001 and 6.96 percent in the first quarter of 2002. The average rate paid on interest-bearing liabilities during the second quarter of 2002 was 2.80 percent, compared to 4.84 percent during the second quarter of 2001 and 3.03 percent during the first quarter of 2002.

Net interest revenue was \$95.5 million in the second quarter of 2002, up 18.0 percent from \$80.9 million in the second quarter of 2001. Net interest margin was 4.30 percent in the second quarter of 2002 compared to 3.88 percent in the second quarter of 2001 and 4.38 percent in the first quarter of 2002.

Deposit and Loan Activity

At June 30, 2002, total assets were \$9.9 billion, up 6.8 percent from \$9.3 billion at June 30, 2001. Total deposits at June 30, 2002 grew 6.8 percent to \$8.3 billion from \$7.7 billion at June 30, 2001. Total loans at June 30, 2002 were \$6.3 billion, an increase of 6.2 percent over loans of \$6.0 billion on the same date a year ago.

"While our CDs only grew 1.6 percent over the same date last year, we saw significant pockets of growth in our demand deposits such as money market and checking accounts, as our customers kept a larger percentage of their wealth in cash and equivalents amid continued uncertainty in the equity markets," said Patterson.

Provision for Credit Losses and Allowance for Credit Losses

The provision for credit losses for the second quarter of 2002 was \$7.2 million compared to \$4.8 million for the same quarter last year and \$6.8 million for the first quarter of 2002. Annualized net charge-offs for the second quarter of 2002 were 0.39 percent of average loans compared to 0.29 percent of average loans for the second quarter of 2001 and 0.39 percent of average loans for the first quarter of 2002.

At June 30, 2002, non-performing assets totaled \$59.9 million, or 0.94 percent of loans, compared to \$48.8 million, or 0.82 percent of loans, at June 30, 2001 and \$57.2 million, or 0.92 percent of loans, at

March 31, 2002. The allowance for credit losses at June 30, 2002 was 1.36 percent of loans, compared to 1.35 percent of loans at June 30, 2001 and 1.37 percent of loans at March 31, 2002.

"Loan losses are running ahead of last year's pace due to the economic slowdown, but are comparable to the levels seen in the first quarter of this year," said Patterson. "Due to increasing loan volume, we increased our provision for credit losses consistent with our conservative stance regarding credit quality. We believe this vigilance sets us apart from our peer group."

Non-Interest Revenue

Total non-interest revenue for the second quarter of 2002 was \$31.4 million compared to \$32.0 million in the 2001 second quarter and \$33.5 million for the 2002 first quarter. The most significant events in the quarter were the gain on the sale of securities and the attendant impairment from revaluation of the Company's mortgage servicing asset as discussed above.

Service charges increased 15.5 percent to \$12.6 million in the second quarter of 2002 when compared to \$10.9 million in the second quarter of 2001, reflecting an expansion of the Company's deposit services which began in March 2002 and which should, based on second quarter results, continue to positively impact non-interest revenue.

Non-Interest Expense

Non-interest expense for the second quarter of 2002 was \$74.6 million, up 1.8 percent from \$73.2 million for the 2001 second quarter and down 3.4 percent from \$77.2 million for the first quarter of 2002. Salaries and employee benefits declined 5.6 percent between the first and second quarters of this year primarily due to the payment of other benefits related to employee bonuses in the first quarter and decreased stock appreciation rights expense in the second quarter.

Capital Management

During the second quarter of 2002, the Company repurchased 433,885 shares of its outstanding common stock to complete the repurchase of 4.2 million shares authorized under the repurchase program announced on March 5, 2001. In February of 2002, the Company announced a new common stock repurchase plan, which authorized the repurchase of up to an additional 4.1 million shares within a period of 18 months. Repurchase of common stock under this plan began during the second quarter of 2002 and 225,105 shares had been repurchased as of June 30, 2002.

Conference Call

BancorpSouth will conduct a conference call with stock analysts at 1:30 p.m. (Central Time) on July 19, 2002. Investors may listen via the Internet by accessing the Company's website at http://www.bancorpsouth.com/. A replay of the conference call will be available at BancorpSouth's

website following the call.

BancorpSouth, Inc. is a bank holding company headquartered in Tupelo, Mississippi with approximately \$9.9 billion in assets. BancorpSouth operates approximately 250 commercial banking, insurance, trust, broker/dealer and consumer finance locations in Alabama, Arkansas, Louisiana, Mississippi, Tennessee and Texas.

Forward-Looking Statements

Certain statements contained in this news release may not be based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements may be identified by their reference to a future period or periods or by the use of forward-looking terminology such as "anticipate," believe," "estimate," "expect," "may," "might," "will," "would," "could" or "intend." These forward-looking statements include, without limitation, those relating to interest rates, loan volume, credit quality, interest rate margin, integration of former First United Bancshares and Pinnacle Bancshares offices and related cost savings, expansion and prospects of products and services, deposits, capital management and liquidity, mortgage servicing and BancorpSouth's future growth and profitability.

We caution you not to place undue reliance on the forward-looking statements contained in this news release in that actual results could differ materially from those indicated in such forward-looking statements, due to a variety of factors. Those factors include, but are not limited to, changes in economic conditions and government fiscal and monetary policies, fluctuations in prevailing interest rates, the ability of BancorpSouth to reduce interest rates paid on deposits as interest rates decline or stabilize, ability to maintain credit quality, laws and regulations affecting financial institutions, the effects of repricing activity on deposits, the ability of BancorpSouth to compete with other financial services companies, the ability of BancorpSouth to effectively integrate acquisitions, the ability of BancorpSouth to operate and integrate new technology, the ability of BancorpSouth to manage its growth and effectively serve an expanding customer and market base, the ability of BancorpSouth to provide competitive services and products, changes in BancorpSouth's operating or expansion strategy, geographic concentration of BancorpSouth's assets, availability of and costs associated with obtaining adequate and timely sources of liquidity, the ability of BancorpSouth to effectively manage its capital resources, the ability of BancorpSouth to attract, train and retain qualified personnel, the ability of BancorpSouth to effectively market its services and products, the ability of BancorpSouth to repurchase its common stock on favorable terms, the ability of BancorpSouth to identify potential acquisitions, changes in consumer preferences, other factors generally understood to affect the financial results of financial services companies, and other factors described from time to time in BancorpSouth's filings with the Securities and Exchange Commission. We undertake no obligation to update these forwardlooking statements to reflect events or circumstances that occur after the date on which such

statements were made.

Selected Financial Data

Three Months Ended Six Months Ended

June 30, June 30,

2002 2001 2002 2001

(Dollars in thousands, except per share amounts)

Earnings Summary:

Net interest revenue \$95,492 \$80,924 \$189,374 \$162,524

Provision for credit

losses 7,215 4,769 13,975 8,866

31.409 Noninterest revenue 31.991 64.885 59.940 73,246 74,574 151,746 146,078 Noninterest expense 34,900 Income before income taxes 45,112 88,538 67,520 Income tax provision 14,185 11,654 28,214 Net income \$30,927 \$23,246 \$60,324 \$45,565 Earning per share: Basic \$0.38 \$0.28 \$0.74 \$0.55 Diluted: \$0.38 \$0.28 \$0.74 \$0.54

Balance sheet data at June

30:

Total assets \$9,923,525 \$9,294,145 Total earning assets 9,257,974 8,639,134

Loans and lease receivables, net of

unearned discount 6,344,219 5,975,116

Allowance for credit

losses 86,276 80,829 Total deposits 8,255,559 7,732,642

Common shareholders'

equity 830,801 798,539 Book value per share \$10.28 \$9.65

Average balance sheet

data:

Total assets \$9,818,001 \$9,278,858 \$9,706,035 \$9,219,786 Total earning assets 9,187,581 8,670,155 9,078,189 8,605,052

Loans and lease receivables, net of

unearned discount 6,276,605 5,968,176 6,209,820 5,996,800 Total deposits 8,165,640 7,694,561 8,083,731 7,653,726

Common shareholders'

equity 819,941 799,757 813,484 794,852

Non-performing assets at

June 30:

 Non-accrual loans
 13,202
 12,929

 Loans 90+ days past due
 28,755
 25,931

 Restructured loans
 22
 243

 Other real estate owned
 17,908
 9,725

Net charge-offs as a percentage

of average loans

(annualized) 0.39% 0.29% 0.39% 0.33%

Performance ratios

(annualized)

Return on average assets 1.26% 1.00% 1.25% 1.00% Return on common equity 15.13% 11.66% 14.95% 11.56%

Net interest margin 4.30% 3.88% 4.34% 3.95%

Average shares outstanding

- diluted 81,498,916 83,658,238 81,589,600 83,936,788

BancorpSouth, Inc. Consolidated Balance Sheets (dollars in thousands) (Unaudited) June 30, 2002 June 30, 2001 Assets Cash & due from banks 303,599 306,905 Interest bearing deposits with other banks 12.108 12.460 Held-to-maturity securities 1,223,435 1,140,030 Available-for-sale securities 1,115,762 881,202 Federal funds sold and securities purchased under agreement to resell 518,727 585,131 Loans & leases 6,344,219 5,975,116 Allowance for credit losses (86,276)(80,829)Net loans & leases 5,894,287 6,257,943 Mortgages held for sale 43,723 45,194 Bank premises & equipment 211,451 206,069 Accrued interest receivable 79,524 89,298 18,295 9,650 Other real estate owned Other assets 138,958 123.919 Total assets 9,923,525 9,294,145 Liabilities Demand deposits: Non-interest bearing 1,096,257 1,042,523 1,847,738 2,306,227 Interest bearing 3,402,484 Total demand deposits 2,890,261 Savings & time deposits: Savings 851,714 905,089 Certificates of deposit 4,001,361 3,937,292 Total savings & time deposits 4,853,075 4,842,381 Total deposits 8,255,559 7,732,642 Federal funds purchased and securities sold under agreement to repurchase 458,807 507,432 Short-term borrowings 4,000 0 Accrued interest payable 26,309 40,010 Long-term debt 140,357 141,503 Junior subordinated debt 125,000 Other liabilities 82.692 74,019 Total liabilities 9,092,724 8,495,606 Shareholders' Equity Common stock 202,052 206,857 Capital surplus 18,115 31,886 Unrealized gain(loss) on securities 27,080 22,551 Retained earnings 537,245 583,554 Total shareholders' equity 830,801 798,539 Total liabilities & shareholders' equity 9,923,525 9,294,145

BancorpSouth, Inc.
Consolidated Statements of Income
(amounts in thousands, except per share data)
(Unaudited) Quarter Ended

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Jun-02 Mar-02 Dec-01 Sep-01 Jun-01
Interest Revenue:
Loans, including
           $115,144 $114,796 $121,626 $128,049 $131,794
fees
Held-to-maturity
             16,093 16,429 16,706 17,698 16,630
 securities:
Available-for-
sale
             15,571 16,413 14,772 14,757 14,243
 securities
Short term
                                             7,009
               3,427 3,363
                              3,932
investments
                                      4,477
 Total interest
             150,235 151,001 157,036 164,981 169,676
  revenue
Interest Expense:
Deposits
             46,834 49,901
                              63,060 73,071 80,763
Short term
                                      2,700
               1,186
                      1,034
                              1,571
                                             3,082
borrowings
Long term
borrowings
               2.069
                      2,112
                              2,100 2,105
                                            2.171
Junior
subordinated
debt
             2,547 1,783
                              0
                                    0
                                          0
Other interest
              2,107
                      2,288
                             2,523
                                    2,669
                                            2,736
expense
 Total interest
              54,743 57,118 69,254 80,545 88,752
  expense
  Net interest
              95,492 93,883 87,782 84,436 80,924
  revenue
Provision for
credit
 losses
             7,215 6,760
                           6,542 6,852
                                           4,769
  Net interest
  revenue.
  after credit
   loss
             88,277 87,123 81,240 77,584 76,155
   provision
Other Revenue:
                  900
                        5,554 12,913 (1,462) 7,068
Mortgage lending
Service charges
               12,595 10,210 11,041 10,469 10,906
Life insurance
premiums
               1,091
                      1,127
                              1,155
                                      1,151
                                             1.127
Trust income
               1,644 1,917
                             1,613
                                     2,022
                                             1,610
Securities gains,
net
            2,888
                     (25) 3,770 3,943
                                           74
Insurance
commissions
                5,887 5,668 5,262 5,146 5,405
Other
             6,404 9,025 6,205 5,465 5,801
  Total other
              31,409 33,476 41,959 26,734 31,991
  revenue
Other Expense:
Salaries and
employee
benefits
             40,226 42,591 41,451 37,083
                                             38,425
               5,422 5,254 5,132
Occupancy
                                     5,263
                                             5,005
               6,264 6,535 6,382
                                      6,442
Equipment
                                             6,943
Telecommunication
                  1,925 2,143 2,244 2,123
            2,032
Other
             20,630 20,867 20,842 22,253 20,750
  Total other
              74,574 77,172 75,950 73,285 73,246
  expense
  Income before
  income taxes 45,112 43,427 47,249 31,033 34,900
Income tax
              14,185 14,029 15,935
expense
                                      9,450 11,654
  Net Income
               30,927 29,398 31,314 21,583 23,246
Net Income Per
Share:
             $0.38
                    $0.36
                           $0.39
                                   $0.26
 Basic
                                           $0.28
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Diluted

\$0.38

\$0.36 \$0.38 \$0.26

\$0.28

BancorpSouth, Inc. Consolidated Statements of Income (amounts in thousands, except per share data) (Unaudited) Year To Date lun-02 Jun-01 Interest Revenue: Loans, including fees \$229,941 \$268,531 Held-to-maturity 32,522 securities: 32,681 Available-for-sale 31,984 29,819 securities Short term investments 6.789 12.787 Total interest revenue 301,236 343,818 Interest Expense: Deposits 96,736 164,707 Short term borrowings 2,220 6,639 4,436 Long term borrowings 4,181 Junior subordinated debt 4.330 0 4,395 Other interest expense 5,512 Total interest expense 111,862 181,294 Net interest revenue 189,374 162,524 Provision for credit losses 13,975 8.866 Net interest revenue, after credit loss provision 175,399 153,658 Other Revenue: 6,454 Mortgage lending 5,735 Service charges 22.805 21.248 Life insurance premiums 2,218 2,222 Trust income 3,561 3,294 2,863 2,958 Securities gains, net Insurance commissions 11,554 10,013 Other 15,430 14,470 Total other revenue 64,885 59,940 Other Expense: Salaries and employee benefits 82,817 77,146 10,134 Occupancy 10,676 Equipment 12,799 13,975 Telecommunications 3,957 4,305 Other 41,497 40,518 Total other expense 151,746 146,078 Income before income taxes 88,538 67,520 Income tax expense 28,214 21,955 60,324 45,565 Net Income Net Income Per Share: Basic \$0.74 \$0.55 Diluted \$0.74 \$0.54

BancorpSouth, Inc. Average Balances, Interest Income and Expense, and Average Yields and Rates (dollars in thousands) Year To Date Unaudited June 30, 2002 Average Yield/ (Taxable equivalent basis) Interest Balance Rate **ASSETS** Loans net of Unearned Income \$6,262,136 \$230,884 Held-to-maturity securities: 944,906 27,581 5.89% Taxable Non Taxable 197,359 7,601 7.77% Available-for-sale securities 1,073,660 27,673 5.20% Taxable Non Taxable 195,347 6,632 6.85% Short term investments 6,790 3.38% 404,781

Total interest earning

9,078,189 307,161 6.82% assets and revenue

Other assets 712,714 Less: allowance for credit losses (84,868)Total \$9.706.035

LIABILITIES AND

SHAREHOLDERS' EQUITY

Deposits:

\$2,290,828 \$18,129 Demand - interest bearing 1.60%

6,984 1.60% Savings 878,716 Time 3.873.088 71.623 3.73% Short-term borrowings 452,543 6,616 2.95% Junior subordinated debt 104,282 4,330 8.15% Long-term debt 140,160 4,181 6.02% Total interest bearing

liabilities and expense

7,739,617 111,863 2.91%

Demand deposits non-interest bearing 1.041.099 Other liabilities 111,834 Total liabilities 8,892,550 Shareholders' equity \$813,484 Total \$9,706,035

Net interest revenue \$195,298 Net interest margin 4.34% Net interest rate spread 3.91%

Interest bearing liabilities to

interest earning assets 85.26%

Net interest tax equivalent

\$5,925 adjustment

BancorpSouth, Inc.

Average Balances, Interest Income and Expense,

and Average Yields and Rates

(dollars in thousands) Year To Date Unaudited June 30, 2001

Yield/ Average

(Taxable equivalent basis) Balance Interest Rate

ASSETS

Loans net of Unearned Income \$6,043,981 \$269,174 8.98%

Held-to-maturity securities:

Taxable 875,977 27,176 6.26% 8,469 Non Taxable 223,420 7.64%

Available-for-sale securities

Taxable 803,572 25,665 6.44% Non Taxable 169,367 6,391 7.61% Short term investments 488,735 12,787 5.28%

Total interest earning

assets and revenue 8,605,052 349,662 8.19%

Other assets 695,422 Less: allowance for credit losses (80,688)Total \$9,219,786

LIABILITIES AND

SHAREHOLDERS' EQUITY

Deposits:

\$27,685 Demand - interest bearing \$1,800,927 3.10%

Savings 893,345 19,698 4.45% Time 3,973,173 117,324 5.95% Short-term borrowings 501,479 12,151 4.89% Junior subordinated debt 0 Long-term debt 149,080 4,436 6.00%

Total interest bearing 7,318,004 181,294 5.00% liabilities and expense

Demand deposits -

non-interest bearing 986,281 Other liabilities 120.649 Total liabilities 8,424,934 Shareholders' equity \$794,852 Total \$9,219,786

Net interest revenue\$168,368Net interest margin3.95%Net interest rate spread3.20%

Interest bearing liabilities to

interest earning assets 85.04%

Net interest tax equivalent

adjustment \$5,844

BancorpSouth, Inc.

Average Balances, Interest Income

and Expense,

and Average Yields and Rates

(dollars in thousands) Quarter Ended Unaudited June 30, 2002

Average Yield/

(Taxable equivalent basis) Balance Interest Rate

ASSETS

Loans net of Unearned Income \$6,323,983 \$115,611 7.33%

Held-to-maturity securities:

 Taxable
 954,261
 13,643
 5.73%

 Non Taxable
 196,409
 3,769
 7.70%

Available-for-sale securities

 Taxable
 1,091,573
 13,417
 4.93%

 Non Taxable
 197,212
 3,314
 6.74%

 Short term investments
 424,143
 3,427
 3.24%

Total interest earning

assets and revenue 9,187,581 153,181 6.69%

Other assets 715,892 Less: allowance for credit losses (85,472)

Total \$9,818,001

LIABILITIES AND

SHAREHOLDERS' EQUITY

Deposits:

Demand - interest bearing \$2,323,638 \$9,295 1.60%

866,708 Savings 3,424 1.58% Time 3,930,864 3.48% 34,115 Short-term borrowings 3.293 453,611 2.91% Junior subordinated debt 125,000 2,547 8.15% Long-term debt 140,458 2,069 5.91%

Total interest bearing

liabilities and expense 7,840,279 54,743 2.80%

Demand deposits -

non-interest bearing 1,044,430
Other liabilities 113,351
Total liabilities 8,998,060
Shareholders' equity \$819,941
Total \$9,818,001

Net interest revenue\$98,438Net interest margin4.30%Net interest rate spread3.89%

Interest bearing liabilities to

interest earning assets 85.34%

Net interest tax equivalent

adjustment \$2,946

BancorpSouth, Inc.

Average Balances, Interest Income and Expense,

and Average Yields and Rates

(dollars in thousands) Quarter Ended
Unaudited March 31, 2002
Average Yield/

(Taxable equivalent basis) Balance Interest Rate

ASSETS

Loans net of Unearned Income \$6,199,602 \$115,273 7.54%

Held-to-maturity securities:

Taxable 935,448 13,938 6.04%

Non Taxable 198,319 3,832 7.84%

Available-for-sale securities

 Taxable
 1,055,547
 14,256
 5.48%

 Non Taxable
 193,462
 3,318
 6.96%

 Short term investments
 385,204
 3,363
 3.54%

Total interest earning

assets and revenue 8,967,582 153,980 6.96%

Other assets 709,501
Less: allowance for credit losses (84,258)

Less: allowance for credit losses (84,258)

Total \$9,592,825

LIABILITIES AND

SHAREHOLDERS' EQUITY

Deposits:

Demand - interest bearing \$2,257,654 \$8,834 1.59%

Savings 890,858 3,560 1.62% 37,509 3.99% Time 3,814,671 3,322 2.98% Short-term borrowings 451,464 Iunior subordinated debt 83.333 1.783 8.15% Long-term debt 139,859 2,112 6.12%

Total interest bearing

liabilities and expense 7,637,839 57,118 3.03%

Demand deposits -

non-interest bearing 1,037,730
Other liabilities 110,299
Total liabilities 8,785,869
Shareholders' equity \$806,956
Total \$9,592,825

Net interest revenue\$96,862Net interest margin4.38%Net interest rate spread3.93%

Interest bearing liabilities to

interest earning assets 85.17%

Net interest tax equivalent

adjustment \$2,979

BancorpSouth, Inc.

Average Balances, Interest Income and Expense,

and Average Yields and Rates

(dollars in thousands) Quarter Ended
Unaudited December 31, 2001
Average Yield/

(Taxable equivalent basis) Balance Interest Rate

ASSETS

Loans net of Unearned Income \$6,114,950 \$121,938 7.91%

Held-to-maturity securities:

Taxable 925,219 14,155 6.07% Non Taxable 204,945 3,925 7.60%

Available-for-sale securities

 Taxable
 889,326
 12,617
 5.63%

 Non Taxable
 192,026
 3,314
 6.85%

 Short term investments
 416,228
 3,933
 3.75%

Total interest earning

assets and revenue 8,742,694 159,882 7.26%

Other assets 689,115

Less: allowance for credit losses (83,361)

Total \$9,348,448

LIABILITIES AND

SHAREHOLDERS' EQUITY

Deposits:

Demand - interest bearing \$2,045,838 \$10,089 1.96%

 Savings
 881,196
 5,838
 2.63%

 Time
 3,806,071
 47,133
 4.91%

 Short-term borrowings
 497,747
 4,094
 3.26%

 Long-term debt
 141,036
 2,100
 5.91%

Total interest bearing

liabilities and expense 7,371,888 69,254 3.73%

Demand deposits -

non-interest bearing 1,033,567
Other liabilities 135,332
Total liabilities 8,540,787
Shareholders' equity 807,661
Total \$9,348,448

Net interest revenue\$90,628Net interest margin4.11%Net interest rate spread3.53%

Interest bearing liabilities to

interest earning assets 84.3%

Net interest tax equivalent

adjustment \$2,846

BancorpSouth, Inc.

Average Balances, Interest Income and Expense,

and Average Yields and Rates

(dollars in thousands) Quarter Ended
Unaudited September 30, 2001
Average Yield/

(Taxable equivalent basis) Balance Interest Rate

ASSETS

Loans net of Unearned Income \$6,054,016 \$128,367 8.41%

Held-to-maturity securities:

Taxable 1,005,116 15,086 5.95% Non Taxable 207,277 4,017 7.69%

Available-for-sale securities

 Taxable
 831,339
 12,559
 5.99%

 Non Taxable
 190,362
 3,368
 7.02%

 Short term investments
 365,195
 4,487
 4.87%

Total interest earning

assets and revenue 8,653,305 167,884 7.70%

Other assets 686,603 Less: allowance for credit losses (81,651)

Total \$9,258,257

LIABILITIES AND

SHAREHOLDERS' EQUITY

Deposits:

Demand - interest bearing \$1,921,604 \$12,952 2.67%

 Savings
 872,486
 6,303
 2.87%

 Time
 3,899,185
 53,816
 5.48%

 Short-term borrowings
 511,342
 5,370
 4.17%

 Long-term debt
 141,323
 2,105
 5.91%

Total interest bearing

liabilities and expense 7,345,940 80,546 4.35%

Demand deposits -

non-interest bearing 1,006,233
Other liabilities 116,684
Total liabilities 8,468,857
Shareholders' equity 789,400
Total \$9,258,257

Net interest revenue \$87,338

Net interest margin4.00%Net interest rate spread3.35%

Interest bearing liabilities to

interest earning assets 84.9%

Net interest tax equivalent

adjustment \$2,901

BancorpSouth, Inc.

Average Balances, Interest Income

and Expense,

and Average Yields and Rates

(dollars in thousands) Quarter Ended Unaudited June 30, 2001

Average Yield/

(Taxable equivalent basis) Balance Interest Rate

ASSETS

Loans net of Unearned Income \$6,024,236 \$132,119 8.80%

Held-to-maturity securities:

Taxable 908,896 13,964 6.16% Non Taxable 214,305 4,103 7.68%

Available-for-sale securities

 Taxable
 767,913
 12,056
 6.30%

 Non Taxable
 182,598
 3,360
 7.38%

 Short term investments
 572,207
 7,013
 4.92%

Total interest earning

assets and revenue 8,670,155 172,615 7.99%

Other assets 689,128 Less: allowance for credit losses (80,425) Total \$9,278,858

LIABILITIES AND

SHAREHOLDERS' EQUITY

Deposits:

Demand - interest bearing \$1,830,983 \$13,345 2.92%

 Savings
 889,841
 9,013
 4.06%

 Time
 3,971,149
 58,405
 5.90%

 Short-term borrowings
 512,104
 5,819
 4.56%

 Long-term debt
 146,321
 2,171
 5.95%

Total interest bearing

liabilities and expense 7,350,398 88,753 4.84%

Demand deposits -

non-interest bearing 1,002,588
Other liabilities 126,115
Total liabilities 8,479,101
Shareholders' equity 799,757
Total \$9,278,858

Net interest revenue\$83,862Net interest margin3.88%Net interest rate spread3.15%

Interest bearing liabilities to

interest earning assets 84.78%

Net interest tax equivalent

adjustment \$2,938

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SOURCE: BancorpSouth, Inc.

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