# BancorpSouth, Inc. Announces Increased Net Income and Earnings Per Share For Second Quarter 

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TUPELO, Miss.

BancorpSouth, Inc. today announced net income for the second quarter of 2002 increased 33.0 percent to $\$ 30.9$ million, or $\$ 0.38$ per basic and diluted share, compared to net income of $\$ 23.2$ million, or $\$ 0.28$ per basic and diluted share, for the second quarter of 2001.

Net income for the six months ended June 30, 2002 totaled $\$ 60.3$ million, a 32.4 percent increase from $\$ 45.6$ million for the same period last year. Basic and diluted net income per share for the year-to-date period was $\$ 0.74$ per share, compared to basic and diluted net income per share of $\$ 0.55$ and $\$ 0.54$ respectively, for the same period in 2001.
"Our solid results in the second quarter are further validation of our strategy of careful market expansion and constant emphasis on credit quality," said Aubrey Patterson, BancorpSouth Chairman and Chief Executive Officer. "Interest rates have remained fairly flat through the first half of 2002, and we continue to see the positive effects of repricing activity on deposits, which contributes to an enhanced net interest margin."

During the second quarter of 2002, the Company recorded a decline of $\$ 6.2$ million in mortgage lending revenue when compared to the first quarter of 2001, with approximately $\$ 4.2$ million of the decline due to impairment to the Company's mortgage servicing asset in the second quarter of 2002. This impairment is a non-cash valuation which generally moves in tandem with mortgage interest rates. Offsetting this decline was a $\$ 2.8$ million gain in the second quarter of 2002 on the sale of securities that the Company had previously purchased. The net effect of both the mortgage servicing asset impairment charge and the gain on the sale of securities negatively impacted net income for the second quarter of 2002 by approximately $\$ 900,000$, or $\$ 0.01$ per basic and diluted share.
"Our ability to minimize interest rate risk through the use of financial instruments is an important factor behind the success of our mortgage business," Patterson continued. "While refinancing activity has slowed, originations remain strong, and our mortgage unit acquired in the February 2002 merger with Pinnacle Bancshares is contributing to our overall strength in mortgage activity."

Patterson noted that the results from the Pinnacle Bancshares merger are exceeding expectations, and the former Pinnacle locations were brought onto the BancorpSouth operating systems in April 2002. "Our proven integration procedures have resulted in minimal customer attrition and we are already beginning to see the benefits of this important entry into the Little Rock, Arkansas market," added Patterson.

Net Interest Revenue

Total interest revenue was $\$ 150.2$ million in the second quarter of 2002, down 11.5 percent from $\$ 170.0$ in the second quarter of 2001 and essentially flat from $\$ 151.0$ million in the first quarter of 2002. Revenue from loans, including fees, totaled $\$ 115.1$ million, a decrease of 12.6 percent versus the same quarter last year, but up slightly from the first quarter of 2002. Total interest expense for the second quarter was $\$ 54.7$ million, down 38.3 percent from $\$ 88.8$ million for the second quarter of 2001 and down 4.2 percent from $\$ 57.1$ million for the first quarter of 2002.

The average taxable equivalent yield on earning assets was 6.69 percent in the second quarter of 2002 versus 7.99 percent in the second quarter of 2001 and 6.96 percent in the first quarter of 2002. The average rate paid on interest-bearing liabilities during the second quarter of 2002 was 2.80 percent, compared to 4.84 percent during the second quarter of 2001 and 3.03 percent during the first quarter of 2002.

Net interest revenue was $\$ 95.5$ million in the second quarter of 2002 , up 18.0 percent from $\$ 80.9$ million in the second quarter of 2001. Net interest margin was 4.30 percent in the second quarter of 2002 compared to 3.88 percent in the second quarter of 2001 and 4.38 percent in the first quarter of 2002.

## Deposit and Loan Activity

At June 30, 2002, total assets were $\$ 9.9$ billion, up 6.8 percent from $\$ 9.3$ billion at June 30, 2001. Total deposits at June 30, 2002 grew 6.8 percent to $\$ 8.3$ billion from $\$ 7.7$ billion at June 30, 2001. Total loans at June 30, 2002 were $\$ 6.3$ billion, an increase of 6.2 percent over loans of $\$ 6.0$ billion on the same date a year ago.
"While our CDs only grew 1.6 percent over the same date last year, we saw significant pockets of growth in our demand deposits such as money market and checking accounts, as our customers kept a larger percentage of their wealth in cash and equivalents amid continued uncertainty in the equity markets," said Patterson.

## Provision for Credit Losses and Allowance for Credit Losses

The provision for credit losses for the second quarter of 2002 was $\$ 7.2$ million compared to $\$ 4.8$ million for the same quarter last year and $\$ 6.8$ million for the first quarter of 2002. Annualized net charge-offs for the second quarter of 2002 were 0.39 percent of average loans compared to 0.29 percent of average loans for the second quarter of 2001 and 0.39 percent of average loans for the first quarter of 2002.

At June 30, 2002, non-performing assets totaled $\$ 59.9$ million, or 0.94 percent of loans, compared to $\$ 48.8$ million, or 0.82 percent of loans, at June 30,2001 and $\$ 57.2$ million, or 0.92 percent of loans, at

March 31, 2002. The allowance for credit losses at June 30, 2002 was 1.36 percent of loans, compared to 1.35 percent of loans at June 30, 2001 and 1.37 percent of loans at March 31, 2002.
"Loan losses are running ahead of last year's pace due to the economic slowdown, but are comparable to the levels seen in the first quarter of this year," said Patterson. "Due to increasing loan volume, we increased our provision for credit losses consistent with our conservative stance regarding credit quality. We believe this vigilance sets us apart from our peer group."

## Non-Interest Revenue

Total non-interest revenue for the second quarter of 2002 was $\$ 31.4$ million compared to $\$ 32.0$ million in the 2001 second quarter and $\$ 33.5$ million for the 2002 first quarter. The most significant events in the quarter were the gain on the sale of securities and the attendant impairment from revaluation of the Company's mortgage servicing asset as discussed above.

Service charges increased 15.5 percent to $\$ 12.6$ million in the second quarter of 2002 when compared to $\$ 10.9$ million in the second quarter of 2001, reflecting an expansion of the Company's deposit services which began in March 2002 and which should, based on second quarter results, continue to positively impact non-interest revenue.

## Non-Interest Expense

Non-interest expense for the second quarter of 2002 was $\$ 74.6$ million, up 1.8 percent from $\$ 73.2$ million for the 2001 second quarter and down 3.4 percent from $\$ 77.2$ million for the first quarter of 2002. Salaries and employee benefits declined 5.6 percent between the first and second quarters of this year primarily due to the payment of other benefits related to employee bonuses in the first quarter and decreased stock appreciation rights expense in the second quarter.

## Capital Management

During the second quarter of 2002, the Company repurchased 433,885 shares of its outstanding common stock to complete the repurchase of 4.2 million shares authorized under the repurchase program announced on March 5, 2001. In February of 2002, the Company announced a new common stock repurchase plan, which authorized the repurchase of up to an additional 4.1 million shares within a period of 18 months. Repurchase of common stock under this plan began during the second quarter of 2002 and 225,105 shares had been repurchased as of June 30, 2002.

## Conference Call

BancorpSouth will conduct a conference call with stock analysts at 1:30 p.m. (Central Time) on July 19, 2002. Investors may listen via the Internet by accessing the Company's website at http://www.bancorpsouth.com/. A replay of the conference call will be available at BancorpSouth's
website following the call.

BancorpSouth, Inc. is a bank holding company headquartered in Tupelo, Mississippi with approximately $\$ 9.9$ billion in assets. BancorpSouth operates approximately 250 commercial banking, insurance, trust, broker/dealer and consumer finance locations in Alabama, Arkansas, Louisiana, Mississippi, Tennessee and Texas.

## Forward-Looking Statements

Certain statements contained in this news release may not be based on historical facts and are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements may be identified by their reference to a future period or periods or by the use of forwardlooking terminology such as "anticipate," believe," "estimate," "expect," "may," "might," "will," "would," "could" or "intend." These forward-looking statements include, without limitation, those relating to interest rates, Ioan volume, credit quality, interest rate margin, integration of former First United Bancshares and Pinnacle Bancshares offices and related cost savings, expansion and prospects of products and services, deposits, capital management and liquidity, mortgage servicing and BancorpSouth's future growth and profitability.

We caution you not to place undue reliance on the forward-looking statements contained in this news release in that actual results could differ materially from those indicated in such forward-looking statements, due to a variety of factors. Those factors include, but are not limited to, changes in economic conditions and government fiscal and monetary policies, fluctuations in prevailing interest rates, the ability of BancorpSouth to reduce interest rates paid on deposits as interest rates decline or stabilize, ability to maintain credit quality, laws and regulations affecting financial institutions, the effects of repricing activity on deposits, the ability of BancorpSouth to compete with other financial services companies, the ability of BancorpSouth to effectively integrate acquisitions, the ability of BancorpSouth to operate and integrate new technology, the ability of BancorpSouth to manage its growth and effectively serve an expanding customer and market base, the ability of BancorpSouth to provide competitive services and products, changes in BancorpSouth's operating or expansion strategy, geographic concentration of BancorpSouth's assets, availability of and costs associated with obtaining adequate and timely sources of liquidity, the ability of BancorpSouth to effectively manage its capital resources, the ability of BancorpSouth to attract, train and retain qualified personnel, the ability of BancorpSouth to effectively market its services and products, the ability of BancorpSouth to repurchase its common stock on favorable terms, the ability of BancorpSouth to identify potential acquisitions, changes in consumer preferences, other factors generally understood to affect the financial results of financial services companies, and other factors described from time to time in BancorpSouth's filings with the Securities and Exchange Commission. We undertake no obligation to update these forwardlooking statements to reflect events or circumstances that occur after the date on which such
statements were made.

Selected Financial Data

| Three Months Ended | Six Months Ended |  |
| :--- | :--- | :--- |
| June 30, | June 30, |  |
| 2002 | 2001 | 2002 |

(Dollars in thousands,
except per share amounts)
Earnings Summary:

| Net interest revenue | $\$ 95,492$ | $\$ 80,924$ | $\$ 189,374$ | $\$ 162,524$ |  |
| :--- | :---: | :---: | :---: | :---: | :--- |
| Provision for credit | 7,215 | 4,769 | 13,975 | 8,866 |  |
| losses | 31,409 | 31,991 | 64,885 | 59,940 |  |
| Noninterest revenue | 74,574 | 73,246 | 151,746 | 146,078 |  |
| Noninterest expense | 74, |  |  |  |  |
| Income before income taxes | 45,112 | 34,900 | 88,538 | 67,520 |  |
| Income tax provision | 14,185 | 11,654 | 28,214 | 21,955 |  |
| Net income | $\$ 30,927$ | $\$ 23,246$ | $\$ 60,324$ | $\$ 45,565$ |  |
| Earning per share: | Basic | $\$ 0.38$ | $\$ 0.28$ | $\$ 0.74$ | $\$ 0.55$ |
| Diluted: | $\$ 0.38$ | $\$ 0.28$ | $\$ 0.74$ | $\$ 0.54$ |  |

Balance sheet data at June
30:
Total assets \$9,923,525 \$9,294,145
Total earning assets
9,257,974 8,639,134
Loans and lease
receivables, net of
unearned discount 6,344,219 5,975,116
Allowance for credit
losses 86,276 80,829

Total deposits $\quad 8,255,559 \quad 7,732,642$
Common shareholders'
equity 830,801 798,539
Book value per share $\quad \$ 10.28 \quad \$ 9.65$

Average balance sheet
data:
Total assets $\quad \$ 9,818,001$ \$9,278,858 \$9,706,035 \$9,219,786
Total earning assets $\quad 9,187,581 \quad 8,670,155 \quad 9,078,189 \quad 8,605,052$
Loans and lease receivables, net of
unearned discount $\quad 6,276,605 \quad 5,968,176 \quad 6,209,820 \quad 5,996,800$
Total deposits 8,165,640 7,694,561 8,083,731 7,653,726
Common shareholders'
$\begin{array}{lllll}\text { equity } & 819,941 & 799,757 & 813,484 & 794,852\end{array}$
Non-performing assets at
June 30:

| Non-accrual loans |  | 13,202 | 12,929 |
| :---: | :---: | :---: | :---: |
| Loans 90+ days past due |  | 28,755 | 25,931 |
| Restructured loans |  | 22 | 243 |
| Other real estate owned |  | 17,908 | 9,725 |
| Net charge-offs as a percentage of average loans (annualized) | 0.39\% | 0.39\% | 0.33\% |

Performance ratios
(annualized)
$\begin{array}{lllll}\text { Return on average assets } & 1.26 \% & 1.00 \% & 1.25 \% & 1.00 \% \\ \text { Return on common equity } & 15.13 \% & 11.66 \% & 14.95 \% & 11.56 \%\end{array}$
Net interest margin $4.30 \% \quad 3.88 \% \quad 4.34 \% \quad 3.95 \%$
Average shares outstanding
-diluted 81,498,916 83,658,238 81,589,600 83,936,788

| BancorpSouth, Inc. |  |  |
| :---: | :---: | :---: |
| Consolidated Balance Sheets (dollars in thousands) |  |  |
| (Unaudited) J | June 30, 2002 | June 30, 2001 |
| Assets |  |  |
| Cash \& due from banks | 303,599 | 9306,905 |
| Interest bearing deposits with |  |  |
| other banks | 12,108 | 12,460 |
| Held-to-maturity |  |  |
| Available-for-sale |  |  |
| Federal funds sold and securities purchased under agreement |  |  |
| to resell | 518,727 | 585,131 |
| Loans \& leases | 6,344,219 | 5,975,116 |
| Allowance for credit |  |  |
| Net loans \& leases | 6,257,943 | 5,894,287 |
| Mortgages held for sale | 43,723 | 45,194 |
| $\begin{array}{ll}\text { Bank premises \& equipment } & \text { 211,451 }\end{array}$ |  |  |
| Accrued interest |  |  |
| Other real estate owned | d 18,295 | 9,650 |
| Other assets | 138,958 | 123,919 |
| Total assets | 9,923,525 | 9,294,145 |
| Liabilities |  |  |
| Demand deposits: |  |  |
| Non-interest bearing | 1,096,257 | 1,042,523 |
| Interest bearing | 2,306,227 | 1,847,738 |
| Total demand deposits | 3,402,484 | 2,890,261 |
| Savings \& time deposits: |  |  |
| Savings | 851,714 | 905,089 |
| Certificates of deposit | 4,001,361 | 3,937,292 |
| Total savings \& time deposits | 4,853,075 | 4,842,381 |
| Total deposits | 8,255,559 | 7,732,642 |
| Federal funds purchased and securities sold under |  |  |
| Short-term borrowings | 4,000 | 0 |
| Accrued interest payable | e 26,309 | 40,010 |
| Long-term debt | 140,357 | 141,503 |
| Junior subordinated debt | t 125,000 | 0 |
| Other liabilities | 82,692 | 74,019 |
| Total liabilities | 9,092,724 | 8,495,606 |
| Shareholders' Equity |  |  |
| Common stock | 202,052 | 206,857 |
| Capital surplus | 18,115 | 31,886 |
| Unrealized gain(loss) on |  |  |
| Retained earnings | 583,554 | 537,245 |
| Total shareholders' equity | 830,801 | 798,539 |
| Total liabilities \& shareholders' equity | -9,923,525 | 9,294,145 |

BancorpSouth, Inc.
Consolidated Statements of Income
(amounts in thousands, except per share data)
(Unaudited) Quarter Ended

Jun-02 Mar-02 Dec-01 Sep-01 Jun-01
Interest Revenue:
Loans, including
fees $\quad \$ 115,144$ \$114,796 \$121,626 \$128,049 \$131,794
Held-to-maturity
securities: $16,093 \quad 16,429 \quad 16,706 \quad 17,698 \quad 16,630$
Available-for-
sale

| securities <br> Short term <br> investments | 15,571 | 16,413 | 14,772 | 14,757 | 14,243 |
| :--- | ---: | ---: | ---: | ---: | :--- |
| Total interest <br> revenue | 150,235 | 151,001 | 157,036 | 164,981 | 169,676 |

Interest Expense

| Deposits | 46,834 | 49,901 | 63,060 | 73,071 | 80,763 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Short term

| borrowings | 1,186 | 1,034 | 1,571 | 2,700 | 3,082 |
| :--- | :--- | :--- | :--- | :--- | :--- |


| Long term <br> borrowings | 2,069 | 2,112 | 2,100 | 2,105 | 2,171 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Junior

| subordinated <br> debt | 2,547 | 1,783 | 0 | 0 | 0 |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Other interest <br> expense | 2,107 | 2,288 | 2,523 | 2,669 | 2,736 |  |
| Total interest <br> expense | 54,743 | 57,118 | 69,254 | 80,545 | 88,752 |  |
| Net interest <br> revenue | 95,492 | 93,883 | 87,782 | 84,436 | 80,924 |  |

Provision for
credit

| losses | 7,215 | 6,760 | 6,542 | 6,852 |
| :--- | :--- | :--- | :--- | :--- |
| 4,769 |  |  |  |  |

Net interest
revenue,
after credit
loss
$\begin{array}{llllll}\text { provision } & 88,277 & 87,123 & 81,240 & 77,584 & 76,155\end{array}$
Other Revenue:

| Mortgage lending | 900 | 5,554 | 12,913 | $(1,462)$ | 7,068 |
| :--- | ---: | :---: | :---: | :---: | :---: |
| Service charges | 12,595 | 10,210 | 11,041 | 10,469 | 10,906 |
| Life insurance |  |  |  |  |  |
| premiums | 1,091 | 1,127 | 1,155 | 1,151 | 1,127 |
| Trust income | 1,644 | 1,917 | 1,613 | 2,022 | 1,610 |


| net | 2,888 | (25) | 3,770 | 3,943 | 74 |
| :--- | :--- | :--- | :--- | :--- | :--- |

Insurance
commissions $\begin{array}{lllll}5,887 & 5,668 & 5,262 & 5,146 & 5,405\end{array}$
$\begin{array}{llllll}\text { Other } & 6,404 & 9,025 & 6,205 & 5,465 & 5,801\end{array}$
Total other
revenue $\begin{array}{llllll}31,409 & 33,476 & 41,959 & 26,734 & 31,991\end{array}$
Other Expense:
Salaries and
employee

| benefits | 40,226 | 42,591 | 41,451 | 37,083 | 38,425 |
| :--- | ---: | ---: | ---: | ---: | :---: |
| Occupancy | 5,422 | 5,254 | 5,132 | 5,263 | 5,005 |
| Equipment | 6,264 | 6,535 | 6,382 | 6,442 | 6,943 |
| Telecommunication |  |  |  |  |  |

Telecommunication
s $\quad 2,032 \quad 1,925 \quad 2,143 \quad 2,244 \quad 2,123$
Other $\quad 20,630 \quad 20,867 \quad 20,842 \quad 22,253 \quad 20,750$
Total other
$\begin{array}{llllll}\text { expense } & 74,574 & 77,172 & 75,950 & 73,285 & 73,246\end{array}$
Income before
income taxes $45,112 \quad 43,427 \quad 47,249 \quad 31,033 \quad 34,900$
Income tax
$\begin{array}{llllll}\text { expense } & 14,185 & 14,029 & 15,935 & 9,450 & 11,654\end{array}$
$\begin{array}{llllll}\text { Net Income } & 30,927 & 29,398 & 31,314 & 21,583 & 23,246\end{array}$
Net Income Per
Share:

| Basic | $\$ 0.38$ | $\$ 0.36$ | $\$ 0.39$ | $\$ 0.26$ | $\$ 0.28$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Diluted | $\$ 0.38$ | $\$ 0.36$ | $\$ 0.38$ | $\$ 0.26$ | $\$ 0.28$ |

BancorpSouth, Inc.
Consolidated Statements of Income
(amounts in thousands, except per share data)

| (Unaudited) Ju | Year To Date |  |
| :---: | :---: | :---: |
|  | un-02 Jun | un-01 |
| Interest Revenue: |  |  |
| Loans, including fees | \$229,941 | \$268,531 |
| Held-to-maturity |  |  |
| Available-for-sale securities | 31,984 | 29,819 |
| Short term investments | 6,789 | 12,787 |
| Total interest revenue | 301,236 | 343,818 |
| Interest Expense: |  |  |
| Deposits | 96,736 | 164,707 |
| Short term borrowings | 2,220 | 6,639 |
| Long term borrowings | 4,181 | 4,436 |
| Junior subordinated debt | 4,330 | 0 |
| Other interest expense | 4,395 | 5,512 |
| Total interest expense | 111,862 | 181,294 |
| Net interest revenue | 189,374 | 162,524 |
| Provision for credit |  |  |
| losses | 13,975 | 8,866 |
| Net interest revenue, after credit loss provision | 175,399 | 153,658 |
| Other Revenue: |  |  |
| Mortgage lending | 6,454 | 5,735 |
| Service charges | 22,805 | 21,248 |
| Life insurance premiums | 2,218 | 2,222 |
| Trust income | 3,561 | 3,294 |
| Securities gains, net | 2,863 | 2,958 |
| Insurance commissions | 11,554 | 10,013 |
| Other | 15,430 | 14,470 |
| Total other revenue | 64,885 | 59,940 |
| Other Expense: |  |  |
| Salaries and employee |  |  |
| Occupancy | 10,676 | 10,134 |
| Equipment | 12,799 | 13,975 |
| Telecommunications | 3,957 | 4,305 |
| Other | 41,497 | 40,518 |
| Total other expense | 151,746 | 146,078 |
| Income before income taxes | 88,538 | 67,520 |
| Income tax expense | 28,214 | 21,955 |
| Net Income | 60,324 | 45,565 |
| Net Income Per Share: |  |  |
| Basic | \$0.74 | \$0.55 |
| Diluted | \$0.74 | \$0.54 |

BancorpSouth, Inc.
Average Balances, Interest Income and Expense, and Average Yields and Rates
(dollars in thousands) Year To Date
Unaudited
Unaudited June 30, 2002

Average Yield/
(Taxable equivalent basis) Balance Interest Rate
ASSETS
Loans net of Unearned Income $\quad \$ 6,262,136 \quad \$ 230,884 \quad 7.44 \%$
Held-to-maturity securities:

| Taxable | 944,906 | 27,581 | $5.89 \%$ |
| :--- | :---: | :---: | :---: |
| Non Taxable | 197,359 | 7,601 | $7.77 \%$ |
| Available-for-sale securities |  |  |  |
| Taxable | $1,073,660$ | 27,673 | $5.20 \%$ |
| Non Taxable | 195,347 | 6,632 | $6.85 \%$ |

$\begin{array}{llll}\text { Short term investments } & 404,781 & 6,790 & 3.38 \%\end{array}$

Total interest earning
assets and revenue $\quad 9,078,189 \quad 307,161 \quad 6.82 \%$

Other assets 712,714
Less: allowance for credit losses $(84,868)$
Total \$9,706,035


Net interest tax equivalent
adjustment
\$5,925

BancorpSouth, Inc.
Average Balances, Interest Income and Expense,
and Average Yields and Rates
(dollars in thousands) Year To Date
Unaudited $\begin{gathered}\text { June 30, } 2001 \\ \text { Average }\end{gathered}$ Yield/
(Taxable equivalent basis) Balance Interest Rate
ASSETS
Loans net of Unearned Income $\quad \$ 6,043,981 \quad \$ 269,174 \quad 8.98 \%$
Held-to-maturity securities:

| Taxable | 875,977 | 27,176 | $6.26 \%$ |
| :--- | :---: | :---: | :---: |
| Non Taxable | 223,420 | 8,469 | $7.64 \%$ |

Available-for-sale securities
Taxable 803,572 25,665 6.44\%

Non Taxable $\quad 169,367 \quad 6,391 \quad 7.61 \%$
Short term investments 488,735 12,787 5.28\%
Total interest earning
assets and revenue $\quad 8,605,052 \quad 349,662 \quad 8.19 \%$
Other assets 695,422
Less: allowance for credit losses $(80,688)$
Total \$9,219,786

LIABILITIES AND
SHAREHOLDERS' EQUITY
Deposits:

| Demand - interest bearing | $\$ 1,800,927$ | $\$ 27,685$ | $3.10 \%$ |
| :--- | :--- | :--- | :--- |

893,345 19,698 4.45\%

Time $\quad 3,973,173 \quad 117,324 \quad 5.95 \%$
Short-term borrowings $501,479 \quad 12,151 \quad 4.89 \%$
Junior subordinated debt
Long-term debt
$0 \quad 0$

Total interest bearing liabilities and expense

7,318,004 181,294 5.00\%
Demand deposits -
non-interest bearing
986,281
Other liabilities
120,649
Total liabilities
8,424,934
Shareholders' equity
\$794,852

Total
\$9,219,786
Net interest revenue
Net interest margin
Net interest rate spread
Interest bearing liabilities to interest earning assets

Net interest tax equivalent adjustment
\$168,368
3.95\%
3.20\%
85.04\%

BancorpSouth, Inc.
Average Balances, Interest Income
and Expense,
and Average Yields and Rates
(dollars in thousands) Quarter Ended
Unaudited June 30, 2002
Average Yield/
(Taxable equivalent basis) Balance Interest Rate
ASSETS


LIABILITIES AND
SHAREHOLDERS' EQUITY
Deposits:


Net interest tax equivalent adjustment
\$2,946

BancorpSouth, Inc.
Average Balances, Interest Income and Expense, and Average Yields and Rates
(dollars in thousands) Quarter Ended

Unaudited March 31, 2002
Average Yield/
(Taxable equivalent basis) Balance Interest Rate
ASSETS
Loans net of Unearned Income $\quad \$ 6,199,602 \quad \$ 115,273 \quad 7.54 \%$
Held-to-maturity securities:
Taxable $\quad 935,448 \quad 13,938 \quad 6.04 \%$


Net interest tax equivalent adjustment

BancorpSouth, Inc.
Average Balances, Interest Income and Expense, and Average Yields and Rates
(dollars in thousands) Quarter Ended

Unaudited December 31, 2001
Average Yield/


LIABILITIES AND
SHAREHOLDERS' EQUITY
Deposits:

| Demand - interest bearing | $\$ 2,045,838$ |  | $\$ 10,089$ | $1.96 \%$ |
| :--- | :---: | :---: | :---: | :---: |
| Savings | 881,196 | 5,838 | $2.63 \%$ |  |
| Time | $3,806,071$ | 47,133 | $4.91 \%$ |  |
| Short-term borrowings | 497,747 | 4,094 | $3.26 \%$ |  |
| Long-term debt <br> Total interest bearing <br> liabilities and expense | 141,036 | 2,100 | $5.91 \%$ |  |

Demand deposits

| non-interest bearing | $1,033,567$ |  |
| :--- | :---: | :---: |
| Other liabilities | 135,332 |  |
| $\quad$ Total liabilities | $8,540,787$ |  |
| Shareholders' equity | 807,661 |  |
| $\quad$ Total | $\$ 9,348,448$ |  |
| Net interest revenue | $\$ 90,628$ |  |
| Net interest margin | $4.11 \%$ |  |
| Net interest rate spread | $3.53 \%$ |  |
| Interest bearing liabilities to <br> interest earning assets |  |  |
| $l$ |  |  |

Net interest tax equivalent
adjustment

BancorpSouth, Inc.
Average Balances, Interest Income and Expense, and Average Yields and Rates

(dollars in thousands) | Quarter Ended |
| :---: |
| September 30, 2001 |
| Average |

Unaudited
(Taxable equivalent basis) Balance Interest Rate

## ASSETS

| Loans net of Unearned Income | $\$ 6,054,016$ | $\$ 128,367$ | $8.41 \%$ |
| :--- | :--- | :--- | :--- |

Held-to-maturity securities:


Net interest tax equivalent adjustment

BancorpSouth, Inc.
Average Balances, Interest Income
and Expense,
and Average Yields and Rates



## MAKE YOUR OPINION COUNT - Click Here

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SOURCE: BancorpSouth, Inc.

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Web site: http://www.bancorpsouth.com/

## Cadence Bank

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